

NATIONAL ASSOCIATION OF REALTORS®

Existing Condominium and Cooperative Sales

Year		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted					Inventory*	Mos. Supply
		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West		
2018		601,000	110,000	77,000	273,000	141,000	*	*	*	*	*	187,000	4.1
2019		579,000	106,000	72,000	270,000	131,000	*	*	*	*	*	175,000	4.3
2020		578,000	103,000	74,000	275,000	126,000	*	*	*	*	*	179,000	4.1
2020	Aug	630,000	110,000	80,000	300,000	140,000	59,000	11,000	8,000	27,000	13,000	221,000	4.2
2020	Sep	670,000	120,000	80,000	320,000	150,000	61,000	12,000	8,000	27,000	14,000	226,000	4.0
2020	Oct	720,000	130,000	90,000	340,000	160,000	62,000	12,000	8,000	28,000	14,000	220,000	3.7
2020	Nov	710,000	130,000	90,000	340,000	150,000	51,000	11,000	6,000	25,000	9,000	201,000	3.4
2020	Dec	730,000	140,000	90,000	350,000	150,000	60,000	13,000	7,000	29,000	11,000	179,000	2.9
2021	Jan	750,000	140,000	90,000	360,000	160,000	39,000	7,000	5,000	19,000	8,000	160,000	2.6
2021	Feb	700,000	130,000	90,000	320,000	160,000	43,000	6,000	5,000	22,000	10,000	159,000	2.7
2021	Mar	710,000	140,000	90,000	330,000	150,000	60,000	9,000	7,000	31,000	13,000	164,000	2.8
2021	Apr	720,000	120,000	90,000	360,000	150,000	65,000	9,000	8,000	34,000	14,000	168,000	2.8
2021	May	710,000	120,000	80,000	360,000	150,000	65,000	10,000	8,000	33,000	14,000	173,000	2.9
2021	Jun	730,000	120,000	80,000	370,000	160,000	73,000	12,000	9,000	36,000	16,000	170,000	2.8
2021	Jul r	710,000	110,000	80,000	360,000	160,000	68,000	12,000	8,000	33,000	15,000	176,000	3.0
2021	Aug p	690,000	120,000	80,000	340,000	150,000	66,000	12,000	8,000	31,000	15,000	173,000	3.0
	vs. last month:	-2.8%	9.1%	0.0%	-5.6%	-6.3%	-2.9%	0.0%	0.0%	-6.1%	0.0%	-1.7%	0.0%
	vs. last year:	9.5%	9.1%	0.0%	13.3%	7.1%	11.9%	9.1%	0.0%	14.8%	15.4%	-21.7%	-28.6%
	year-to-date:						0.479	0.077	0.058	0.239	0.105		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Condo/Co-op Homes

Year		Median					Average (Mean)				
		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
2018		\$241,000	\$284,600	\$177,600	\$184,500	\$361,500	\$288,600	\$324,800	\$220,700	\$225,500	\$378,900
2019		249,500	294,900	184,400	193,500	369,900	295,500	331,800	225,800	233,300	385,600
2020		266,300	313,700	192,300	210,900	390,200	309,100	344,700	233,700	249,900	401,800
2020	Aug	273,200	322,500	199,700	217,600	394,600	315,400	350,100	243,900	256,100	405,600
2020	Sep	272,500	314,600	197,100	217,400	404,400	314,000	344,900	237,700	257,200	412,400
2020	Oct	273,000	315,000	193,100	222,200	409,300	314,500	345,200	234,500	259,600	414,300
2020	Nov	271,300	318,700	189,900	220,800	402,400	313,100	347,600	228,400	259,100	411,000
2020	Dec	272,600	321,500	190,100	217,200	403,100	314,700	352,500	229,600	257,600	410,300
2021	Jan	268,800	311,600	192,900	216,700	395,000	310,400	342,000	231,900	256,000	405,900
2021	Feb	275,500	317,000	195,800	221,900	411,400	316,700	346,200	237,600	262,800	416,200
2021	Mar	287,800	338,000	210,100	227,700	422,500	327,600	362,500	254,800	267,900	420,900
2021	Apr	300,700	357,500	222,600	237,400	442,300	339,600	376,500	265,600	277,800	431,900
2021	May	304,900	361,300	226,800	239,200	446,600	341,900	381,400	266,300	278,300	435,000
2021	Jun	311,000	372,200	229,400	243,100	450,500	346,800	389,000	269,100	281,700	439,800
2021	Jul r	306,300	365,400	223,100	239,500	458,300	342,100	382,200	260,500	276,700	443,500
2021	Aug p	302,800	359,700	217,100	240,500	459,300	340,700	378,600	256,700	277,600	443,900
	vs. last year:	10.8%	11.5%	8.7%	10.5%	16.4%	8.0%	8.1%	5.2%	8.4%	9.4%