

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Single Family Home Sales

Year	U.S.					U.S.					Inventory*	Mos. Supply	
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West			
2018	4,742,000	581,000	1,192,000	1,972,000	997,000	*	*	*	*	*	1,340,000	4.0	
2019	4,765,000	581,000	1,183,000	2,016,000	985,000	*	*	*	*	*	1,210,000	3.9	
2020	5,066,000	604,000	1,264,000	2,175,000	1,023,000	*	*	*	*	*	880,000	3.0	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2020 Jul	5,320,000	580,000	1,330,000	2,310,000	1,100,000	538,000	60,000	139,000	231,000	108,000	1,300,000	2.9	
2020 Aug	5,340,000	640,000	1,320,000	2,270,000	1,110,000	501,000	63,000	129,000	210,000	99,000	1,270,000	2.9	
2020 Sep	5,770,000	720,000	1,400,000	2,450,000	1,200,000	502,000	64,000	127,000	208,000	103,000	1,230,000	2.6	
2020 Oct	6,010,000	740,000	1,510,000	2,540,000	1,220,000	511,000	66,000	130,000	210,000	105,000	1,200,000	2.4	
2020 Nov	5,880,000	730,000	1,440,000	2,480,000	1,230,000	442,000	58,000	109,000	183,000	92,000	1,080,000	2.2	
2020 Dec	5,920,000	750,000	1,450,000	2,500,000	1,220,000	478,000	64,000	111,000	205,000	98,000	880,000	1.8	
2021 Jan	5,910,000	730,000	1,440,000	2,590,000	1,150,000	327,000	43,000	70,000	146,000	68,000	870,000	1.8	
2021 Feb	5,540,000	640,000	1,220,000	2,460,000	1,220,000	323,000	36,000	68,000	149,000	70,000	870,000	1.9	
2021 Mar	5,300,000	620,000	1,190,000	2,370,000	1,120,000	424,000	46,000	90,000	197,000	91,000	890,000	2.0	
2021 Apr	5,130,000	610,000	1,200,000	2,240,000	1,080,000	448,000	48,000	102,000	200,000	98,000	980,000	2.3	
2021 May	5,070,000	600,000	1,210,000	2,230,000	1,030,000	463,000	51,000	113,000	204,000	95,000	1,040,000	2.5	
2021 Jun r	5,140,000	620,000	1,250,000	2,230,000	1,040,000	542,000	64,000	138,000	232,000	108,000	1,060,000	2.5	
2021 Jul p	5,280,000	630,000	1,300,000	2,270,000	1,080,000	516,000	62,000	132,000	219,000	103,000	1,140,000	2.6	
<b>vs. last month:</b>	<b>2.7%</b>	<b>1.6%</b>	<b>4.0%</b>	<b>1.8%</b>	<b>3.8%</b>	<b>-4.8%</b>	<b>-3.1%</b>	<b>-4.3%</b>	<b>-5.6%</b>	<b>-4.6%</b>	<b>7.5%</b>	<b>4.0%</b>	
<b>vs. last year:</b>	<b>-0.8%</b>	<b>8.6%</b>	<b>-2.3%</b>	<b>-1.7%</b>	<b>-1.8%</b>	<b>-4.1%</b>	<b>3.3%</b>	<b>-5.0%</b>	<b>-5.2%</b>	<b>-4.6%</b>	<b>-12.3%</b>	<b>-10.3%</b>	
<b>year-to-date:</b>						<b>3.043</b>	<b>0.350</b>	<b>0.713</b>	<b>1.347</b>	<b>0.633</b>			

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Single-Family Homes

Year	U.S.					U.S.					
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
Median						Average (Mean)					
2018	\$261,600	\$289,200	\$201,700	\$231,600	\$388,600	\$299,400	\$322,600	\$231,000	\$267,000	\$408,000	
2019	274,600	301,900	214,500	241,900	405,200	310,200	332,200	241,500	276,800	421,300	
2020	300,200	341,700	235,400	265,100	451,500	334,500	361,600	262,000	299,400	448,700	
Not Seasonally Adjusted						Not Seasonally Adjusted					
2020 Jul	309,500	334,600	245,900	273,900	459,800	340,900	357,300	272,700	308,600	453,900	
2020 Aug	314,800	353,700	249,100	275,600	463,800	345,500	371,600	276,300	310,400	456,400	
2020 Sep	316,000	361,100	245,700	274,500	475,600	346,500	375,800	272,800	309,900	463,500	
2020 Oct	317,800	363,500	243,800	278,400	479,000	348,300	377,600	271,600	313,800	465,200	
2020 Nov	315,600	362,500	241,700	276,000	476,000	346,400	377,200	268,800	310,900	464,500	
2020 Dec	313,700	369,400	236,200	276,000	475,800	345,400	380,600	264,400	310,200	463,500	
2021 Jan	308,000	371,000	230,400	269,700	474,200	341,300	380,600	259,300	303,900	462,300	
2021 Feb	315,100	366,200	234,100	276,700	487,000	345,300	376,600	262,800	310,300	468,700	
2021 Mar	331,500	370,900	248,000	287,200	502,800	356,500	380,500	276,000	321,800	481,400	
2021 Apr	346,200	385,800	262,100	296,200	509,400	367,500	389,600	288,900	331,800	494,300	
2021 May	356,800	388,900	271,800	308,600	513,400	375,900	394,600	296,800	341,600	502,400	
2021 Jun r	370,100	420,700	281,600	321,600	515,700	386,100	414,000	307,500	350,500	508,000	
2021 Jul p	367,000	419,200	278,500	315,600	515,700	383,600	412,200	304,800	345,100	509,200	
<b>vs. last year:</b>	<b>18.6%</b>	<b>25.3%</b>	<b>13.3%</b>	<b>15.2%</b>	<b>12.2%</b>	<b>12.5%</b>	<b>15.4%</b>	<b>11.8%</b>	<b>11.8%</b>	<b>12.2%</b>	