

# NATIONAL ASSOCIATION OF REALTORS®

## Pending Home Sales Index (PHSI)

Year	United States					United States					
	Northeast	Midwest	South	West	Northeast	Midwest	South	West			
2021	115.2	95.7	108.8	138.6	100.2	*	*	*	*	*	
2022	91.9	78.5	91.8	110.1	73.8	*	*	*	*	*	
2023	76.5	64.9	77.1	93.1	58.7	*	*	*	*	*	
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted				
2023	July	76.7	63.1	76.5	94.3	59.8	82.8	66.2	78.9	104.6	65.8
2023	Aug	72.8	63.0	72.6	88.3	56.5	79.0	68.1	76.6	96.5	62.6
2023	Sept	73.9	63.5	75.0	89.0	57.0	64.8	51.5	64.9	77.1	55.9
2023	Oct	73.4	64.1	76.4	87.8	54.9	70.9	67.5	79.7	79.1	51.5
2023	Nov	73.9	64.2	76.9	87.1	57.5	57.1	51.2	60.3	66.7	43.4
2023	Dec	78.1	63.1	79.8	95.5	60.8	48.9	33.5	47.9	62.9	39.8
2024	Jan	74.4	63.6	73.8	88.5	61.1	60.1	45.6	56.4	75.0	52.0
2024	Feb	75.6	63.4	81.6	89.5	57.1	72.5	56.3	83.3	82.8	57.3
2024	Mar	78.3	65.2	78.1	95.9	61.1	90.5	75.1	84.6	116.6	67.8
2024	Apr	72.3	62.9	70.7	88.6	55.9	89.8	73.5	91.5	109.2	70.0
2024	May	70.9	63.6	70.4	84.0	56.5	88.1	91.3	88.8	100.0	66.1
2024	June r	74.3	65.5	73.5	89.3	58.4	88.4	85.0	87.5	106.4	63.7
2024	July p	70.2	64.6	67.8	83.5	56.2	79.0	71.1	73.3	95.9	64.7
	<b>vs. last month:</b>	<b>-5.5%</b>	<b>-1.4%</b>	<b>-7.8%</b>	<b>-6.5%</b>	<b>-3.8%</b>	<b>-10.6%</b>	<b>-16.4%</b>	<b>-16.2%</b>	<b>-9.9%</b>	<b>1.6%</b>
	<b>vs. last year:</b>	<b>-8.5%</b>	<b>2.4%</b>	<b>-11.4%</b>	<b>-11.5%</b>	<b>-6.0%</b>	<b>-4.6%</b>	<b>7.4%</b>	<b>-7.1%</b>	<b>-8.3%</b>	<b>-1.7%</b>