Demographics

-0.3%	31.5%	-1.3%	Net Migration 2,147 (2023)
population growth	share of renters	renter household formation	3,530
(2022)	(2022)	(2022)	
U.S.: 0.4%	U.S.: 34.8 %	U.S.: 2.4%	

Economy

7.7%	-400	-0.1%	4.2%
GDP growth (2022) U.S.: 9.1%	12-month job creation (June 2024)	1-year job growth (June 2024) U.S.: 1.7%	1-year wage growth (June 2024) U.S.: 3.5%
\$59,550	4.6%	15.4%	International Migration 1,481
Average wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) <i>U.S.:</i> 4.7%	share of workers teleworking (2022) U.s.: 17.9%	1,226 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	78,268	613,622	0.6%	\$17	5.6%
2023 Q2	-122,537	-556,782	3.2%	\$17	7.4%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	33,861,400	0	12,463	\$18.65M	11.8%
2023 Q2	33,848,937	-44,977	-77,750	\$23.16M	11.3%

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	190	246	5.2%	\$1,150	\$1,141	7.3%
2023 Q2	-17	-505	3.0%	\$1,093	\$1,088	6.5%
	Inventory Ur	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q2	38,031		298	613		8.7%
2023 Q2	37,418		98	248		8.3%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate		
2024 Q2	73,067	-45,849	1.0%	\$14	2.9%		
2023 Q2	36,471	52,086	3.6%	\$14	2.7%		
	Inventory SF	Market Cap	Market Cap Rate Total Sa		Transaction Sale Price/SF		
2024 Q2	48,790,820	8.8%	\$14	4.97M	\$77		
2023 Q2	48,711,585	8.7%	\$24.66M		\$24.66M \$115		\$115

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	734,599	677,295	3.6%	\$7	3.5%
2023 Q2	843,688	2,124,516	6.9%	\$7	3.0%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q2	118,011,184	318,511	1,350,491	10.1%	\$17.81M
2023 O2	116.660.693	0	613.705	9.5%	\$13.90M

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



COMMERCIAL REAL ESTATE REPORT Q2 2024

Demographics and Economy

Demographics

-0.3%	30.1%	-2.2%	Net Migration 872 (2023)
population growth	share of renters	renter household formation	868 (2022)
(2022)	(2022)	(2022)	
U.S.: 0.4%	U.S.: 34.8 %	U.S.: 2.4%	

Economy

12.1% GDP growth (2022) U.S.: 9.1%	1,100 12-month job creation (June 2024)	0.6% 1-year job growth (June 2024) U.S.: 17%	1-year wage growth (June 2024)
0.3 9.1%		U.S.: 1.7%	U.S.: 3.5%
\$52,960	4.6%	10.7%	International Migration 236
Average wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022) U.S.: 17.9%	206 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	43,953	1,676	1.1%	\$15	7.9%
2023 Q2	-96,103	-195,421	2.8%	\$15	7.9%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	13,782,967	4,000	2,000	\$3.55M	12.2%
2023 Q2	13,780,967	0	0	\$4.02M	11.8%

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	2	-29	3.8%	\$914	\$909	5.1%
2023 Q2	-23	-170	3.9%	\$881	\$877	4.8%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q2	12,772		0	0		10.9%
2023 Q2	12,772		0	0		10.3%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/Si	Vacancy Rate		
2024 Q2	187,549	464,369	2.1%	\$13	2.3%		
2023 Q2	11,167	312,141	2.7%	\$12	2.1%		
	Inventory SF	Market Cap	Rate Total Sa	iles Volume	Transaction Sale Price/SF		
2024 Q2	30,007,346	9.0%	\$8.45M		\$171		
			\$34.80M		8.8% \$34.80M		

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q2	7,964	-160,346	3.5%	\$6	2.5%	
2023 Q2	155,895	1,131,912	6.8%	\$5	2.2%	
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume	
2024 Q2	54,829,694	0	0	11.0%	\$0.85M	
2023 O2	54 829 694	0	1235.058	10.1%	\$1.60M	

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

0.3%	30.9%	0.8%	Net Migration 8,624
population growth	share of renters	renter household formation	(2023)
(2022) U.S.: 0.4 %	(2022) U.S.: 34.8 %	(2022) U.S.: 2.4 %	5,771

Economy

2,800	0.2%	5.3%
12-month job creation (June 2024)	1-year job growth (June 2024) U.S.: 1.7 %	1-year wage growth (June 2024) U.S.: 3.5%
4.2%	15.1%	International Migration 6,596 (2023)
unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022) U.S.: 17.9%	5,421 (2022)
	12-month job creation (June 2024) 4.2% unemployment rate (June 2024)	12-month job creation [June 2024] 1-year job growth [June 2024] U.S.: 1.7% 4.2% 15.1% unemployment rate [June 2024] 2022]

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	91,220	667,700	1.0%	\$21	9.1%
2023 Q2	279,463	-62,281	1.7%	\$21	9.7%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	105,342,911	-107,892	48,498	\$77.87M	11.3%
2023 Q2	105,294,413	47,158	-340,735	\$104.62M	11.1%

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	957	2,255	3.0%	\$1,262	\$1,254	7.0%
2023 Q2	635	1,364	4.6%	\$1,225	\$1,219	6.0%
	Inventory Un	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q2	142,290		1,435	3,869		7.9%
2023 Q2	138,421		886	3,745		7.5%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	89,337	920,466	4.7%	\$16	5.1%
2023 Q2	73,057	611,133	6.3%	\$16	5.5%
	Inventory SF	Market Cap	Market Cap Rate Total S		Transaction Sale Price/SF
2024 Q2	135,831,872	8.1%	\$104.18M		\$118
2023 Q2	135,477,681	8.1%	\$149.04M		\$126

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q2	-697,421	1,200,333	6.2%	\$7	5.8%	
2023 Q2	1,034,848	3,864,976	11.1%	\$7	3.5%	
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume	
2024 Q2	359,880,223	1,730,674	9,619,058	8.7%	\$194.40M	
2023 O2	350 261 165	1.455.669	5 304 521	8 3%	\$99.84M	

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

-0.6%	33.4%	-2.6%	Net Migration 638 (2023)
population growth (2022) U.S.: 0.4%	share of renters (2022) U.S.: 34.8 %	renter household formation (2022) U.S.: 2.4 %	-3,068 (2022)

Economy

9.2% GDP growth (2022) U.S.: 9.1%	7,100 12-month job creation (June 2024)	0.7% 1-year job growth (June 2024) U.S.: 1.7%	1-year wage growth (June 2024) U.S. 3.5%
\$60,870 Average wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022)	International Migration 4,804 (2023) 4,048 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	-269,901	-429,735	1.3%	\$20	9.7%
2023 Q2	462,222	-912,974	2.4%	\$19	9.1%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	113,553,065	3,097	251,943	\$73.53M	12.4%
2023 Q2	113,301,122	248,340	258,941	\$68.90M	11.8%

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	761	600	3.6%	\$1,189	\$1,178	8.1%
2023 Q2	460	-27	3.3%	\$1,147	\$1,140	7.5%
	Inventory Un	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q2	135,879		436	1,552		9.2%
2023 Q2	134,327		1,339	3,077		8.5%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide and vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	26,242	-172,390	1.5%	\$15	4.8%
2023 Q2	100,820	663,691	4.8%	\$15	4.5%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q2	146,130,085	8.5%	\$45	3.49M	\$97
2023 Q2	145,928,529	8.3%	\$52	2.77M	\$70

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	1,236,100	353,172	6.0%	\$7	3.3%
2023 Q2	1,501,026	3,099,922	6.1%	\$6	2.9%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q2	356,188,038	82,466	2,015,495	10.4%	\$123.16M
2023 O2	354 172 543	432.810	1 327 173	9.9%	\$8230M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

0.5%	38.8%	2.2%	Net Migration 10,598
population growth (2022) U.S.: 0.4%	share of renters (2022) <i>U.S.</i> : 34.8 %	renter household formation (2022) U.S.: 2.4 %	(2023) 10,615

Economy

7.4%	1,800	0.2%	6.3%
GDP growth (2022) U.S.: 9.7%	12-month job creation (June 2024)	1-year job growth (June 2024) U.S.: 1.7%	1-year wage growth (June 2024) U.S.: 3.5%
\$55,990	4.1%	18.4%	International Migration 10,721
Average wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022) <i>U.S.:</i> 17.9%	9,112 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	859,811	948,073	2.4%	\$23	9.5%
2023 Q2	-584,698	-1,151,662	2.9%	\$22	10.0%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	119,786,196	14,821	299,933	\$76.03M	10.4%
2023 Q2	119,486,263	25,153	1,128,206	\$39.40M	10.0%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	1,805	5,157	3.1%	\$1,307	\$1,296	7.9%
2023 Q2	1,333	1,462	3.7%	\$1,268	\$1,259	7.7%
	Inventory Un	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q2	215,408		1,274	6,051		7.0%
2023 Q2	209,357		3,253	7,143		6.7%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	132,255	173,577	5.9%	\$20	3.7%
2023 Q2	174,490	682,751	4.4%	\$18	3.6%
	Inventory SF	Market Cap	Rate Total Sa	iles Volume	Transaction Sale Price/SF
2024 Q2	124,543,580	8.0%	\$68.37M		\$123
2023 Q2	124,231,229	7.9%	\$71.53M		\$162

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	724,406	3,690,466	8.2%	\$8	7.5%
2023 Q2	2,248,245	11,620,174	12.6%	\$8	5.1%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q2	372,246,264	597,615	13,458,358	7.5%	\$173.13M
2023 02	358.787.906	3.103.207	20.225.698	7.2%	\$291.78M

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

-0.1%	34.9%	4.9%	Net Migration 2,245 (2023)
population growth	share of renters	renter household formation	1,359
(2022)	(2022)	(2022)	
U.S.: 0.4%	U.S.: 34.8 %	U.S.: 2.4 %	

Economy

-	6.9% GDP growth (2022) U.S.: 9.1%	2,900 12-month job creation (June 2024)	0.7% 1-year job growth (June 2024) U.S.: 1.7%	I-year wage growth (June 2024) U.S.: 3.5%
Aver	\$57,420 rage wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024)	share of workers teleworking (2022)	International Migration 1,821 (2023) 1,495 (2022)

Commercial Real Estate by Sector

42.564.112

42,501,112

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	-86,897	234,354	0.9%	\$18	7.1%
2023 Q2	1,676	-374,834	5.4%	\$18	7.6%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate

0

-142,660

63.000

-168,420

\$11.36M

\$37.54M

11.8%

11.0%

2. Multifamily

2024 02

2023 02

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	308	1,117	4.2%	\$1,123	\$1,115	6.9%
2023 Q2	69	-220	4.2%	\$1,078	\$1,073	7.2%
	Inventory Un	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	arket Cap Rate
2024 Q2	53,443		337	981		7.8%
2023 Q2	52,462		382	803		7.3%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q2	83,390	94,802	6.1%	\$15	3.4%	
2023 Q2	269,404	627,490	3.7%	\$14	3.6%	
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF	
2024 Q2	61,426,946	7.8%	\$21.13M		\$58	
2023 Q2	61,448,320	7.8%	\$26.91M		\$121	

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	-174,700	-768,418	4.3%	\$6	6.7%
2023 Q2	-695,656	2,633,878	6.0%	\$6	5.2%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q2	120,836,438	40,000	1,044,203	9.5%	\$17.27M
2023 O2	119.792.235	1.034.455	4.190.235	8.9%	\$50.23M

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

-0.6%	33.7%	-0.9%	Net Migration -505
population growth	share of renters	renter household formation	(2023)
(2022) U.S.: 0.4%	(2022) U.S.: 34.8%	(2022) U.S.: 2.4%	- 873

Economy

	GDP growth (2022) U.S.: 9.7%	12-month job creation (June 2024)	0.0% 1-year job growth (June 2024) U.S.: 1.7%	6.2% 1-year wage growth (Dune 2024) U.S.: 3.5%
	\$54,770	4.9%	7.8%	International Migration 845
Av	verage wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022) U.S.: 17.9 %	(2023) 711 (2022)

Commercial Real Estate by Sector

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	-111,319	-248,019	0.9%	\$17	5.5%
2023 Q2	53,977	-70,585	4.2%	\$17	4.6%
	Inventory SF	Net Delivered SF	Net Delivered SF 12	Total Sales Volume	Market Cap Rate

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	27,127,524	0	-11,334	\$4.68M	12.0%
2023 Q2	27,138,858	85,200	85,200	\$9.66M	11.5%

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	162.0	163.0	2.4%	\$956	\$949	6.1%
2023 Q2	101.0	27.0	2.4%	\$934	\$929	5.6%
	Inventory Un	nits Net D	elivered Units	Net Delivered Un	ts 12 Mo Ma	rket Cap Rate
2024 Q2	40,531		138	391		9.4%
2023 Q2	40,140		0	468		8.8%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q2	204,573	-309,842	8.4%	\$14	4.0%	
2023 Q2	-42,684	-169,031	2.8%	\$13	3.3%	
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF	
2024 Q2	52,343,081	7.4%	\$17.23M		\$107	
2023 Q2	52,264,994	7.4%	\$20.67M		\$139	

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	-96,248	2,042,407	3.1%	\$6	1.2%
2023 Q2	1,998,380	3,022,365	6.6%	\$5	2.4%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q2	115,400,423	0	693,000	9.3%	\$6.83M
2023 O2	114.707.423	2.185.824	3.848.287	8.8%	\$62.17M

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



vn-Warren-Boardman, OH-PA Metro Area

Demographics and Economy

Demographics

-0.5%	28.9%	0.2%	Net Migration 1,028 (2023)
population growth (2022) U.S.: 0.4%	share of renters (2022) U.S.: 34.8 %	renter household formation (2022) U.S.: 2.4 %	1,416 (2022)

Economy

-			
9.0%	500	0.2%	6.2%
GDP growth (2022) U.S.: 9.1%	12-month job creation (June 2024)	1-year job growth (June 2024) U.S.: 1.7%	1-year wage growth (June 2024) U.S.: 3.5%
\$45,040	5.1%	7.9%	International Migration 329
Average wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022) U.S.: 17.9%	(2023) 300 (2022)

Commercial Real Estate by Sector

16.819.305

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	-34,467	-126,135	1.3%	\$15	2.8%
2023 Q2	10,489	100,469	3.2%	\$14	2.1%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	16,819,305	0	0	\$3.91M	12.2%

2. Multifamily

2023 O2

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

O 0 \$4.95M 11.7%

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	-10	30	5.1%	\$828	\$824	5.1%
2023 Q2	-61	-199	5.6%	\$788	\$785	5.2%
	Inventory Un	its Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q2	17,976		0	0		9.9%
2023 Q2	17,976		0	0		9.7%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	4,615	160,975	2.2%	\$11	2.8%
2023 Q2	-59,161	105,514	2.6%	\$11	3.0%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q2	43,833,109	Market Cap		les Volume 5.72M	Transaction Sale Price/SF \$72

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q2	108,328	196,336	3.7%	\$5	3.1%	
2023 Q2	318,393	3,246,450	6.6%	\$5	3.4%	
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume	
2024 Q2	74,653,778	0	0	11.0%	\$53.44M	
2023 O2	74 653 778	250 955	2 023 188	10.9%	\$8.80M	

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar

