

NATIONAL ASSOCIATION OF REALTORS®

National Existing Home Sales

Year		Existing Home Sales	Single Family Sales	Condo/Co-op Sales	Existing Home Sales	Single Family Sales	Condo/Co-op Sales	Single		
								National Mos. Supply	Family Mos. Supply	Condo/Co-op Mos. Supply
2018		5,340,000	4,742,000	601,000	*	*	*	4.0	4.0	4.1
2019		5,340,000	4,765,000	579,000	*	*	*	3.9	3.9	4.3
2020		5,640,000	5,066,000	578,000	*	*	*	3.1	3.0	4.1
Seasonally Adjusted Annual Rate					Not Seasonally Adjusted					
2020	Aug	5,970,000	5,340,000	630,000	560,000	501,000	59,000	3.0	2.9	4.2
2020	Sep	6,440,000	5,770,000	670,000	563,000	502,000	61,000	2.7	2.6	4.0
2020	Oct	6,730,000	6,010,000	720,000	573,000	511,000	62,000	2.5	2.4	3.7
2020	Nov	6,590,000	5,880,000	710,000	493,000	442,000	51,000	2.3	2.2	3.4
2020	Dec	6,650,000	5,920,000	730,000	538,000	478,000	60,000	1.9	1.8	2.9
2021	Jan	6,660,000	5,910,000	750,000	366,000	327,000	39,000	1.9	1.8	2.6
2021	Feb	6,240,000	5,540,000	700,000	366,000	323,000	43,000	2.0	1.9	2.7
2021	Mar	6,010,000	5,300,000	710,000	484,000	424,000	60,000	2.1	2.0	2.8
2021	Apr	5,850,000	5,130,000	720,000	513,000	448,000	65,000	2.4	2.3	2.8
2021	May	5,780,000	5,070,000	710,000	528,000	463,000	65,000	2.5	2.5	2.9
2021	Jun	5,870,000	5,140,000	730,000	615,000	542,000	73,000	2.5	2.5	2.8
2021	Jul r	6,000,000	5,290,000	710,000	584,000	516,000	68,000	2.6	2.6	3.0
2021	Aug p	5,880,000	5,190,000	690,000	576,000	510,000	66,000	2.6	2.6	3.0
vs. last month:		-2.0%	-1.9%	-2.8%	-1.4%	-1.2%	-2.9%	0.0%	0.0%	0.0%
vs. last year:		-1.5%	-2.8%	9.5%	2.9%	1.8%	11.9%	-13.3%	-10.3%	-28.6%
year-to-date:					4.032	3.553	0.479			

National Sales Price of Existing Homes

Year		Existing Home Price	Single Family Price	Condo/Co-op Price	Existing Home Price	Single	
						Family Price	Condo/Co-op Price
Median					Average (Mean)		
2018		\$259,300	\$261,600	\$241,000	\$298,200	\$299,400	\$288,600
2019		271,900	274,600	249,500	308,600	310,200	295,500
2020		296,700	300,200	266,300	331,900	334,500	309,100
Not Seasonally Adjusted					Not Seasonally Adjusted		
2020	Aug	310,400	314,800	273,200	342,300	345,500	315,400
2020	Sep	311,500	316,000	272,500	343,100	346,500	314,000
2020	Oct	313,000	317,800	273,000	344,700	348,300	314,500
2020	Nov	310,800	315,600	271,300	342,800	346,400	313,100
2020	Dec	309,200	313,700	272,600	342,000	345,400	314,700
2021	Jan	303,600	308,000	268,800	337,800	341,300	310,400
2021	Feb	310,700	315,100	275,500	342,100	345,300	316,700
2021	Mar	326,300	331,500	287,800	353,100	356,500	327,600
2021	Apr	340,600	346,200	300,700	364,100	367,500	339,600
2021	May	350,400	356,800	304,900	371,700	375,900	341,900
2021	Jun	362,800	370,100	311,000	381,200	386,100	346,800
2021	Jul r	359,500	366,600	306,300	378,400	383,200	342,100
2021	Aug p	356,700	363,800	302,800	376,000	380,700	340,700
vs. last year:		14.9%	15.6%	10.8%	9.8%	10.2%	8.0%