Summary of October 2020
Existing Home Sales Statistics
Total Existing Home Sales, SA Annual Rate
Median Price of Existing Home Sales

The graph shows the median price of existing home sales from 2016.10 to 2020.10. The median price has generally increased over this period, starting at $220,000 in 2016.10 and reaching $313,000 in 2020.10.
Existing Home Sales Median Price, Percent Change Year-Over-Year

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<tbody>
<tr>
<td>Price %</td>
<td>6.3</td>
<td>5.4</td>
<td>7.8</td>
<td>6.7</td>
<td>8.1</td>
<td>8.1</td>
<td>7.4</td>
<td>1.9</td>
<td>3.2</td>
<td>9.0</td>
<td>11.3</td>
<td>14.7</td>
<td>15.5</td>
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Total Existing Home Sales, Percent Change Year-Over-Year
### Market Conditions

<table>
<thead>
<tr>
<th>Category</th>
<th>October 2020</th>
<th>October 2019</th>
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<tbody>
<tr>
<td>First-time Buyers</td>
<td>32</td>
<td>31</td>
</tr>
<tr>
<td>Sales to Investors</td>
<td>14 (Oct-20)</td>
<td>14 (Oct-19)</td>
</tr>
<tr>
<td>Cash Sales</td>
<td>19 (Oct-20)</td>
<td>19 (Oct-19)</td>
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<tr>
<td>Distressed Sales</td>
<td>1 (Oct-20)</td>
<td>2 (Oct-19)</td>
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<tr>
<td>Days on the Market</td>
<td>21 (Oct-20)</td>
<td>36 (Oct-19)</td>
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</tbody>
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Data from the Realtors® Confidence Index
Existing Home Sales by Region

- **South**: 43%
- **Midwest**: 24%
- **Northeast**: 13%
- **West**: 20%
Housing Supply at the National Level

[Graph showing the national housing supply and the supply of single-family and condo/co-op units over the years 2019.10 to 2020.10.]
Sales by Price Range

- $0-$100K: 5%
- $100K-$250K: 32%
- $250K-$500K: 41%
- $500K-$750K: 13%
- $750K-$1M: 4%
- $1M+: 5%
- $0-100K: 5%
Percent Change in Sales From a Year Ago by Price Range

- $0-100K: -21.8%
- $100-250K: 2.3%
- $250-500K: 37.6%
- $500-750K: 64.4%
- $750K-1M: 79.9%
- $1M+: 102.2%