

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Single Family Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply	
2019	4,765,000	581,000	1,183,000	2,016,000	985,000	*	*	*	*	*	1,210,000	3.9	
2020	5,066,000	604,000	1,264,000	2,175,000	1,023,000	*	*	*	*	*	880,000	3.0	
2021	5,413,000	633,000	1,313,000	2,358,000	1,109,000	*	*	*	*	*	760,000	2.2	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2021	Apr	5,240,000	630,000	1,240,000	2,280,000	1,090,000	448,000	48,000	102,000	200,000	98,000	980,000	2.2
2021	May	5,200,000	630,000	1,250,000	2,270,000	1,050,000	463,000	51,000	113,000	204,000	95,000	1,040,000	2.4
2021	Jun	5,240,000	630,000	1,280,000	2,270,000	1,060,000	542,000	64,000	138,000	232,000	108,000	1,060,000	2.4
2021	Jul	5,320,000	630,000	1,310,000	2,290,000	1,090,000	516,000	62,000	132,000	219,000	103,000	1,130,000	2.5
2021	Aug	5,300,000	610,000	1,300,000	2,300,000	1,090,000	510,000	63,000	132,000	215,000	100,000	1,110,000	2.5
2021	Sep	5,480,000	620,000	1,340,000	2,390,000	1,130,000	485,000	57,000	124,000	205,000	99,000	1,090,000	2.4
2021	Oct	5,500,000	610,000	1,370,000	2,390,000	1,130,000	468,000	55,000	120,000	198,000	95,000	1,070,000	2.3
2021	Nov	5,630,000	620,000	1,380,000	2,490,000	1,140,000	450,000	52,000	113,000	193,000	92,000	960,000	2.0
2021	Dec	5,410,000	610,000	1,360,000	2,350,000	1,090,000	457,000	56,000	111,000	200,000	90,000	760,000	1.7
2022	Jan	5,750,000	640,000	1,400,000	2,590,000	1,120,000	313,000	38,000	68,000	144,000	63,000	740,000	1.5
2022	Feb	5,270,000	570,000	1,230,000	2,400,000	1,070,000	312,000	31,000	66,000	151,000	64,000	740,000	1.7
2022	Mar r	5,120,000	540,000	1,180,000	2,330,000	1,070,000	403,000	39,000	86,000	192,000	86,000	810,000	1.9
2022	Apr p	4,990,000	560,000	1,230,000	2,200,000	1,000,000	410,000	40,000	96,000	187,000	87,000	910,000	2.2
<b>vs. last month:</b>		<b>-2.5%</b>	<b>3.7%</b>	<b>4.2%</b>	<b>-5.6%</b>	<b>-6.5%</b>	<b>1.7%</b>	<b>2.6%</b>	<b>11.6%</b>	<b>-2.6%</b>	<b>1.2%</b>	<b>12.3%</b>	<b>15.8%</b>
<b>vs. last year:</b>		<b>-4.8%</b>	<b>-11.1%</b>	<b>-0.8%</b>	<b>-3.5%</b>	<b>-8.3%</b>	<b>-8.5%</b>	<b>-16.7%</b>	<b>-5.9%</b>	<b>-6.5%</b>	<b>-11.2%</b>	<b>-7.1%</b>	<b>0.0%</b>
<b>year-to-date:</b>							<b>1.438</b>	<b>0.148</b>	<b>0.316</b>	<b>0.674</b>	<b>0.300</b>		

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Single-Family Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
Median						Average (Mean)					
2019	\$274,600	\$301,900	\$214,500	\$241,900	\$405,200	\$310,200	\$332,200	\$241,500	\$276,800	\$421,300	
2020	300,200	341,700	235,400	265,100	451,500	334,500	361,600	262,000	299,400	448,700	
2021	353,600	394,100	263,300	308,500	510,800	372,800	397,000	289,600	338,900	498,700	
Not Seasonally Adjusted						Not Seasonally Adjusted					
2021	Apr	346,200	385,800	262,100	296,200	509,400	367,500	389,600	288,900	331,800	494,300
2021	May	356,800	388,900	271,800	308,600	513,400	375,900	394,600	296,800	341,600	502,400
2021	Jun	370,100	420,700	281,600	321,600	515,700	386,100	414,000	307,500	350,500	508,000
2021	Jul	366,600	419,200	277,500	314,800	515,700	383,200	412,200	303,700	344,400	509,200
2021	Aug	364,700	417,200	274,100	316,400	514,700	381,400	410,500	300,000	344,100	507,900
2021	Sep	357,900	396,200	266,200	313,700	513,000	375,700	399,300	291,000	340,700	506,300
2021	Oct	359,500	387,200	262,200	322,300	513,600	376,700	392,800	288,500	347,900	506,700
2021	Nov	361,300	390,600	261,800	324,800	513,900	377,600	394,900	287,100	348,900	507,700
2021	Dec	361,300	393,100	257,300	327,000	513,400	377,300	396,200	284,200	350,400	506,900
2022	Jan	356,700	391,500	248,100	320,700	511,900	372,400	395,800	276,600	343,800	504,400
2022	Feb	366,000	392,700	251,600	332,800	516,600	378,300	393,000	281,100	352,600	512,900
2022	Mar r	381,300	399,300	271,200	345,400	522,800	390,500	399,400	296,400	364,900	524,700
2022	Apr p	397,600	418,900	284,700	361,600	525,900	401,600	408,100	309,100	379,200	531,700
<b>vs. last year:</b>		<b>14.8%</b>	<b>8.6%</b>	<b>8.6%</b>	<b>22.1%</b>	<b>3.2%</b>	<b>9.3%</b>	<b>4.7%</b>	<b>7.0%</b>	<b>14.3%</b>	<b>7.6%</b>