

# NATIONAL ASSOCIATION OF REALTORS®

## Pending Home Sales Index (PHSI)

		United States					United States				
Year		United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West
2021		115.2	95.7	108.8	138.6	100.2	*	*	*	*	*
2022		91.9	78.5	91.8	110.1	73.8	*	*	*	*	*
2023		76.5	64.9	77.1	93.1	58.7	*	*	*	*	*
Seasonally Adjusted Annual Rate							Not Seasonally Adjusted				
2023	Jan	81.5	67.3	83.4	97.2	65.7	64.5	47.1	62.6	80.9	54.3
2023	Feb	81.3	69.7	83.7	97.8	62.0	74.1	59.0	81.2	86.3	59.2
2023	Mar	78.1	65.3	77.1	97.3	58.9	94.7	79.2	87.4	124.5	67.7
2023	Apr	78.1	64.9	77.4	96.5	60.3	90.5	70.5	92.4	112.1	70.0
2023	May	75.8	65.1	74.6	93.4	57.9	94.2	93.8	95.5	109.9	68.5
2023	June	76.3	65.7	76.9	92.9	57.8	95.9	90.7	97.6	116.4	66.0
2023	July	76.7	63.1	76.5	94.3	59.8	82.8	66.2	78.9	104.6	65.8
2023	Aug	72.8	63.0	72.6	88.3	56.5	79.0	68.1	76.6	96.5	62.6
2023	Sept	73.9	63.5	75.0	89.0	57.0	64.8	51.5	64.9	77.1	55.9
2023	Oct	73.4	64.1	76.4	87.8	54.9	70.9	67.5	79.7	79.1	51.5
2023	Nov	73.9	64.2	76.9	87.1	57.5	57.1	51.2	60.3	66.7	43.4
2023	Dec r	78.1	63.1	79.8	95.5	60.8	48.9	33.5	47.9	62.9	39.8
2024	Jan p	74.3	63.6	73.7	88.5	61.1	60.1	45.6	56.3	75.0	52.0
vs. last month:		-4.9%	0.8%	-7.6%	-7.3%	0.5%	22.9%	36.1%	17.5%	19.2%	30.7%
vs. last year:		-8.8%	-5.5%	-11.6%	-9.0%	-7.0%	-6.8%	-3.2%	-10.1%	-7.3%	-4.2%