



HIGH SCHOOL FINANCIAL LITERACY PROGRAM

FREQUENTLY ASKED QUESTIONS

REALTORS® are members of the National Association of REALTORS®

Where can I attend a live training session?

The first training session will be held on Monday, November 13th in Anaheim, CA in conjunction with NAR NXT.

Approved applicants can register here:

https://www.nar.realtor/ignite-others/realtors-light-the-way/training-form

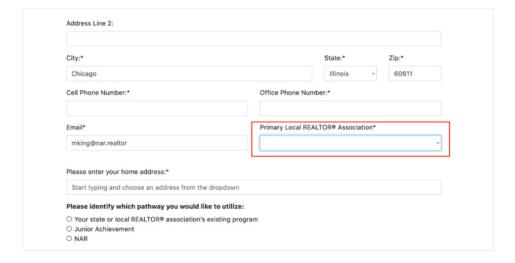
Will virtual options be available for the training?

A recording from the live training session will be available early December. We will ensure that all approved applicants have access to the curriculum at that time.

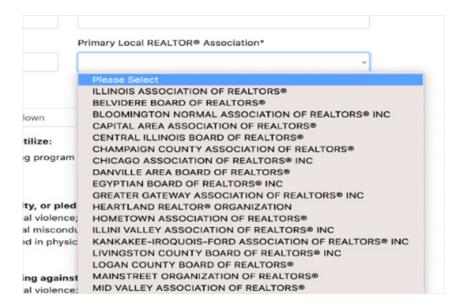
I can't select my local board when attempting to complete my online application. Can you assist?

The application form has a dropdown selection of local boards to choose from. Be sure to enter the state you reside prior to completing this step. Please see the screenshots below:

Click on the Primary Local REALTOR® Association dropdown:



You'll see the list to scroll through the options:



How do I submit the initial application form?

You can submit your application form here:

Ignite HSFEd Application-https://www.nar.realtor/ignite-others/realtors-light-the-way/apply-to-teach

How much of a commitment is this process?

Time commitment is dependent on the pathway chosen. Listed below are details on each pathway:

Pathway 1: Partner with a Junior Achievement club in your area.

■ **TIME COMMITMENT:** Volunteer opportunities/commitment can range from one-time, 45 minutes to one day, multiple hours to multiple visits.

Pathway 2: Participate in an existing program.

■ **TIME COMMITMENT:** Dependent on the association's established program.

Pathway 3: Utilize curriculum and resources developed by the National Association of REALTORS®

■ **TIME COMMITMENT:** 2-hour training session provided by NAR. High school classroom lessons are 15 minutes, nutes and 50 minutes. You choose what's best for you and your school of choice.

May I include my business card or brokerage information with the training materials?

Please do not use this opportunity to solicit your business to the students. Unless discussed or arranged prior with the school and respective teacher, please focus on keeping this volunteer opportunity strictly educational.

The school/teacher/board are requesting to review the materials prior to the class, may I share a copy with them?

Approved participants may share the materials with the school/teacher/board but will first need to complete the training with NAR. Upon completion of the training, the materials will be available to download and share.

My state/local association has an existing financial educational program. Do I still need to use the NAR materials?

The NAR educational materials are required for approved applicants using 'Pathway 3', but not limited to participants using 'Pathway 2'. Please reach out to your state/local association financial education coordinator to confirm what materials they would like you to use for your volunteer session.

My application is still pending approval. When will I be able to select my schools?

Due to your responses to questions about your criminal background, your application was put on hold. Applicants in hold status cannot attend training to become a volunteer.

I was confused by the legal questions in the application, may I please resubmit?

It has been brought to our attention that the criminal background questions were potentially misleading and/or confusing. The two questions request applicants to confirm that they have NOT been convicted, pled guilty or pled no contest to three types of crimes (physical violence, sexual misconduct or harm to a minor, and to confirm they do NOT have any criminal charges involving three types of crimes (physical violence, sexual misconduct or harm to a minor.

The application requested applicants to select "Yes" or "No" as to the confirmation. Applicants who select "Yes" are confirming they have not been criminally convicted, pled guilty, pled no contest, or have pending charges to the listed types of criminal activity. Applicants who select "No" cannot confirm they haven't been convicted, pled guilty, pled no contest, or are currently facing charges against them.

We apologize if this confusion caused you to select "No" mistakenly in response to these questions. Based on the confusion, NAR is offering you the opportunity to re-apply.

Please email highschool@nar.realtor and we can refresh your application to allowubmit the application again if you would like to re-submit and become a volunteer financial literacy instructor.

Is the curriculum to be taught in schools provided, or will we be responsible for creating our own content?

NAR has developed course content that will be provided after your training session has been completed.

Will the high schools have certain dates allotted for the presentations - will they contact us?

REALTORS® will be responsible for contacting their school(s) of choice and arranging the dates/times for the presentations.

Can I sign up for multiple high schools?

It is recommended that you sign up for no more than five (5) high schools.

Will multiple REALTORS® be able to sign up for the same high school?

Yes, there may be other REALTORS® that sign up for the same high school. Feel free to join forces and form a partnership!

A high school that I'm interested in is not on the list. Can you assist?

High school data was pulled in all areas via latitude and longitude. If the high school in question is **NOT** a private school, feel free to reach out to highschool@nar.realtor and we will have it added for you.

Why aren't private schools listed?

NAR is encouraging you to solicit public and charter schools. The scope of the program is designed for public schools as private schools tend to have their own respective programs.

Is this a paid opportunity?

This opportunity is solely voluntary. It is designed for those that have a desire to enlighten youths within their communities about the importance of financial literacy.

Can affiliates participate in the program?

This program is specifically designed for REALTORS® - you must be an active REALTOR® to participate in the program.

I applied and my application was approved, can I update the school(s) I chose?

You may add or remove schools to your list by visiting: https://www.nar.realtor/ignite-others/realtors-light-the-way/apply-to-teach. To add schools, simply click on the green "Click here to add schools" button. To remove, click on the red 'X' adjacent to the school.

My application was approved, what are the next steps?

All approved applicants received an email containing the next steps. If you have yet to receive this information, please feel free to reach out to highschool@nar.realtor.

The application is prompting me to choose a Pathway. Not sure which one I should select. Can you assist?

Absolutely! Descriptions for each pathway are listed below:

Pathway 1: Partner with a Junior Achievement club in your area.

Junior Achievement has over 100 local JA Areas across the nation, and together are the nation's largest organization dedicated to giving young people the knowledge and skills they need to own their economic success, plan for their futures, and make smart academic and economic choices.

Pathway 2: Participate in an existing program.

Some REALTOR® associations created their own programs. This is a great time to get involved and learn more! Also, you may find that your state has mandated financial literacy education as a requirement for graduation. We will show you how to collaborate with your school of choice to meet those requirements.

Pathway 3: Utilize curriculum and resources developed by the National Association of REALTORS®

Benefit from NAR's wealth of knowledge and proven educational materials to deliver a high-quality financial literacy program to 11th graders. You will receive in-depth training and course materials from NAR staff and volunteer leaders. By utilizing NAR's education resources, you can leverage a world-class curriculum designed by a REALTOR® with a doctorate in education, that incorporates curriculum from the Consumer Financial Protection Bureau (CFPB), a federal agency dedicated to empowering consumers in the financial marketplace.



