Summary of August 2020
Existing Home Sales Statistics
Total Existing Home Sales, SA Annual Rate

EHS Total Sales
Median Price of Existing Home Sales

EHS Median Price
Existing Home Sales Median Price, Percent Change Year-Over-Year
Total Existing Home Sales, Percent Change Year-Over-Year
Market Conditions

Data from the Realtors® Confidence Index

- First-time Buyers: Aug-20 = 33, Aug-19 = 31
- Sales to Investors: Aug-20 = 14, Aug-19 = 14
- Cash Sales: Aug-20 = 18, Aug-19 = 19
- Distressed Sales: Aug-20 = 1, Aug-19 = 2
- Days on the Market: Aug-20 = 22, Aug-19 = 31

NATIONAL ASSOCIATION OF REALTORS®
Existing Home Sales by Region

- South: 43%
- Midwest: 24%
- West: 21%
- Northeast: 12%
Housing Supply at the National Level

- National Mos. Supply
- Single-family Mos. Supply
- Condo/Co-ops Mos. Supply
Sales by Price Range

- $0 - $100K: 6%
- $100K - $250K: 33%
- $250K - $500K: 41%
- $500K - $750K: 12%
- $750K - $1M: 4%
- $1M+: 4%
- $0-100K: 6%
- $100-250K: 33%
- $250-500K: 41%
Percent Change in Sales From a Year Ago by Price Range

- $0-100K: -20.5%
- $100-250K: -8.9%
- $250-500K: 14.2%
- $500-750K: 28.2%
- $750K-1M: 34.5%
- $1M+: 44.0%