### NATIONAL ASSOCIATION OF REALTORS®

**Existing Condominium and Cooperative Sales**

<table>
<thead>
<tr>
<th>Year</th>
<th>U.S.</th>
<th>Northeast</th>
<th>Midwest</th>
<th>South</th>
<th>West</th>
<th>U.S.</th>
<th>Northeast</th>
<th>Midwest</th>
<th>South</th>
<th>West</th>
<th>Inventory*</th>
<th>Mos. Supply</th>
</tr>
</thead>
<tbody>
<tr>
<td>2020</td>
<td>578,000</td>
<td>103,000</td>
<td>74,000</td>
<td>275,000</td>
<td>126,000</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>179,000</td>
<td>4.1</td>
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<tr>
<td>2021</td>
<td>707,000</td>
<td>124,000</td>
<td>86,000</td>
<td>347,000</td>
<td>150,000</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>119,000</td>
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<tr>
<td>2022</td>
<td>546,000</td>
<td>104,000</td>
<td>74,000</td>
<td>253,000</td>
<td>115,000</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>111,000</td>
<td>2.8</td>
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</tbody>
</table>

Seasonally Adjusted Annual Rate
Not Seasonally Adjusted

<table>
<thead>
<tr>
<th>Year</th>
<th>U.S.</th>
<th>Northeast</th>
<th>Midwest</th>
<th>South</th>
<th>West</th>
<th>Inventory*</th>
</tr>
</thead>
<tbody>
<tr>
<td>2022 Nov</td>
<td>440,000</td>
<td>90,000</td>
<td>60,000</td>
<td>210,000</td>
<td>80,000</td>
<td>33,000</td>
</tr>
<tr>
<td>2022 Dec</td>
<td>410,000</td>
<td>90,000</td>
<td>50,000</td>
<td>190,000</td>
<td>70,000</td>
<td>33,000</td>
</tr>
<tr>
<td>2023 Jan</td>
<td>410,000</td>
<td>90,000</td>
<td>50,000</td>
<td>190,000</td>
<td>80,000</td>
<td>23,000</td>
</tr>
<tr>
<td>2023 Feb</td>
<td>450,000</td>
<td>90,000</td>
<td>70,000</td>
<td>200,000</td>
<td>90,000</td>
<td>27,000</td>
</tr>
<tr>
<td>2023 Mar</td>
<td>440,000</td>
<td>90,000</td>
<td>60,000</td>
<td>200,000</td>
<td>90,000</td>
<td>37,000</td>
</tr>
<tr>
<td>2023 Apr</td>
<td>430,000</td>
<td>80,000</td>
<td>60,000</td>
<td>200,000</td>
<td>90,000</td>
<td>37,000</td>
</tr>
<tr>
<td>2023 May</td>
<td>450,000</td>
<td>80,000</td>
<td>60,000</td>
<td>210,000</td>
<td>100,000</td>
<td>44,000</td>
</tr>
<tr>
<td>2023 Jun</td>
<td>440,000</td>
<td>80,000</td>
<td>60,000</td>
<td>210,000</td>
<td>90,000</td>
<td>44,000</td>
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<tr>
<td>2023 Jul</td>
<td>420,000</td>
<td>70,000</td>
<td>50,000</td>
<td>200,000</td>
<td>100,000</td>
<td>39,000</td>
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<td>2023 Aug</td>
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<td>80,000</td>
<td>60,000</td>
<td>210,000</td>
<td>90,000</td>
<td>43,000</td>
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<tr>
<td>2023 Sep</td>
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<td>90,000</td>
<td>50,000</td>
<td>200,000</td>
<td>80,000</td>
<td>38,000</td>
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<tr>
<td>2023 Oct</td>
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<td>90,000</td>
<td>50,000</td>
<td>190,000</td>
<td>80,000</td>
<td>36,000</td>
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<td>410,000</td>
<td>80,000</td>
<td>50,000</td>
<td>200,000</td>
<td>80,000</td>
<td>30,000</td>
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</tbody>
</table>

**Note:** Annual inventory figures are from December of each year.

### Sales Price of Existing Condo/Co-op Homes

<table>
<thead>
<tr>
<th>Year</th>
<th>U.S.</th>
<th>Northeast</th>
<th>Midwest</th>
<th>South</th>
<th>West</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>2020</td>
<td>$266,300</td>
<td>$313,700</td>
<td>$192,300</td>
<td>$210,900</td>
<td>$390,200</td>
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</tr>
<tr>
<td>2021</td>
<td>302,200</td>
<td>344,900</td>
<td>216,700</td>
<td>253,400</td>
<td>448,000</td>
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</tr>
<tr>
<td>2022</td>
<td>334,500</td>
<td>372,500</td>
<td>231,000</td>
<td>288,000</td>
<td>491,200</td>
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</tr>
</tbody>
</table>

**Not Seasonally Adjusted**

<table>
<thead>
<tr>
<th>Year</th>
<th>U.S.</th>
<th>Northeast</th>
<th>Midwest</th>
<th>South</th>
<th>West</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>2022 Nov</td>
<td>322,400</td>
<td>365,200</td>
<td>220,700</td>
<td>276,300</td>
<td>475,600</td>
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<tr>
<td>2022 Dec</td>
<td>317,700</td>
<td>359,000</td>
<td>214,000</td>
<td>280,300</td>
<td>461,900</td>
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<tr>
<td>2023 Jan</td>
<td>321,100</td>
<td>363,500</td>
<td>221,400</td>
<td>277,900</td>
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<tr>
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<td>322,400</td>
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<td>224,900</td>
<td>285,300</td>
<td>469,200</td>
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<tr>
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<td>337,900</td>
<td>375,800</td>
<td>234,500</td>
<td>291,000</td>
<td>485,600</td>
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<tr>
<td>2023 Apr</td>
<td>346,700</td>
<td>392,500</td>
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<td>295,600</td>
<td>474,200</td>
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<tr>
<td>2023 May</td>
<td>353,300</td>
<td>406,300</td>
<td>249,400</td>
<td>298,400</td>
<td>490,500</td>
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<tr>
<td>2023 Jun</td>
<td>362,200</td>
<td>427,400</td>
<td>254,700</td>
<td>302,700</td>
<td>494,400</td>
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<td>357,900</td>
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<td>485,200</td>
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<tr>
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<td>299,300</td>
<td>507,400</td>
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<td>308,300</td>
<td>506,000</td>
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<tr>
<td>2023 Oct</td>
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<td>401,300</td>
<td>248,100</td>
<td>306,600</td>
<td>496,700</td>
<td></td>
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<tr>
<td>2023 Nov p</td>
<td>350,100</td>
<td>400,100</td>
<td>241,200</td>
<td>297,800</td>
<td>496,000</td>
<td></td>
</tr>
</tbody>
</table>

**vs. last year:** 8.6% 9.6% 9.3% 7.8% 4.3%

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