Demographics and Economy

Demographics

| -0.9% | 31.1% | 11.8% | Net Migration -357 (2023) |
|---|-----------------------|----------------------|---------------------------------|
| population growth (2022) U.S.: 0.4% | (2022) U.S.: 34.8% | (2022) U.S.: 2.4% | -903 |

Economy

| 7.7% GDP growth (2022) U.S.: 9.1% | 700 12-month job creation (June 2024) | 0.6% 1-year job growth (June 2024) U.S.: 1.7% | 1-year wage growth (June 2024) U.S.: 3.5% |
|--|--|--|---|
| \$56,350 Average wage per year (June 2024) U.S.: \$62,410 | 3.9% unemployment rate (June 2024) U.S.: 4.1% | 9.7% share of workers teleworking (2022) U.S.: 17.9% | International Migration 224 (2023) 280 (2022) |

Commercial Real Estate by Sector

15,496,463

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

| y Rate |
|----------|
| 4% |
| 0% |
| Cap Rate |
| |

2. Multifamily

2023 02

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

-16.000

\$1.86M

11.0%

0

| | Absorption Units | Absorption Units 12 Months | Market Asking Rent Growth 12 Months | Market Asking Rent/Unit | Market Effective Rent/Unit | Vacancy Rate |
|---------|------------------|-------------------------------|---|----------------------------|-------------------------------|---------------|
| 2024 Q2 | -24 | -75 | 4.2% | \$1,008 | \$1,003 | 5.9% |
| 2023 Q2 | -23 | -43 | -0.1% | \$968 | \$964 | 4.9% |
| | Inventory Ur | nits Net D | Delivered Units | Net Delivered Un | its 12 Mo Ma | rket Cap Rate |
| 2024 Q2 | 7,201 | | 0 | 0 | | 8.8% |
| 2023 Q2 | 7,201 | | 0 | 0 | | 8.6% |

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

| | Net Absorption SF | Net Absorption SF 12 Months | Market Rent Growth 12 Months | Market Rent/SF | Vacancy Rate | |
|---------|-------------------|--------------------------------|---------------------------------|----------------|---------------------------|--|
| 2024 Q2 | -14,413 | -64,310 | 2.1% | \$13 | 2.4% | |
| 2023 Q2 | 25,500 | -69,122 | 3.2% | \$13 | 2.0% | |
| | Inventory SF | Market Cap | Market Cap Rate Total S | | Transaction Sale Price/SF | |
| 2024 Q2 | 20,370,990 | 8.6% | \$1 | .99М | \$118 | |
| 2023 Q2 | 20,360,350 | 8.4% | \$2 | 2.33M | \$123 | |

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

| | Net Absorption SF | Net Absorption SF 12 Months | Market Rent Growth 12 Months | Market Rent/SF | Vacancy Rate |
|---------|-------------------|--------------------------------|---------------------------------|-----------------|--------------------|
| 2024 Q2 | -15,510 | 105,164 | 4.4% | \$8 | 3.1% |
| 2023 Q2 | 67,690 | -117,403 | 7.8% | \$8 | 3.8% |
| | Inventory SF | Net Delivered SF | Net Delivered SF 12 Months | Market Cap Rate | Total Sales Volume |
| 2024 Q2 | 14,143,929 | 0 | 0 | 9.8% | \$0.78M |
| | | | | | |

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar

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