



## **PUTTING REALTOR® SAFETY FIRST: SAFETY STRATEGIES FOR THE MODERN REALTOR® (V2.0)**

### SUMMARY OF CHANGES

#### **Front Matter**

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- **New copyright date 2021**
- **New version number, Version 2.0**
- **Updated acknowledgements page**

#### **Module 1: Your Personal Safety**

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- **New Chapter Title**
- **New section:**  
Your Safety Spheres
- **Updated section:**  
What Do Other Real Estate Professionals Say?
- **New section:**  
Understanding the Criminal Mind and Motivation
- **New section:**  
8 Criteria for Choosing Safety Products



## Module 2: Your Office Safety Team

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- **New Chapter Title**
- **New section:**  
Safety as Teamwork
- **New section:**  
Office Policies
- **New section:**  
Learn More: Webinars and Videos
- **New section:**  
More Safety Tips

## Module 3: Safety with Buyers

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- **New Chapter Title**
- **New section:**  
Equal Professional Services
- **New section:**  
Background Checks? Yes or No?
- **New section:**  
Who Knows Your Location?
- **New section:**  
Arriving at the Property
- **New section:**  
Risky Locations
- **New section:**  
Red Flags
- **New section:**  
Learn More: Webinars and Videos, More Safety Tips



## Module 4: Safety with Sellers

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- **New Chapter Title**
- **New section:**  
Property Showing Safety for Sellers
- **New section:**  
Best Practices: Photography and Video Tours
- **New section:**  
Learn More: Webinars and Videos
- **New section:**  
More Safety Tips

## Module 5: Internet Safety

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- **New Chapter Title**
- **New section:**  
Five Best Practices for Protecting Client Data
- **New section:**  
Learn More: Webinars and Videos
- **New section:**  
More Safety Tips



## Module 6: Safety for Your Home and Family

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- **New Chapter Title**
- **New section:**  
Are Your Oversharing?
- **New section:**  
Safety at Home
- **New section:**  
Learn More: Webinars and Videos, More Safety Tips

## Resources

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- **New section:**  
Stalking—A Predatory Crime
- **New section:**  
Sample Preparedness Plan for Circumstances Relating to Covid-19
- **New section:**  
Evaluate, Asses, React Worksheet

## PowerPoint Slides

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- **Slide presentation reorganized and updated with new content.**

## Exam

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- **Exam reorganized and updated with new content.**
- **New questions: 3, 12, 16, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27**
- **New answer key**