

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply	
2020	5,066,000	604,000	1,264,000	2,175,000	1,023,000	*	*	*	*	*	880,000	3.0	
2021	5,413,000	633,000	1,313,000	2,358,000	1,109,000	*	*	*	*	*	760,000	2.2	
2022	4,480,000	521,000	1,119,000	1,997,000	843,000	*	*	*	*	*	850,000	2.7	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2022	Oct	3,960,000	470,000	1,020,000	1,760,000	710,000	332,000	41,000	88,000	144,000	59,000	1,080,000	3.3
2022	Nov	3,680,000	450,000	970,000	1,640,000	620,000	292,000	38,000	78,000	126,000	50,000	1,000,000	3.3
2022	Dec	3,620,000	430,000	950,000	1,610,000	630,000	294,000	37,000	75,000	132,000	50,000	850,000	2.8
2023	Jan	3,590,000	410,000	910,000	1,630,000	640,000	208,000	25,000	48,000	97,000	38,000	870,000	2.9
2023	Feb	4,100,000	430,000	1,020,000	1,890,000	760,000	242,000	23,000	53,000	120,000	46,000	860,000	2.5
2023	Mar	3,990,000	430,000	980,000	1,850,000	730,000	322,000	31,000	73,000	157,000	61,000	860,000	2.6
2023	Apr	3,860,000	430,000	960,000	1,790,000	680,000	300,000	29,000	71,000	144,000	56,000	910,000	2.8
2023	May	3,850,000	420,000	930,000	1,810,000	690,000	364,000	36,000	89,000	171,000	68,000	950,000	3.0
2023	Jun	3,720,000	430,000	930,000	1,700,000	660,000	389,000	44,000	103,000	174,000	68,000	950,000	3.1
2023	Jul	3,650,000	410,000	910,000	1,660,000	670,000	333,000	39,000	88,000	148,000	58,000	980,000	3.2
2023	Aug	3,600,000	400,000	910,000	1,630,000	660,000	358,000	43,000	95,000	158,000	62,000	970,000	3.2
2023	Sep r	3,530,000	410,000	880,000	1,620,000	620,000	310,000	37,000	82,000	138,000	53,000	990,000	3.4
2023	Oct p	3,380,000	390,000	880,000	1,500,000	610,000	296,000	36,000	79,000	129,000	52,000	1,010,000	3.6
vs. last month:		-4.2%	-4.9%	0.0%	-7.4%	-1.6%	-4.5%	-2.7%	-3.7%	-6.5%	-1.9%	2.0%	5.9%
vs. last year:		-14.6%	-17.0%	-13.7%	-14.8%	-14.1%	-10.8%	-12.2%	-10.2%	-10.4%	-11.9%	-6.5%	9.1%
year-to-date:							3.122	0.343	0.781	1.436	0.562		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Single-Family Homes

Year	U.S.	Northeast	Midwest	South	West	
Median						
2020	\$300,200	\$341,700	\$235,400	\$265,100	\$451,500	
2021	357,100	394,100	263,300	317,500	558,800	
2022	392,800	426,000	281,900	359,500	617,100	
Not Seasonally Adjusted						
2022	Oct	384,600	417,100	276,500	353,000	603,700
2022	Nov	378,700	417,900	270,500	348,300	585,400
2022	Dec	372,000	398,200	263,200	346,100	565,900
2023	Jan	365,400	400,900	254,100	337,800	550,100
2023	Feb	368,100	381,900	262,400	346,100	552,400
2023	Mar	379,500	399,500	274,400	353,700	575,300
2023	Apr	390,200	428,300	288,800	359,800	589,800
2023	May	401,500	445,200	301,200	368,700	614,300
2023	Jun	415,700	484,300	313,700	374,200	624,300
2023	Jul	411,200	473,500	311,200	372,100	625,900
2023	Aug	410,200	480,300	307,500	368,900	623,200
2023	Sep r	397,400	449,300	295,100	362,800	620,600
2023	Oct p	396,100	447,400	287,200	364,200	614,200
vs. last year:		3.0%	7.3%	3.9%	3.2%	1.7%