

NATIONAL ASSOCIATION OF REALTORS®

Existing Condominium and Cooperative Sales

| Year | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | Inventory* | Mos. Supply | |
|---------------------------------|---------|---------------|---------------|-------------|---------------|-------------------------|---------------|---------------|---------------|---------------|---------------|--------------|--------------|
| 2021 | 707,000 | 124,000 | 86,000 | 347,000 | 150,000 | * | * | * | * | * | 119,000 | 2.7 | |
| 2022 | 546,000 | 104,000 | 74,000 | 253,000 | 115,000 | * | * | * | * | * | 111,000 | 2.8 | |
| 2023 | 428,000 | 82,000 | 58,000 | 198,000 | 90,000 | * | * | * | * | * | 125,000 | 3.5 | |
| Seasonally Adjusted Annual Rate | | | | | | Not Seasonally Adjusted | | | | | | | |
| 2023 | Mar | 440,000 | 90,000 | 60,000 | 200,000 | 90,000 | 37,000 | 6,000 | 5,000 | 18,000 | 8,000 | 113,000 | 3.1 |
| 2023 | Apr | 430,000 | 80,000 | 60,000 | 200,000 | 90,000 | 37,000 | 6,000 | 5,000 | 18,000 | 8,000 | 126,000 | 3.5 |
| 2023 | May | 440,000 | 80,000 | 60,000 | 210,000 | 90,000 | 44,000 | 7,000 | 6,000 | 21,000 | 10,000 | 128,000 | 3.5 |
| 2023 | Jun | 430,000 | 80,000 | 60,000 | 200,000 | 90,000 | 44,000 | 8,000 | 6,000 | 20,000 | 10,000 | 119,000 | 3.3 |
| 2023 | Jul | 430,000 | 80,000 | 60,000 | 200,000 | 90,000 | 39,000 | 7,000 | 5,000 | 18,000 | 9,000 | 126,000 | 3.5 |
| 2023 | Aug | 430,000 | 80,000 | 60,000 | 200,000 | 90,000 | 43,000 | 9,000 | 6,000 | 19,000 | 9,000 | 129,000 | 3.6 |
| 2023 | Sep | 430,000 | 80,000 | 60,000 | 200,000 | 90,000 | 38,000 | 8,000 | 5,000 | 17,000 | 8,000 | 135,000 | 3.8 |
| 2023 | Oct | 410,000 | 80,000 | 50,000 | 190,000 | 90,000 | 36,000 | 8,000 | 5,000 | 15,000 | 8,000 | 138,000 | 4.0 |
| 2023 | Nov | 410,000 | 80,000 | 50,000 | 200,000 | 80,000 | 30,000 | 7,000 | 4,000 | 14,000 | 5,000 | 131,000 | 3.8 |
| 2023 | Dec | 400,000 | 80,000 | 60,000 | 180,000 | 80,000 | 30,000 | 7,000 | 4,000 | 14,000 | 5,000 | 125,000 | 3.8 |
| 2024 | Jan | 400,000 | 80,000 | 50,000 | 180,000 | 90,000 | 22,000 | 4,000 | 3,000 | 10,000 | 5,000 | 119,000 | 3.6 |
| 2024 | Feb r | 410,000 | 80,000 | 60,000 | 180,000 | 90,000 | 26,000 | 4,000 | 3,000 | 13,000 | 6,000 | 132,000 | 3.9 |
| 2024 | Mar p | 390,000 | 80,000 | 60,000 | 170,000 | 80,000 | 31,000 | 5,000 | 4,000 | 15,000 | 7,000 | 138,000 | 4.2 |
| vs. last month: | | -4.9% | 0.0% | 0.0% | -5.6% | -11.1% | 19.2% | 25.0% | 33.3% | 15.4% | 16.7% | 4.5% | 7.7% |
| vs. last year: | | -11.4% | -11.1% | 0.0% | -15.0% | -11.1% | -16.2% | -16.7% | -20.0% | -16.7% | -12.5% | 22.1% | 35.5% |
| year-to-date: | | | | | | | 0.079 | 0.013 | 0.010 | 0.038 | 0.018 | | |

Note: Annual inventory figures are from December of each year

Sales Price of Existing Condo/Co-op Homes

| Year | U.S. | Northeast | Midwest | South | West | |
|-------------------------|-----------|-------------|-------------|-------------|-------------|-------------|
| Median | | | | | | |
| 2021 | \$302,200 | \$344,900 | \$216,700 | \$253,400 | \$448,000 | |
| 2022 | 334,500 | 372,500 | 231,000 | 288,000 | 491,200 | |
| 2023 | 348,300 | 396,200 | 243,900 | 298,000 | 486,100 | |
| Not Seasonally Adjusted | | | | | | |
| 2023 | Mar | 337,900 | 375,800 | 234,500 | 291,000 | 485,600 |
| 2023 | Apr | 346,700 | 392,500 | 246,600 | 295,600 | 474,700 |
| 2023 | May | 353,300 | 406,300 | 249,400 | 298,400 | 490,500 |
| 2023 | Jun | 362,200 | 427,400 | 254,700 | 302,700 | 494,400 |
| 2023 | Jul | 357,900 | 432,400 | 252,700 | 297,400 | 485,200 |
| 2023 | Aug | 354,200 | 402,800 | 248,900 | 299,300 | 507,400 |
| 2023 | Sep | 353,900 | 397,300 | 247,700 | 308,300 | 506,000 |
| 2023 | Oct | 354,800 | 401,300 | 248,100 | 306,600 | 496,700 |
| 2023 | Nov | 350,100 | 400,100 | 241,200 | 297,800 | 496,000 |
| 2023 | Dec | 343,500 | 388,900 | 238,100 | 298,300 | 480,700 |
| 2024 | Jan | 339,500 | 387,700 | 232,400 | 292,900 | 479,000 |
| 2024 | Feb r | 343,000 | 379,100 | 246,100 | 295,000 | 514,800 |
| 2024 | Mar p | 357,400 | 404,400 | 253,900 | 307,900 | 512,200 |
| vs. last year: | | 5.8% | 7.6% | 8.3% | 5.8% | 5.5% |