

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Single Family Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply		
2018	4,742,000	581,000	1,192,000	1,972,000	997,000	*	*	*	*	*	1,340,000	4.0		
2019	4,765,000	581,000	1,183,000	2,016,000	985,000	*	*	*	*	*	1,210,000	3.9		
2020	5,066,000	604,000	1,264,000	2,175,000	1,023,000	*	*	*	*	*	880,000	3.0		
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted								
2020	Mar	4,800,000	550,000	1,190,000	2,080,000	980,000	372,000	39,000	88,000	168,000	77,000	1,310,000	3.3	
2020	Apr	3,980,000	490,000	1,080,000	1,690,000	720,000	338,000	38,000	89,000	147,000	64,000	1,290,000	3.9	
2020	May	3,650,000	430,000	980,000	1,590,000	650,000	340,000	37,000	93,000	148,000	62,000	1,360,000	4.5	
2020	Jun	4,310,000	440,000	1,070,000	1,940,000	860,000	460,000	46,000	120,000	203,000	91,000	1,340,000	3.7	
2020	Jul	5,320,000	580,000	1,330,000	2,310,000	1,100,000	538,000	60,000	139,000	231,000	108,000	1,300,000	2.9	
2020	Aug	5,340,000	640,000	1,320,000	2,270,000	1,110,000	501,000	63,000	129,000	210,000	99,000	1,270,000	2.9	
2020	Sep	5,770,000	720,000	1,400,000	2,450,000	1,200,000	502,000	64,000	127,000	208,000	103,000	1,230,000	2.6	
2020	Oct	6,010,000	740,000	1,510,000	2,540,000	1,220,000	511,000	66,000	130,000	210,000	105,000	1,200,000	2.4	
2020	Nov	5,880,000	730,000	1,440,000	2,480,000	1,230,000	442,000	58,000	109,000	183,000	92,000	1,080,000	2.2	
2020	Dec	5,920,000	750,000	1,450,000	2,500,000	1,220,000	478,000	64,000	111,000	205,000	98,000	880,000	1.8	
2021	Jan	5,910,000	730,000	1,440,000	2,590,000	1,150,000	327,000	43,000	70,000	146,000	68,000	870,000	1.8	
2021	Feb r	5,540,000	640,000	1,220,000	2,460,000	1,220,000	323,000	36,000	68,000	149,000	70,000	870,000	1.9	
2021	Mar p	5,300,000	620,000	1,190,000	2,370,000	1,120,000	424,000	46,000	90,000	197,000	91,000	900,000	2.0	
		<b>vs. last month:</b>	<b>-4.3%</b>	<b>-3.1%</b>	<b>-2.5%</b>	<b>-3.7%</b>	<b>-8.2%</b>	<b>31.3%</b>	<b>27.8%</b>	<b>32.4%</b>	<b>32.2%</b>	<b>30.0%</b>	<b>3.4%</b>	<b>5.3%</b>
		<b>vs. last year:</b>	<b>10.4%</b>	<b>12.7%</b>	<b>0.0%</b>	<b>13.9%</b>	<b>14.0%</b>	<b>17.9%</b>	<b>2.3%</b>	<b>17.3%</b>	<b>18.2%</b>	<b>-31.3%</b>	<b>-39.4%</b>	
		<b>year-to-date:</b>					<b>1.074</b>	<b>0.125</b>	<b>0.228</b>	<b>0.492</b>	<b>0.229</b>			

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Single-Family Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West		
Median					Average (Mean)							
2018	\$261,600	\$289,200	\$201,700	\$231,600	\$388,600	\$299,400	\$322,600	\$231,000	\$267,000	\$408,000		
2019	274,600	301,900	214,500	241,900	405,200	310,200	332,200	241,500	276,800	421,300		
2020	300,200	341,700	235,400	265,100	451,500	334,500	361,600	262,000	299,400	448,700		
Not Seasonally Adjusted					Not Seasonally Adjusted							
2020	Mar	282,600	298,500	220,100	250,400	426,400	317,000	329,500	246,500	285,300	433,700	
2020	Apr	288,700	311,500	230,000	254,300	422,400	322,200	341,300	255,400	289,600	432,600	
2020	May	286,600	332,500	229,200	249,100	412,400	320,000	354,900	253,700	282,900	426,600	
2020	Jun	297,900	337,700	237,200	262,900	437,800	331,400	359,400	262,800	296,600	441,300	
2020	Jul	309,500	334,600	245,900	273,900	459,800	340,900	357,300	272,700	308,600	453,900	
2020	Aug	314,800	353,700	249,100	275,600	463,800	345,500	371,600	276,300	310,400	456,400	
2020	Sep	316,000	361,100	245,700	274,500	475,600	346,500	375,800	272,800	309,900	463,500	
2020	Oct	317,800	363,500	243,800	278,400	479,000	348,300	377,600	271,600	313,800	465,200	
2020	Nov	315,600	362,500	241,700	276,000	476,000	346,400	377,200	268,800	310,900	464,500	
2020	Dec	313,700	369,400	236,200	276,000	475,800	345,400	380,600	264,400	310,200	463,500	
2021	Jan	308,000	371,000	230,400	269,700	474,200	341,300	380,600	259,300	303,900	462,300	
2021	Feb r	315,100	366,200	234,100	276,700	487,000	345,300	376,600	262,800	310,300	468,700	
2021	Mar p	334,500	370,900	251,000	291,400	502,800	358,800	380,500	278,600	326,500	481,400	
		<b>vs. last year:</b>	<b>18.4%</b>	<b>24.3%</b>	<b>14.0%</b>	<b>16.4%</b>	<b>17.9%</b>	<b>13.2%</b>	<b>15.5%</b>	<b>13.0%</b>	<b>14.4%</b>	<b>11.0%</b>