

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Single Family Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply	
2020	5,066,000	604,000	1,264,000	2,175,000	1,023,000	*	*	*	*	*	880,000	3.0	
2021	5,413,000	633,000	1,313,000	2,358,000	1,109,000	*	*	*	*	*	760,000	2.2	
2022	4,480,000	521,000	1,119,000	1,997,000	843,000	*	*	*	*	*	850,000	2.7	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2022	Apr	4,960,000	560,000	1,220,000	2,190,000	990,000	409,000	40,000	96,000	186,000	87,000	910,000	2.2
2022	May	4,810,000	560,000	1,170,000	2,150,000	930,000	443,000	47,000	109,000	199,000	88,000	1,020,000	2.5
2022	Jun	4,580,000	540,000	1,160,000	2,030,000	850,000	469,000	56,000	124,000	203,000	86,000	1,110,000	2.9
2022	Jul	4,360,000	530,000	1,130,000	1,930,000	770,000	406,000	51,000	112,000	175,000	68,000	1,160,000	3.2
2022	Aug	4,250,000	520,000	1,090,000	1,860,000	780,000	423,000	55,000	114,000	181,000	73,000	1,140,000	3.2
2022	Sep	4,190,000	500,000	1,070,000	1,840,000	780,000	384,000	48,000	103,000	164,000	69,000	1,100,000	3.2
2022	Oct	3,960,000	470,000	1,020,000	1,760,000	710,000	332,000	41,000	88,000	144,000	59,000	1,080,000	3.3
2022	Nov	3,680,000	450,000	970,000	1,640,000	620,000	292,000	38,000	78,000	126,000	50,000	1,000,000	3.3
2022	Dec	3,620,000	430,000	950,000	1,610,000	630,000	294,000	37,000	75,000	132,000	50,000	850,000	2.8
2023	Jan	3,590,000	410,000	910,000	1,630,000	640,000	208,000	25,000	48,000	97,000	38,000	870,000	2.9
2023	Feb	4,100,000	430,000	1,020,000	1,890,000	760,000	242,000	23,000	53,000	120,000	46,000	860,000	2.5
2023	Mar r	3,990,000	430,000	980,000	1,850,000	730,000	322,000	31,000	73,000	157,000	61,000	860,000	2.6
2023	Apr p	3,850,000	430,000	960,000	1,780,000	680,000	299,000	29,000	71,000	143,000	56,000	910,000	2.8
<b>vs. last month:</b>		<b>-3.5%</b>	<b>0.0%</b>	<b>-2.0%</b>	<b>-3.8%</b>	<b>-6.8%</b>	<b>-7.1%</b>	<b>-6.5%</b>	<b>-2.7%</b>	<b>-8.9%</b>	<b>-8.2%</b>	<b>5.8%</b>	<b>7.7%</b>
<b>vs. last year:</b>		<b>-22.4%</b>	<b>-23.2%</b>	<b>-21.3%</b>	<b>-18.7%</b>	<b>-31.3%</b>	<b>-26.9%</b>	<b>-27.5%</b>	<b>-26.0%</b>	<b>-23.1%</b>	<b>-35.6%</b>	<b>0.0%</b>	<b>27.3%</b>
<b>year-to-date:</b>							<b>1.071</b>	<b>0.108</b>	<b>0.245</b>	<b>0.517</b>	<b>0.201</b>		

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Single-Family Homes

Year	U.S.	Northeast	Midwest	South	West	
Median						
2020	\$300,200	\$341,700	\$235,400	\$265,100	\$451,500	
2021	357,100	394,100	263,300	317,500	558,800	
2022	392,800	426,000	281,900	359,500	617,100	
Not Seasonally Adjusted						
2022	Apr	401,700	418,900	284,900	368,100	643,200
2022	May	415,400	434,600	298,300	380,200	649,700
2022	Jun	420,900	462,600	309,300	379,800	645,400
2022	Jul	405,800	452,500	296,400	369,300	628,500
2022	Aug	398,800	451,800	289,600	363,200	620,100
2022	Sep	389,600	428,600	283,500	357,000	609,500
2022	Oct	384,600	417,100	276,500	353,000	603,700
2022	Nov	378,700	417,900	270,500	348,300	585,400
2022	Dec	372,000	398,200	263,200	346,100	565,900
2023	Jan	365,400	400,900	254,100	337,800	550,100
2023	Feb	368,100	381,900	262,400	346,100	552,400
2023	Mar r	379,500	399,500	274,400	353,700	575,300
2023	Apr p	393,300	428,400	289,900	364,500	592,000
<b>vs. last year:</b>		<b>-2.1%</b>	<b>2.3%</b>	<b>1.8%</b>	<b>-1.0%</b>	<b>-8.0%</b>