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## TALK TO A REALTOR®

*:30 Audio Spot*

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When you're ready to buy something, the first thing you do is go online. But buying a home is different. You've got loan applications, pre-approvals, competing offers, the list goes on.

That's where a REALTOR® comes in.

REALTORS® have expertise and local knowledge to give you a competitive edge that a search bar just can't. And in today's market, an edge is what you need. So when you're ready to buy a home, the first thing to do is make sure you have an agent who's a REALTOR®.

REALTORS® are members of the National Association of REALTORS®. That's who we are.

*\*This script has been approved by the NAR legal counsel.*

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