

# NATIONAL ASSOCIATION OF REALTORS®

## National Existing Home Sales

Year	Existing Home Sales	Single Family Sales	Condo/Co-op Sales	Existing Home Sales	Single Family Sales	Condo/Co-op Sales	National	Single		
							Mos. Supply	Family Mos. Supply	Condo/Co-op Mos. Supply	
2020	5,640,000	5,066,000	578,000	*	*	*	3.1	3.0	4.1	
2021	6,120,000	5,413,000	707,000	*	*	*	2.3	2.2	2.7	
2022	5,030,000	4,480,000	546,000	*	*	*	2.7	2.7	2.8	
Seasonally Adjusted Annual Rate				Not Seasonally Adjusted						
2022	Oct	4,440,000	3,960,000	480,000	371,000	332,000	39,000	3.3	3.3	3.4
2022	Nov	4,120,000	3,680,000	440,000	325,000	292,000	33,000	3.3	3.3	3.4
2022	Dec	4,030,000	3,620,000	410,000	327,000	294,000	33,000	2.9	2.8	3.2
2023	Jan	4,000,000	3,590,000	410,000	231,000	208,000	23,000	2.9	2.9	3.1
2023	Feb	4,550,000	4,100,000	450,000	269,000	242,000	27,000	2.6	2.5	2.9
2023	Mar	4,430,000	3,990,000	440,000	359,000	322,000	37,000	2.6	2.6	3.1
2023	Apr	4,290,000	3,860,000	430,000	337,000	300,000	37,000	2.9	2.8	3.5
2023	May	4,300,000	3,850,000	450,000	408,000	364,000	44,000	3.0	3.0	3.4
2023	Jun	4,160,000	3,720,000	440,000	433,000	389,000	44,000	3.1	3.1	3.2
2023	Jul	4,070,000	3,650,000	420,000	372,000	333,000	39,000	3.3	3.2	3.6
2023	Aug	4,040,000	3,600,000	440,000	401,000	358,000	43,000	3.3	3.2	3.5
2023	Sep r	3,950,000	3,530,000	420,000	348,000	310,000	38,000	3.4	3.4	3.9
2023	Oct p	3,790,000	3,380,000	410,000	333,000	296,000	37,000	3.6	3.6	4.2
<b>vs. last month:</b>		<b>-4.1%</b>	<b>-4.2%</b>	<b>-2.4%</b>	<b>-4.3%</b>	<b>-4.5%</b>	<b>-2.6%</b>	<b>5.9%</b>	<b>5.9%</b>	<b>7.7%</b>
<b>vs. last year:</b>		<b>-14.6%</b>	<b>-14.6%</b>	<b>-14.6%</b>	<b>-10.2%</b>	<b>-10.8%</b>	<b>-5.1%</b>	<b>9.1%</b>	<b>9.1%</b>	<b>23.5%</b>
<b>year-to-date:</b>					<b>3.491</b>	<b>3.122</b>	<b>0.369</b>			

## National Sales Price of Existing Homes

Year		Existing Home Price	Single Family Price	Condo/Co-op Price
		Median		
2020		\$296,700	\$300,200	\$266,300
2021		350,700	357,100	302,200
2022		386,400	392,800	334,500
Not Seasonally Adjusted				
2022	Oct	378,800	384,600	331,000
2022	Nov	372,700	378,700	322,400
2022	Dec	366,500	372,000	317,700
2023	Jan	361,200	365,400	321,100
2023	Feb	363,600	368,100	322,400
2023	Mar	375,400	379,500	337,900
2023	Apr	385,900	390,200	346,700
2023	May	396,400	401,500	353,300
2023	Jun	410,000	415,700	362,200
2023	Jul	405,700	411,200	357,900
2023	Aug	404,100	410,200	354,200
2023	Sep r	392,800	397,400	353,900
2023	Oct p	391,800	396,100	356,000
<b>vs. last year:</b>		<b>3.4%</b>	<b>3.0%</b>	<b>7.6%</b>