

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

| Year | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | Inventory* | Mos. Supply | |
|---------------------------------|-----------|---------------|---------------|---------------|---------------|-------------------------|---------------|---------------|--------------|--------------|---------------|--------------|-------------|
| 2020 | 5,640,000 | 700,000 | 1,330,000 | 2,460,000 | 1,150,000 | * | * | * | * | * | 1,060,000 | 3.1 | |
| 2021 | 6,120,000 | 750,000 | 1,400,000 | 2,710,000 | 1,260,000 | * | * | * | * | * | 880,000 | 2.3 | |
| 2022 | 5,030,000 | 620,000 | 1,190,000 | 2,250,000 | 960,000 | * | * | * | * | * | 960,000 | 2.7 | |
| Seasonally Adjusted Annual Rate | | | | | | Not Seasonally Adjusted | | | | | | | |
| 2022 | Oct | 4,440,000 | 570,000 | 1,080,000 | 1,980,000 | 810,000 | 371,000 | 50,000 | 93,000 | 161,000 | 67,000 | 1,220,000 | 3.3 |
| 2022 | Nov | 4,120,000 | 540,000 | 1,030,000 | 1,850,000 | 700,000 | 325,000 | 46,000 | 83,000 | 141,000 | 55,000 | 1,120,000 | 3.3 |
| 2022 | Dec | 4,030,000 | 520,000 | 1,010,000 | 1,800,000 | 700,000 | 327,000 | 45,000 | 79,000 | 148,000 | 55,000 | 960,000 | 2.9 |
| 2023 | Jan | 4,000,000 | 500,000 | 960,000 | 1,820,000 | 720,000 | 231,000 | 30,000 | 51,000 | 108,000 | 42,000 | 980,000 | 2.9 |
| 2023 | Feb | 4,550,000 | 520,000 | 1,090,000 | 2,090,000 | 850,000 | 269,000 | 27,000 | 57,000 | 133,000 | 52,000 | 970,000 | 2.6 |
| 2023 | Mar | 4,430,000 | 520,000 | 1,040,000 | 2,050,000 | 820,000 | 359,000 | 37,000 | 78,000 | 175,000 | 69,000 | 970,000 | 2.6 |
| 2023 | Apr | 4,290,000 | 510,000 | 1,020,000 | 1,990,000 | 770,000 | 337,000 | 35,000 | 76,000 | 162,000 | 64,000 | 1,040,000 | 2.9 |
| 2023 | May | 4,300,000 | 500,000 | 990,000 | 2,020,000 | 790,000 | 408,000 | 43,000 | 95,000 | 192,000 | 78,000 | 1,080,000 | 3.0 |
| 2023 | Jun | 4,160,000 | 510,000 | 990,000 | 1,910,000 | 750,000 | 433,000 | 52,000 | 109,000 | 194,000 | 78,000 | 1,070,000 | 3.1 |
| 2023 | Jul | 4,070,000 | 480,000 | 960,000 | 1,860,000 | 770,000 | 372,000 | 46,000 | 93,000 | 166,000 | 67,000 | 1,110,000 | 3.3 |
| 2023 | Aug | 4,040,000 | 480,000 | 970,000 | 1,840,000 | 750,000 | 401,000 | 52,000 | 101,000 | 177,000 | 71,000 | 1,100,000 | 3.3 |
| 2023 | Sep r | 3,950,000 | 500,000 | 930,000 | 1,820,000 | 700,000 | 348,000 | 45,000 | 87,000 | 155,000 | 61,000 | 1,130,000 | 3.4 |
| 2023 | Oct p | 3,790,000 | 480,000 | 930,000 | 1,690,000 | 690,000 | 333,000 | 44,000 | 84,000 | 145,000 | 60,000 | 1,150,000 | 3.6 |
| vs. last month: | | -4.1% | -4.0% | 0.0% | -7.1% | -1.4% | -4.3% | -2.2% | -3.4% | -6.5% | -1.6% | 1.8% | 5.9% |
| vs. last year: | | -14.6% | -15.8% | -13.9% | -14.6% | -14.8% | -10.2% | -12.0% | -9.7% | -9.9% | -10.4% | -5.7% | 9.1% |
| year-to-date: | | | | | | | 3.491 | 0.411 | 0.831 | 1.607 | 0.642 | | |

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

| Year | U.S. | Northeast | Midwest | South | West | |
|-------------------------|-----------|-------------|-------------|-------------|-------------|-------------|
| Median | | | | | | |
| 2020 | \$296,700 | \$337,900 | \$233,200 | \$258,800 | \$444,800 | |
| 2021 | 350,700 | 386,400 | 260,400 | 309,200 | 545,500 | |
| 2022 | 386,400 | 417,400 | 278,800 | 351,500 | 601,700 | |
| Not Seasonally Adjusted | | | | | | |
| 2022 | Oct | 378,800 | 408,600 | 273,600 | 345,700 | 588,600 |
| 2022 | Nov | 372,700 | 409,100 | 267,600 | 340,100 | 572,900 |
| 2022 | Dec | 366,500 | 391,400 | 260,300 | 339,100 | 555,500 |
| 2023 | Jan | 361,200 | 394,200 | 252,400 | 331,600 | 538,600 |
| 2023 | Feb | 363,600 | 377,200 | 260,000 | 340,300 | 543,600 |
| 2023 | Mar | 375,400 | 395,400 | 272,100 | 347,600 | 565,400 |
| 2023 | Apr | 385,900 | 422,700 | 286,300 | 353,300 | 576,300 |
| 2023 | May | 396,400 | 439,000 | 298,000 | 361,400 | 598,600 |
| 2023 | Jun | 410,000 | 475,400 | 310,100 | 366,300 | 608,700 |
| 2023 | Jul | 405,700 | 467,500 | 308,200 | 364,000 | 607,600 |
| 2023 | Aug | 404,100 | 467,400 | 303,900 | 361,000 | 609,300 |
| 2023 | Sep r | 392,800 | 439,900 | 292,500 | 356,800 | 607,500 |
| 2023 | Oct p | 391,800 | 439,200 | 285,100 | 357,700 | 602,200 |
| vs. last year: | | 3.4% | 7.5% | 4.2% | 3.5% | 2.3% |