

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

| Year | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | Inventory* | Mos. Supply | |
|---------------------------------|------------------------|---------------|---------------|--------------|---------------|-------------------------|---------------|---------------|---------------|---------------|---------------|-------------|--------------|
| 2019 | 5,340,000 | 690,000 | 1,250,000 | 2,290,000 | 1,120,000 | * | * | * | * | * | 1,390,000 | 3.9 | |
| 2020 | 5,640,000 | 700,000 | 1,330,000 | 2,460,000 | 1,150,000 | * | * | * | * | * | 1,060,000 | 3.1 | |
| 2021 | 6,120,000 | 750,000 | 1,400,000 | 2,710,000 | 1,260,000 | * | * | * | * | * | 880,000 | 2.3 | |
| Seasonally Adjusted Annual Rate | | | | | | Not Seasonally Adjusted | | | | | | | |
| 2021 | Jun | 5,970,000 | 760,000 | 1,360,000 | 2,630,000 | 1,220,000 | 615,000 | 76,000 | 147,000 | 268,000 | 124,000 | 1,230,000 | 2.5 |
| 2021 | Jul | 6,030,000 | 740,000 | 1,390,000 | 2,650,000 | 1,250,000 | 584,000 | 74,000 | 140,000 | 252,000 | 118,000 | 1,310,000 | 2.6 |
| 2021 | Aug | 5,990,000 | 730,000 | 1,380,000 | 2,640,000 | 1,240,000 | 576,000 | 75,000 | 140,000 | 246,000 | 115,000 | 1,280,000 | 2.6 |
| 2021 | Sep | 6,180,000 | 750,000 | 1,420,000 | 2,730,000 | 1,280,000 | 546,000 | 69,000 | 131,000 | 233,000 | 113,000 | 1,260,000 | 2.4 |
| 2021 | Oct | 6,190,000 | 740,000 | 1,450,000 | 2,720,000 | 1,280,000 | 526,000 | 67,000 | 127,000 | 224,000 | 108,000 | 1,230,000 | 2.4 |
| 2021 | Nov | 6,330,000 | 740,000 | 1,470,000 | 2,830,000 | 1,290,000 | 503,000 | 63,000 | 120,000 | 219,000 | 101,000 | 1,110,000 | 2.1 |
| 2021 | Dec | 6,090,000 | 730,000 | 1,450,000 | 2,690,000 | 1,220,000 | 513,000 | 68,000 | 118,000 | 228,000 | 99,000 | 880,000 | 1.7 |
| 2022 | Jan | 6,490,000 | 780,000 | 1,500,000 | 2,940,000 | 1,270,000 | 352,000 | 45,000 | 73,000 | 163,000 | 71,000 | 850,000 | 1.6 |
| 2022 | Feb | 5,930,000 | 690,000 | 1,330,000 | 2,700,000 | 1,210,000 | 352,000 | 37,000 | 71,000 | 171,000 | 73,000 | 850,000 | 1.7 |
| 2022 | Mar | 5,750,000 | 660,000 | 1,270,000 | 2,610,000 | 1,210,000 | 456,000 | 47,000 | 93,000 | 218,000 | 98,000 | 930,000 | 1.9 |
| 2022 | Apr | 5,600,000 | 670,000 | 1,310,000 | 2,480,000 | 1,140,000 | 463,000 | 48,000 | 103,000 | 213,000 | 99,000 | 1,030,000 | 2.2 |
| 2022 | May r | 5,410,000 | 670,000 | 1,250,000 | 2,410,000 | 1,080,000 | 499,000 | 56,000 | 117,000 | 225,000 | 101,000 | 1,150,000 | 2.6 |
| 2022 | Jun p | 5,120,000 | 670,000 | 1,230,000 | 2,260,000 | 960,000 | 526,000 | 67,000 | 132,000 | 229,000 | 98,000 | 1,260,000 | 3.0 |
| | vs. last month: | -5.4% | 0.0% | -1.6% | -6.2% | -11.1% | 5.4% | 19.6% | 12.8% | 1.8% | -3.0% | 9.6% | 15.4% |
| | vs. last year: | -14.2% | -11.8% | -9.6% | -14.1% | -21.3% | -14.5% | -11.8% | -10.2% | -14.6% | -21.0% | 2.4% | 20.0% |
| | year-to-date: | | | | | | 2.648 | 0.300 | 0.589 | 1.219 | 0.540 | | |

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

| Year | U.S. | Northeast | Midwest | South | West | |
|-------------------------|-----------------------|--------------|--------------|--------------|--------------|-------------|
| Median | | | | | | |
| 2019 | \$271,900 | \$300,800 | \$212,900 | \$236,100 | \$400,900 | |
| 2020 | 296,700 | 337,900 | 233,200 | 258,800 | 444,800 | |
| 2021 | 350,700 | 386,400 | 260,400 | 309,200 | 545,500 | |
| Not Seasonally Adjusted | | | | | | |
| 2021 | Jun | 366,900 | 411,800 | 278,600 | 321,100 | 569,400 |
| 2021 | Jul | 364,600 | 410,600 | 274,100 | 318,300 | 569,000 |
| 2021 | Aug | 361,500 | 407,100 | 270,000 | 316,700 | 563,100 |
| 2021 | Sep | 355,100 | 386,400 | 263,300 | 314,600 | 555,900 |
| 2021 | Oct | 355,700 | 378,300 | 259,300 | 320,500 | 559,000 |
| 2021 | Nov | 358,200 | 381,300 | 258,500 | 325,800 | 558,800 |
| 2021 | Dec | 358,800 | 385,200 | 254,600 | 326,600 | 557,700 |
| 2022 | Jan | 354,300 | 382,000 | 245,300 | 321,600 | 550,500 |
| 2022 | Feb | 363,700 | 383,100 | 248,400 | 333,200 | 573,300 |
| 2022 | Mar | 379,300 | 390,900 | 268,600 | 346,900 | 611,600 |
| 2022 | Apr | 395,500 | 411,100 | 282,200 | 360,000 | 627,700 |
| 2022 | May r | 408,400 | 428,500 | 294,900 | 371,200 | 631,600 |
| 2022 | Jun p | 416,000 | 453,300 | 306,900 | 374,900 | 624,000 |
| | vs. last year: | 13.4% | 10.1% | 10.2% | 16.8% | 9.6% |