COMMERCIAL REAL ESTATE REPORT Q2 2024 Charlotte-Concord-Gastonia, NC-SC Metro Area

Select a Metro Area

Net Migration 40,670

39.550

Demographics and Economy

	D		
	Demographics		
1	2.0%	34.2%	6.1%
1	population growth (2022) U.S.: 0.4%	share of renters (2022) U.S.: 34.8%	renter household formation (2022) U.S.: 2.4%
	Economy		
	9.2%	21,000	1.5%

9.2%	21,000	1.5%	12.0%
GDP growth (2022) U.S.: 9.1%	12-month job creation (June 2024)	1-year job growth (June 2024) U.S.: 1.7%	1-year wage growth (June 2024) U.S.: 3.5%
\$63,500	3.5%	22.3%	International Migration 11,267 (2023)
(June 2024) U.S.: \$62,410	(June 2024) U.S.: 4.1%	(2022) U.S.: 17.9%	10,476 (2022)

Commercial Real Estate by Sector

1. Office

Ave

Demand for office space is weaker than nationwide as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
-294,024	-1,538,021	2.7%	\$33	14.4%
-246,711	79,000	5.3%	\$32	12.5%
	-294,024	-294,024 -1,538,021	Mo 12 Mo -294,024 -1,538,021 2.7%	Mo 12 Mo -294,024 -1,538,021 2.7% \$33

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	136,837,283	226,265	1,192,584	\$217.86M	8.0%
2023 Q2	135,644,699	233,780	2,043,596	\$130.09M	7.6%

2. Multifamily

Demand for multifamily space is stronger than nationwide as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	3,078	8,622	-1.7%	\$1,606	\$1,581	12.4%
2023 Q2	2,099	4,483	0.1%	\$1,633	\$1,618	10.0%
	Inventory Ur	nits Net E	Delivered Units	Net Delivered Un	its 12 Mo Mai	rket Cap Rate
2024 Q2	223,734		4,086	15,401		5.3%
2023 Q2	208,333		2,447	11,287		5.0%

3. Retail

Demand for retail space is stronger than nationwide as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

		Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
-	2024 Q2	210,582	970,827	6.1%	\$25	2.7%
1	2023 Q2	578,191	1,522,532	6.5%	\$23	3.0%
		Inventory SF	Market Cap	Rate Total S	ales Volume Tra	ansaction Sale Price/SF
1	2024 Q2	153,352,198	6.7%	\$1	21.92M	\$195
1	2023 Q2	152,804,483	6.8%	\$2	07.62M	\$172

4. Industrial

Demand for industrial space is stronger than nationwide as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	2,095,968	2,347,928	6.9%	\$9	7.7%
2023 Q2	3,155,828	9,875,017	12.6%	\$9	4.9%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q2	380,287,363	4,086,631	13,583,515	7.4%	\$232.01M
2023 Q2	366,703,848	3,745,137	10,728,330	7.1%	\$280.98M

rces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

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COMMERCIAL REAL ESTATE REPORT Q2 2024 Durham-Chapel Hill, NC Metro Area

Demographics and Economy

1 A A		
1	Demographics	

	Demographics			
1	1.6% population growth (2022) U.S.: 0.4%	35.8% share of renters (2022) U.S.: 34.8%	-0.2% renter household formation (2022) U.S.: 2.4%	Net Migration 4,131 (2023) 5,524 (2022)
	Economy			
-	7.6%	9,900	2.8%	-0.1%
	GDP growth (2022) U.S.: 9.1%	12-month job creation (June 2024)	1-year job growth (June 2024) U.S.: 1.7%	1-year wage growth (June 2024) U.S.: 3.5%
-	\$64,040	3.2%	21.6%	International Migration 3,116 (2023)
	Average wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022) U.S.: 17.9%	2,863 (2022)

Select a Metro Area

Commercial Real Estate by Sector

. Office

Demand for office space is stronger than nationwide as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	72,933	41,233	2.2%	\$28	9.7%
2023 Q2	101,802	154,538	5.3%	\$28	9.8%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	37,390,262	0	35,421	\$22.91M	8.6%
2023 Q2	37,354,841	51,281	51,281	\$40.38M	8.2%

2. Multifamily

Demand for multifamily space is stronger than nationwide as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	367	1,552	-0.9%	\$1,548	\$1,528	12.9%
2023 Q2	-374	-183	-1.3%	\$1,562	\$1,546	10.9%
	Inventory Ur	nits Net E	Delivered Units	Net Delivered Un	its 12 Mo Mai	rket Cap Rate
2024 Q2	61,058		1,641	3,167		5.5%
2023 Q2	57,891		610	1,862		5.1%

3. Retail

Demand for retail space is stronger than nationwide as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	4,268	249,111	4.7%	\$25	1.9%
2023 Q2	-12,632	82,316	5.5%	\$23	2.3%
	Inventory SF	Market Cap	Rate Total S	ales Volume Ti	ransaction Sale Price/SF
2024 Q2	31,472,082	8.2%	\$2	9.88M	\$456
2023 Q2	31,373,067	8.2%	\$3	51.90M	\$191

4. Industrial

Demand for industrial space is stronger than nationwide as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	-136,365	1,383,729	6.4%	\$12	6.4%
2023 Q2	824,072	2,415,383	10.3%	\$11	5.2%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q2	53,462,217	28,079	2,153,003	7.5%	\$68.81M
2023 Q2	51,309,214	775,214	2,921,090	7.1%	\$41.87M

rces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

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COMMERCIAL REAL ESTATE REPORT Q2 2024 ayetteville, NC Metro Area

Select a Metro Area

Demographics and Economy

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	Demographics			
	0.9%	38.2%	-9.1%	Net Migration -647 (2023)
-	population growth (2022) U.S.: 0.4%	share of renters (2022) U.S.: 34.8%	renter household formation (2022) U.S.: 2.4%	-2,726 (2022)
	Economy			
-	5.5%	2,700	2.0%	8.6%
	GDP growth (2022) U.S.: 9.1%	12-month job creation (June 2024)	1-year job growth (June 2024) U.S.: 1.7%	1-year wage growth (June 2024) U.S.: 3.5%
1	\$43,790	4.8%	7.7%	International Migration 1,247 (2023)
	Average wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022) U.S.: 17.9%	1,036 (2022)

Commercial Real Estate by Sector

I. Office

Demand for office space is stronger than nationwide as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

.2%
.2%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	8,094,409	0	-5,604	\$7.08M	9.9%
2023 Q2	8,100,013	0	127,200	\$5.90M	9.6%

2. Multifamily

Demand for multifamily space is weaker than nationwide as this area has a slower absorption of multifamily space. As a result, rents rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	208	278	0.2%	\$1,205	\$1,195	8.6%
2023 Q2	147	-126	4.2%	\$1,202	\$1,193	8.3%
	Inventory Ur	nits Net E	Delivered Units	Net Delivered Un	its 12 Mo Mai	rket Cap Rate
2024 Q2	24,416		0	402		6.3%
2023 Q2	24,014		604	692		5.9%

3. Retail

Demand for retail space is stronger than nationwide as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

		Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
	2024 Q2	-2,480	205,385	4.3%	\$18	3.0%
:	2023 Q2	35,518	85,316	5.5%	\$17	3.6%
		Inventory SF	Market Cap	Rate Total S	ales Volume Tr	ansaction Sale Price/SF
	2024 Q2	22,542,729	8.0%	\$1	4.71M	\$279
3	2023 Q2	22,471,880	8.0%	\$1	4.01M	\$98

4. Industrial

Demand for industrial space is weaker than nationwide as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q2	-13,685	72,874	6.5%	\$7	6.9%	
2023 Q2	83,533	624,515	9.9%	\$7	7.0%	
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume	
2024 Q2	18,896,372	0	54,600	8.8%	\$0.11M	
2023 Q2	18,841,772	125,000	1,298,942	8.5%	\$3.56M	

urces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

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COMMERCIAL REAL ESTATE REPORT Q2 2024 Greensboro-High Point, NC Metro Area

Demographics and Economy

Select a Metro Area

Demographics

	Demographics			
1	0.7% population growth (2022) U.S.: 0.4%	35.9% share of renters (2022) U.S.: 34.8%	11.0% renter household formation (2022) U.S.: 2.4%	Net Migration 5,322 (2023) 6,943 (2022)
	Economy			
1	8.1%	3,000	0.8%	1.0%
	GDP growth (2022) U.S.: 9.1%	12-month job creation (June 2024)	1-year job growth (June 2024) U.S.: 1.7%	1-year wage growth (June 2024) U.S.: 3.5%
1	\$54,740	4.1%	12.3%	International Migration 2,213 (2023)
	Average wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022) U.S.: 17.9%	2,021 (2022)

Commercial Real Estate by Sector

I. Office

Demand for office space is weaker than nationwide as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

*		Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
	2024 Q2	-210,315	-205,707	2.0%	\$20	9.9%
	2023 Q2	32,641	109,774	5.9%	\$20	9.0%

rentory SF Net Delivered SF N	t Delivered SF 12 Total Months	Sales Volume Market Cap Ra	ate
,582,598 83,540	104,661 \$	510.80M 9.5%	
,477,937 15,214	10,161 \$	25.95M 9.1%	

2. Multifamily

Demand for multifamily space is weaker than nationwide as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

		Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
	2024 Q2	215	751	2.6%	\$1,219	\$1,209	8.1%
	2023 Q2	62	-493	0.9%	\$1,188	\$1,178	8.2%
1		Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
	2024 Q2	49,900		229	810		6.1%
	2023 Q2	49,090		28	856		5.8%

3. Retail

Demand for retail space is weaker than nationwide as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 0	2,168	180,279	5.4%	\$17	3.8%
2023 0	2 134,519	288,910	7.4%	\$16	4.0%
	Inventory SF	Market Cap	Rate Total S	ales Volume	Transaction Sale Price/SF
2024 0	54,326,454	7.4%	\$	31.16M	\$118
2023 0	2 54,290,880	7.6%	\$"	76.22M	\$199

4. Industrial

Demand for industrial space is weaker than nationwide as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	-572,818	-794,255	6.3%	\$7	4.4%
2023 Q2	588,444	4,617,992	10.8%	\$7	2.2%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q2	174,076,751	247,268	3,048,591	8.7%	\$47.25M
2023 Q2	171,028,160	598,660	3,166,387	8.2%	\$56.83M

rces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

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COMMERCIAL REAL ESTATE REPORT Q2 2024 aleigh-Cary, NC Metro Area

Select a Metro Area

Demographics and Economy

Demographics	

	Demographics			
	2.5%	32.2%	1.8%	Net Migration 21,364 (2023)
-	population growth (2022) U.S.: 0.4%	share of renters (2022) U.S.: 34.8%	renter household formation (2022) U.S.: 2.4%	21,910 (2022)
	Economy			
1	9.4%	21,300	2.9%	10.0%
	GDP growth (2022) U.S.: 9.1%	12-month job creation (June 2024)	1-year job growth (June 2024) U.S.: 1.7%	1-year wage growth (June 2024) U.S.: 3.5%
1	\$59,720	3.2%	26.1%	International Migration 5,831 (2023)
	Average wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022) U.S.: 17.9%	5,350 (2022)
1.1				

Commercial Real Estate by Sector

I. Office

Demand for office space is stronger than nationwide as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

10.9%
9.7%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	80,128,056	707,227	2,025,615	\$114.91M	8.5%
2023 Q2	78,102,441	141,802	519,754	\$89.87M	8.2%

2. Multifamily

Demand for multifamily space is stronger than nationwide as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

		Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
	2024 Q2	2,999	6,560	-2.8%	\$1,548	\$1,525	11.8%
	2023 Q2	1,379	1,845	-0.8%	\$1,593	\$1,574	10.3%
1		Inventory Ur	nits Net E	Delivered Units	Net Delivered Un	its 12 Mo Mai	rket Cap Rate
	2024 Q2	129,263		2,251	9,584		5.3%
	2023 Q2	119,679		2,607	6,608		4.9%

3. Retail

Demand for retail space is stronger than nationwide as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

		Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growt 12 Months	h Market Rent/SF	Vacancy Rate
202	4 Q2	-100,566	498,922	6.5%	\$27	2.2%
202	3 Q2	-19,004	494,099	7.2%	\$25	2.4%
		Inventory SF	Market Cap	Rate Tota	al Sales Volume	Transaction Sale Price/SF
202	4 Q2	76,054,989	6.5%		\$86.40M	\$354
2023	3 Q2	75,668,648	6.5%		\$113.88M	\$286

4. Industrial

Demand for industrial space is stronger than nationwide as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	369,964	979,807	6.5%	\$12	6.7%
2023 Q2	628,785	2,675,983	10.2%	\$11	3.7%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q2	104,884,460	821,032	4,341,463	8.1%	\$103.65M
2023 Q2	100,542,997	208,398	3,894,618	7.7%	\$24.82M

urces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar

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COMMERCIAL REAL ESTATE REPORT Q2 2024 Wilmington, NC Metro Area

Select a Metro Area

Demographics and Economy

1	Demographics

	Demographics			
	3.0%	33.1%	-5.7%	Net Migration 13,801 (2023)
1	population growth (2022) U.S.: 0.4%	share of renters (2022) U.S.: 34.8%	renter household formation (2022) U.S.: 2.4%	16,801 (2022)
	Economy			
~	9.4%	2,600	1.8%	17.8%
	GDP growth (2022) U.S.: 9.1%	12-month job creation (June 2024)	1-year job growth (June 2024) U.S.: 1.7%	1-year wage growth (June 2024) U.S.: 3.5%
1	\$60,730	3.2%	17.7%	International Migration 459 (2023)
	Average wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022) U.S.: 17.9%	415 (2022)

Commercial Real Estate by Sector

. Office

Demand for office space is stronger than nationwide as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	-39,081	-16,522	2.2%	\$25	1.8%
2023 Q2	50,978	275,449	4.8%	\$25	1.7%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	11,687,930	0	0	\$8.72M	9.4%
2023 Q2	11,687,930	23,780	239,403	\$23.31M	9.1%

2. Multifamily

Demand for multifamily space is stronger than nationwide as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	383	1,436	-0.4%	\$1,552	\$1,532	13.1%
2023 Q2	475	451	-0.5%	\$1,557	\$1,541	12.4%
	Inventory Ur	nits Net E	Delivered Units	Net Delivered Un	its 12 Mo Mai	rket Cap Rate
2024 Q2	26,878		887	1,839		5.9%
2023 Q2	25,039		700	2,187		5.5%

3. Retail

Demand for retail space is weaker than nationwide as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	-15,514	5,822	4.7%	\$21	1.4%
2023 Q2	4,146	226,681	5.2%	\$20	1.2%
	Inventory SF	Market Cap	Rate Total	Sales Volume	Transaction Sale Price/SF
2024 Q2	23,216,179	7.1%	\$	30.03M	\$190
2023 Q2	23,164,006	7.0%	\$	510.94M	\$177

4. Industrial

Demand for industrial space is stronger than nationwide as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	77,337	531,199	6.4%	\$10	2.4%
2023 Q2	79,209	984,156	9.7%	\$10	2.6%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q2	20,096,266	41,600	507,574	8.7%	\$5.75M
2023 Q2	19,588,692	302,415	418,978	8.5%	\$12.05M

urces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

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COMMERCIAL REAL ESTATE REPORT Q2 2024 Winston-Salem, NC Metro Area

Select a Metro Area

Demographics and Economy

Demographics

	Demographics			
1	1.0% population growth (2022) U.S.: 0.4%	31.9% share of renters (2022) U.S.: 34.8%	8.4% renter household formation (2022) U.S.: 2.4%	Net Migration 7,216 (2023) 7,330 (2022)
	Economy			
-	8.1%	400	0.1%	17.5%
	GDP growth (2022) U.S.: 9.1%	12-month job creation (June 2024)	1-year job growth (June 2024) U.S.: 1.7%	1-year wage growth (June 2024) <i>U.S.: 3.5%</i>
-	\$60,840	3.6%	12.1%	International Migration 1,162 (2023)
	Average wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022) U.S.: 17.9%	992 (2022)

Commercial Real Estate by Sector

I. Office

Demand for office space is stronger than nationwide as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	-23,141	139,459	2.1%	\$18	7.1%
2023 Q2	-38,810	321,058	3.7%	\$18	7.4%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q2	24,214,564	0	70,000	\$40.08M	10.3%
2023 Q2	24,144,564	7,000	8,200	\$14.71M	9.9%

2. Multifamily

Demand for multifamily space is stronger than nationwide as this area has a faster absorption of multifamily space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

		Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
	2024 Q2	321	1,182	1.3%	\$1,188	\$1,175	9.0%
	2023 Q2	16	-8	2.4%	\$1,172	\$1,161	8.4%
1		Inventory Ur	nits Net E	Delivered Units	Net Delivered Un	its 12 Mo Mar	ket Cap Rate
	2024 Q2	34,822		512	1,525		6.5%
	2023 Q2	33,297		0	818		6.2%

3. Retail

Demand for retail space is stronger than nationwide as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	86,333	499,359	4.4%	\$17	2.9%
2023 Q2	166,026	465,430	5.2%	\$16	3.1%
	Inventory SF	Market Cap	Rate Total S	Sales Volume	Transaction Sale Price/SF
2024 Q2	42,023,075	7.5%	\$	27.03M	\$141
2023 Q2	41,576,268	7.5%	\$	33.17M	\$183

4. Industrial

Demand for industrial space is weaker than nationwide as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	-451,429	-2,656,932	5.5%	\$7	5.8%
2023 Q2	363,846	813,383	10.6%	\$6	2.1%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q2	107,039,823	44,500	1,349,926	10.2%	\$53.35M
2023 Q2	105,689,897	42,700	659,098	9.6%	\$31.24M

rces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

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