## Demographics and Economy

## Demographics

-0.2%	39.9%	2.1%	Net Migration 409 (2023)
population growth (2022) U.S.: 0.4%	(2022) U.S.: 34.8%	(2022) U.S.: 2.4%	-44

### Economy

	GDP growth (2022) U.S.: 9.7%	1,200 12-month job creation (June 2024)	0.7%  1-year job growth (June 2024) U.S.: 1.7%	7.8%  1-year wage growth (June 2024) U.S.: 3.5%
	\$54,040	unemployment rate	14.9% share of workers teleworking	International Migration 255 (2023)
AV	(June 2024) U.S.: \$62,410	(June 2024) U.S.: 4.1%	(2022) U.S.: 17.9%	<b>438</b> (2022)

# Commercial Real Estate by Sector

**Demand** for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	65,690	-60,775	1.6%	\$23	4.6%
2023 Q2	-116,393	-170,090	1.0%	\$23	4.1%
	Inventory SF	Net Delivered SF	Net Delivered SF 12	Total Sales Volume	Market Cap Rate

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	12,320,246	0	8,548	\$1.05M	9.3%
2023 Q2	12,311,698	0	-9,880	\$15.63M	8.9%

## 2. Multifamily

**Demand** for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	195	849	1.6%	\$1,489	\$1,476	5.3%
2023 Q2	162	261	2.4%	\$1,465	\$1,456	5.4%
	Inventory Un	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q2	23,311		5	850		5.8%
2023 Q2	22,461		38	726		5.4%

## 3. Retail

**Demand** for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	56,135	-84,733	2.2%	\$18	2.3%
2023 Q2	-99,857	-80,495	3.8%	\$18	1.9%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q2	24,364,134	7.3%	\$22	2.46M	\$157
2023 Q2	24,360,406	7.1%	\$16.03M		\$266

**Demand** for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	-4,174	-187,690	1.7%	\$9	1.6%
2023 Q2	-108,599	-92,015	5.1%	\$9	0.9%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q2	31,889,928	6,100	53,413	8.0%	\$18.01M
2023 Q2	31,836,515	0	35,468	7.5%	\$12.87M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar

The National Association of REALTORS® is America's largest trade association, representing more than 1.5 million members, including NARS institutes, societies and councils, involved in all aspects of the real estate industry. NAR membership includes brokers, salespeople, property managers, appraisers, counselors and other sengaged in both residential and commercial real estate. The term REALTORS is registered colicetive membership mark that identifies a real estate professional who is a member of the National REALTORS is registered colicetive membership mark that identifies a real estate professional who is a member of the National REALTORS is registered colicetive membership mark that identifies a real estate professional who is a member and to the National provides a facility for professional development, research and exchange of information among its members and to the public and government for the purpose of preserving the free enterprise system and the right to own real property. NATIONAL ASSOCIATION OF REALTORS® Research Group is to produce timely. data-driven market analysis and authoristative business intelligence to serve members, and inform consumers, policymakers and the media in a professional and accessible manner.

To find out about other products from NAPs' Research Group, visit www.nar.realtor/research-and-statistics



# **COMMERCIAL REAL ESTATE REPORT Q2 2024**

ancouver-Hillsboro, OR-WA Metro Area

## Demographics and Economy

## Demographics

-0.1%	38.4%	2.0%	Net Migration -3,781
population growth	share of renters	renter household formation	(2023)
(2022) <b>U.S.: 0.4%</b>	(2022) <b>U.S.: 34.8</b> %	(2022) <b>U.S.: 2.4%</b>	<b>-11,044</b> (2022)

### Economy

7.6%	-7,000	-0.6%	12.1%
(2022) U.S.: 9.1%	(June 2024)	(June 2024) <b>U.S.: 1.7%</b>	1-year wage growth (June 2024) U.S.: 3.5%
\$73,800	4.0%	23.3%	International Migration 3,976 (2023)
Average wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022) U.S.: 17.9%	<b>6,262</b> (2022)

# Commercial Real Estate by Sector

**Demand** for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	-337,025	-1,897,727	1.7%	\$30	13.3%
2023 Q2	145,157	-171,770	1.6%	\$30	11.7%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	118,890,892	5,141	48,287	\$78.87M	7.9%
2023 Q2	118,842,605	298,893	444,326	\$60.67M	7.5%

## 2. Multifamily

**Demand** for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	1,942	5,642	1.4%	\$1,656	\$1,640	6.9%
2023 Q2	772	1,737	-0.9%	\$1,633	\$1,618	6.8%
	Inventory Un	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q2	231,649		1,659	6,314		5.5%
2023 Q2	225,335		1,754	5,913		5.1%

## 3. Retail

**Demand** for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	141,711	297,060	-0.2%	\$24	3.9%
2023 Q2	-50,401	-30,583	3.1%	\$24	3.7%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q2	126,554,624	6.5%	\$108.47M		\$275
2023 Q2	126,087,629	6.4%	\$126.04M		\$287

**Demand** for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q2	-1,582,060	-4,059,094	2.7%	\$12	5.6%	
2023 Q2	745,078	4,898,848	5.7%	\$11	3.2%	
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume	
2024 Q2	256,772,969	600,507	2,258,689	6.9%	\$181.09M	
2023 O2	254.514.280	572.017	3.416.762	6.5%	\$94.63M	

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar

The National Association of REALTORS® is America's largest trade association, representing more than 1.5 million members, including NARS institutes, societies and councils, involved in all aspects of the real estate industry. NAR membership includes brokers, salespeople, property managers, appraisers, counselors and other sengaged in both residential and commercial real estate. The term REALTORS is registered colicetive membership mark that identifies a real estate professional who is a member of the National REALTORS is registered colicetive membership mark that identifies a real estate professional who is a member of the National REALTORS is registered colicetive membership mark that identifies a real estate professional who is a member and to the National provides a facility for professional development, research and exchange of information among its members and to the public and government for the purpose of preserving the free enterprise system and the right to own real property. NATIONAL ASSOCIATION OF REALTORS® Research Group is to produce timely. data-driven market analysis and authoristative business intelligence to serve members, and inform consumers, policymakers and the media in a professional and accessible manner.

To find out about other products from NAPs' Research Group, visit www.nar.realtor/research-and-statistics



### Demographics and Economy

## Demographics

0.0%	37.2%	3.1%	Net Migration -212 (2023)
population growth	share of renters	renter household formation	<b>-974</b>
(2022)	(2022)	(2022)	
U.S.: 0.4%	<b>U.S.: 34.8</b> %	U.S.: 2.4%	

### Economy

8.7% GDP growth (2022) U.S.: 9.7%	1,600 12-month job creation (June 2024)	0.9% 1-year job growth (June 2024) <i>U.S.</i> : 1.7%	1.6% 1-year wage growth (June 2024) U.S.: 3.5%
\$54,660	4.0%	13.0%	International Migration 308
Average wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022) <b>U.S.: 17.9</b> %	(2023) <b>560</b> (2022)

# Commercial Real Estate by Sector

**Demand** for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	-23,955	-8,603	1.5%	\$22	4.7%
2023 Q2	-64,936	-59,855	3.2%	\$22	4.7%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	11,612,361	0	-18,787	\$12.22M	9.4%
2023 Q2	11,631,148	0	16,074	\$4.01M	9.0%

## 2. Multifamily

**Demand** for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	248	719	0.6%	\$1,354	\$1,339	7.3%
2023 Q2	88	114	2.6%	\$1,346	\$1,337	5.4%
	Inventory Un	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	arket Cap Rate
2024 Q2	29,785		553	1,353		6.0%
2023 Q2	28,432		8	665		5.7%

## 3. Retail

**Demand** for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	-94,623	-225,454	2.6%	\$18	3.0%
2023 Q2	-10,288	225,254	3.9%	\$18	2.1%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q2	22,442,939	6.7%	\$1	1.41M	\$220
2023 Q2	22,463,852	6.6%	\$3	3.10M	\$98

**Demand** for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	508,622	606,798	1.5%	\$10	5.4%
2023 Q2	4,037,199	4,241,738	6.0%	\$9	5.2%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q2	36,597,464	193,758	701,943	7.3%	\$33.94M
2023 Q2	35,895,521	4,125,734	4,271,326	6.8%	\$13.79M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar

The National Association of REALTORS® is America's largest trade association, representing more than 1.5 million members, including NARS institutes, societies and councils, involved in all aspects of the real estate industry. NAR membership includes brokers, salespeople, property managers, appraisers, counselors and other sengaged in both residential and commercial real estate. The term REALTORS is registered colicetive membership mark that identifies a real estate professional who is a member of the National REALTORS is registered colicetive membership mark that identifies a real estate professional who is a member of the National REALTORS is registered colicetive membership mark that identifies a real estate professional who is a member and to the National provides a facility for professional development, research and exchange of information among its members and to the public and government for the purpose of preserving the free enterprise system and the right to own real property. NATIONAL ASSOCIATION OF REALTORS® Research Group is to produce timely. data-driven market analysis and authoristative business intelligence to serve members, and inform consumers, policymakers and the media in a professional and accessible manner.

To find out about other products from NAPs' Research Group, visit www.nar.realtor/research-and-statistics

