

# NATIONAL ASSOCIATION OF REALTORS®

## National Existing Home Sales

Year	Existing Home Sales	Single Family Sales	Condo/Co-op Sales	Existing Home Sales	Single Family Sales	Condo/Co-op Sales	Single			
							National Mos. Supply	Family Mos. Supply	Condo/Co-op Mos. Supply	
2018	5,340,000	4,742,000	601,000	*	*	*	4.0	4.0	4.1	
2019	5,340,000	4,765,000	579,000	*	*	*	3.9	3.9	4.3	
2020	5,640,000	5,066,000	578,000	*	*	*	3.1	3.0	4.1	
Seasonally Adjusted Annual Rate				Not Seasonally Adjusted						
2020	Apr	4,370,000	3,980,000	390,000	373,000	338,000	35,000	4.0	3.9	5.3
2020	May	4,010,000	3,650,000	360,000	372,000	340,000	32,000	4.6	4.5	6.2
2020	Jun	4,770,000	4,310,000	460,000	507,000	460,000	47,000	3.9	3.7	5.1
2020	Jul	5,900,000	5,320,000	580,000	597,000	538,000	59,000	3.1	2.9	4.2
2020	Aug	5,970,000	5,340,000	630,000	560,000	501,000	59,000	3.0	2.9	4.2
2020	Sep	6,440,000	5,770,000	670,000	563,000	502,000	61,000	2.7	2.6	4.0
2020	Oct	6,730,000	6,010,000	720,000	573,000	511,000	62,000	2.5	2.4	3.7
2020	Nov	6,590,000	5,880,000	710,000	493,000	442,000	51,000	2.3	2.2	3.4
2020	Dec	6,650,000	5,920,000	730,000	538,000	478,000	60,000	1.9	1.8	2.9
2021	Jan	6,660,000	5,910,000	750,000	366,000	327,000	39,000	1.9	1.8	2.6
2021	Feb	6,240,000	5,540,000	700,000	366,000	323,000	43,000	2.0	1.9	2.7
2021	Mar r	6,010,000	5,300,000	710,000	484,000	424,000	60,000	2.1	2.0	2.8
2021	Apr p	5,850,000	5,130,000	720,000	513,000	448,000	65,000	2.4	2.3	2.9
<b>vs. last month:</b>		<b>-2.7%</b>	<b>-3.2%</b>	<b>1.4%</b>	<b>6.0%</b>	<b>5.7%</b>	<b>8.3%</b>	<b>14.3%</b>	<b>15.0%</b>	<b>3.6%</b>
<b>vs. last year:</b>		<b>33.9%</b>	<b>28.9%</b>	<b>84.6%</b>	<b>37.5%</b>	<b>32.5%</b>	<b>85.7%</b>	<b>-40.0%</b>	<b>-41.0%</b>	<b>-45.3%</b>
<b>year-to-date:</b>					<b>1.729</b>	<b>1.522</b>	<b>0.207</b>			

## National Sales Price of Existing Homes

Year		Existing Home Price	Single Family Price	Condo/Co-op Price	Single		
					Existing Home Price	Family Price	Condo/Co-op Price
				Median			
2018		\$259,300	\$261,600	\$241,000	Average (Mean)		
2019		271,900	274,600	249,500	\$298,200	\$299,400	\$288,600
2020		296,700	300,200	266,300	308,600	310,200	295,500
				Not Seasonally Adjusted			
2020	Apr	286,800	288,700	266,900	321,100	322,200	310,300
2020	May	283,500	286,600	251,900	317,900	320,000	296,300
2020	Jun	294,400	297,900	261,700	328,900	331,400	305,100
2020	Jul	305,600	309,500	269,200	338,000	340,900	311,800
2020	Aug	310,400	314,800	273,200	342,300	345,500	315,400
2020	Sep	311,500	316,000	272,500	343,100	346,500	314,000
2020	Oct	313,000	317,800	273,000	344,700	348,300	314,500
2020	Nov	310,800	315,600	271,300	342,800	346,400	313,100
2020	Dec	309,200	313,700	272,600	342,000	345,400	314,700
2021	Jan	303,600	308,000	268,800	337,800	341,300	310,400
2021	Feb	310,700	315,100	275,500	342,100	345,300	316,700
2021	Mar r	326,300	331,500	287,800	353,100	356,500	327,600
2021	Apr p	341,600	347,400	300,400	364,800	368,400	339,500
<b>vs. last year:</b>		<b>19.1%</b>	<b>20.3%</b>	<b>12.6%</b>	<b>13.6%</b>	<b>14.3%</b>	<b>9.4%</b>