

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Single Family Home Sales

Year	U.S.					U.S.					Inventory*	Mos. Supply	
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West			
2019	4,765,000	581,000	1,183,000	2,016,000	985,000	*	*	*	*	*	1,210,000	3.9	
2020	5,066,000	604,000	1,264,000	2,175,000	1,023,000	*	*	*	*	*	880,000	3.0	
2021	5,413,000	633,000	1,313,000	2,358,000	1,109,000	*	*	*	*	*	760,000	2.2	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2021 Jun	5,240,000	630,000	1,280,000	2,270,000	1,060,000	542,000	64,000	138,000	232,000	108,000	1,060,000	2.4	
2021 Jul	5,320,000	630,000	1,310,000	2,290,000	1,090,000	516,000	62,000	132,000	219,000	103,000	1,130,000	2.5	
2021 Aug	5,300,000	610,000	1,300,000	2,300,000	1,090,000	510,000	63,000	132,000	215,000	100,000	1,110,000	2.5	
2021 Sep	5,480,000	620,000	1,340,000	2,390,000	1,130,000	485,000	57,000	124,000	205,000	99,000	1,090,000	2.4	
2021 Oct	5,500,000	610,000	1,370,000	2,390,000	1,130,000	468,000	55,000	120,000	198,000	95,000	1,070,000	2.3	
2021 Nov	5,630,000	620,000	1,380,000	2,490,000	1,140,000	450,000	52,000	113,000	193,000	92,000	960,000	2.0	
2021 Dec	5,410,000	610,000	1,360,000	2,350,000	1,090,000	457,000	56,000	111,000	200,000	90,000	760,000	1.7	
2022 Jan	5,750,000	640,000	1,400,000	2,590,000	1,120,000	313,000	38,000	68,000	144,000	63,000	740,000	1.5	
2022 Feb	5,270,000	570,000	1,230,000	2,400,000	1,070,000	312,000	31,000	66,000	151,000	64,000	740,000	1.7	
2022 Mar	5,120,000	540,000	1,180,000	2,330,000	1,070,000	403,000	39,000	86,000	192,000	86,000	810,000	1.9	
2022 Apr	4,980,000	560,000	1,230,000	2,190,000	1,000,000	409,000	40,000	96,000	186,000	87,000	910,000	2.2	
2022 May r	4,800,000	560,000	1,170,000	2,130,000	940,000	443,000	47,000	109,000	199,000	88,000	1,020,000	2.6	
2022 Jun p	4,570,000	560,000	1,160,000	2,010,000	840,000	470,000	56,000	124,000	204,000	86,000	1,120,000	2.9	
<b>vs. last month:</b>	<b>-4.8%</b>	<b>0.0%</b>	<b>-0.9%</b>	<b>-5.6%</b>	<b>-10.6%</b>	<b>6.1%</b>	<b>19.1%</b>	<b>13.8%</b>	<b>2.5%</b>	<b>-2.3%</b>	<b>9.8%</b>	<b>11.5%</b>	
<b>vs. last year:</b>	<b>-12.8%</b>	<b>-11.1%</b>	<b>-9.4%</b>	<b>-11.5%</b>	<b>-20.8%</b>	<b>-13.3%</b>	<b>-12.5%</b>	<b>-10.1%</b>	<b>-12.1%</b>	<b>-20.4%</b>	<b>5.7%</b>	<b>20.8%</b>	
<b>year-to-date:</b>						<b>2.350</b>	<b>0.251</b>	<b>0.549</b>	<b>1.076</b>	<b>0.474</b>			

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Single-Family Homes

Year	U.S.	Northeast	Midwest	South	West
Median					
2019	\$274,600	\$301,900	\$214,500	\$241,900	\$405,200
2020	300,200	341,700	235,400	265,100	451,500
2021	357,100	394,100	263,300	317,500	558,800
Not Seasonally Adjusted					
2021 Jun	373,700	420,700	281,600	330,800	586,500
2021 Jul	371,400	419,100	277,200	327,500	584,800
2021 Aug	368,200	417,100	273,200	325,400	576,800
2021 Sep	361,800	396,200	266,200	322,500	568,800
2021 Oct	362,600	387,200	262,200	328,800	571,600
2021 Nov	365,000	390,500	261,500	333,500	571,900
2021 Dec	365,300	393,100	257,300	335,100	569,900
2022 Jan	360,700	391,500	247,700	329,100	562,300
2022 Feb	370,000	392,700	251,200	340,500	584,700
2022 Mar	385,400	399,300	271,200	354,100	624,800
2022 Apr	401,700	418,900	284,900	368,100	643,200
2022 May r	415,400	434,600	298,300	380,200	649,700
2022 Jun p	423,300	462,700	310,800	384,100	642,200
<b>vs. last year:</b>	<b>13.3%</b>	<b>10.0%</b>	<b>10.4%</b>	<b>16.1%</b>	<b>9.5%</b>