Demographics

| 0.2% | 30.5% | 4.7% | Net Migration 3,040 |
|-----------------------------|----------------------------|--------------------------------------|-------------------------------|
| population growth (2022) | share of renters (2022) | renter household formation (2022) | (2023) 899 |
| U.S.: 0.4% | U.S.: 34.8% | U.S.: 2.4% | (2022) |

Economy

| 8.6% | 9,600 | 1.7% | 1.4% |
|--------------------------------------------------------|------------------------------------------------|---------------------------------------------------------------|-------------------------------------------------|
| GDP growth (2022) <i>U.S.:</i> 9.1% | 12-month job creation (June 2024) | 1-year job growth (June 2024) U.S.: 1.7% | 1-year wage growth (June 2024) U.S.: 3.5% |
| \$56,240 | 2.7% | 11.8% | International Migration 1,197 |
| Average wage per year (June 2024) U.S.: \$62,410 | unemployment rate (June 2024) U.S.: 4.1% | share of workers teleworking (2022) U.S.: 17.9 % | 932 (2022) |
| | | | |

Commercial Real Estate by Sector

59.194.232

59,143,811

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

| Net Absorption SF | Net Absorption SF 12 Mo | Market Rent Growth 12 Mo | Market Rent/SF | Vacancy Rate |
|-------------------|----------------------------|------------------------------------|-------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 335,428 | -133,679 | 1.4% | \$23 | 11.6% |
| -235,667 | -830,332 | 2.8% | \$23 | 11.3% |
| Inventory SF | Net Delivered SF | Net Delivered SF 12 | Total Sales Volume | Market Cap Rate |
| | 335,428 -235,667 | 335,428 -133,679 -235,667 -830,332 | Mo 12 Mo 335,428 -133,679 1.4% -235,667 -830,332 2.8% | Mo 12 Mo 335,428 -133,679 1.4% \$23 -235,667 -830,332 2.8% \$23 Inventory SF Net Delivered SF Net Delivered SF 12 Total Sales Volume |

50.421

-742,303

18.321

23.648

\$29.83M

\$77.68M

9.9%

9.3%

2. Multifamily

2024 02

2023 02

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. As a result, rents rose slower than nationwide and vacancy rate is higher in this area.

| | Absorption Units | Absorption Units 12 Months | Market Asking Rent Growth 12 Months | Market Asking Rent/Unit | Market Effective Rent/Unit | Vacancy Rate |
|---------|------------------|-------------------------------|-------------------------------------------|----------------------------|-------------------------------|----------------|
| 2024 Q2 | 306 | 876 | 0.1% | \$1,224 | \$1,210 | 11.6% |
| 2023 Q2 | 240 | -737 | 1.3% | \$1,223 | \$1,207 | 10.5% |
| | Inventory Ur | nits Net D | Delivered Units | Net Delivered Un | ts 12 Mo Ma | arket Cap Rate |
| 2024 Q2 | 64,198 | | 580 | 1,794 | | 7.0% |
| 2023 Q2 | 62,404 | | 82 | 1,001 | | 6.5% |

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

| | Net Absorption SF | Net Absorption SF 12 Months | Market Rent Growth 12 Months | Market Rent/SF | Vacancy Rate |
|---------|-------------------|--------------------------------|---------------------------------|----------------|---------------------------|
| 2024 Q2 | 124,596 | 244,930 | -2.0% | \$15 | 3.8% |
| 2023 Q2 | -182,286 | 55,289 | 2.6% | \$15 | 3.7% |
| | Inventory SF | Market Cap | Rate Total S | ales Volume | Transaction Sale Price/SF |
| 2024 Q2 | 87,807,283 | 7.9% | \$40.02M | | \$159 |
| 2023 Q2 | 87,432,159 | 7.7% | \$36.21M | | \$139 |

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

| | Net Absorption SF | Net Absorption SF 12 Months | Market Rent Growth 12 Months | Market Rent/SF | Vacancy Rate |
|---------|-------------------|--------------------------------|---------------------------------|-----------------|--------------------|
| 2024 Q2 | 76,682 | -750,762 | 6.1% | \$8 | 4.3% |
| 2023 Q2 | -317,172 | -500,213 | 10.4% | \$7 | 3.6% |
| | Inventory SF | Net Delivered SF | Net Delivered SF 12 Months | Market Cap Rate | Total Sales Volume |
| 2024 Q2 | 135,266,471 | 132,200 | 141,200 | 9.0% | \$50.66M |
| 2023 O2 | 135.125.271 | 225.000 | 1.607.519 | 8.6% | \$37.76M |

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

| 2.3% | 29.5% | 3.4% | Net Migration 11,756 |
|-------------------------------------------|-------------------------------------------|----------------------------------------------------|-------------------------|
| population growth (2022) U.S.: 0.4% | share of renters (2022) U.S.: 34.8% | renter household formation (2022) U.S.: 2.4% | (2023) 9,826 |

Economy

| | 9.1% GDP growth (2022) U.S.: 9.1% | 12-month job creation (June 2024) | 2.0% 1-year job growth (June 2024) U.S.: 1.7% | 2.6% 1-year wage growth (June 2024) U.S.: 3.5% |
|----|-------------------------------------------------------|------------------------------------------------|---------------------------------------------------------------|--------------------------------------------------|
| | \$70,400 | 2.4% | 14.2% | International Migration 893 |
| Av | rerage wage per year (June 2024) U.S.: \$62,410 | unemployment rate (June 2024) U.S.: 4.1% | share of workers teleworking (2022) U.S.: 17.9 % | (2023) 789 (2022) |

Commercial Real Estate by Sector

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

| | Net Absorption SF | Net Absorption SF 12 Mo | Market Rent Growth 12 Mo | Market Rent/SF | Vacancy Rate |
|---------|-------------------|----------------------------|-----------------------------|----------------|--------------|
| 2024 Q2 | -299,778 | -607,256 | 2.1% | \$23 | 11.2% |
| 2023 Q2 | 510,578 | 835,408 | 4.5% | \$22 | 8.0% |
| | | | | | |

| | Inventory SF | Net Delivered SF | Net Delivered SF 12 Months | Total Sales Volume | Market Cap Rate |
|---------|--------------|------------------|-------------------------------|--------------------|-----------------|
| 2024 Q2 | 25,306,074 | 67,117 | 211,732 | \$12.09M | 10.3% |
| 2023 Q2 | 25,094,342 | 279,699 | 834,541 | \$12.38M | 9.8% |

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

| | Absorption Units | Absorption Units 12 Months | Market Asking Rent Growth 12 Months | Market Asking Rent/Unit | Market Effective Rent/Unit | Vacancy Rate |
|---------|------------------|-------------------------------|-------------------------------------------|----------------------------|-------------------------------|----------------|
| 2024 Q2 | 1,515 | 3,692 | -2.0% | \$1,267 | \$1,237 | 19.2% |
| 2023 Q2 | 804 | 2,312 | -1.1% | \$1,293 | \$1,271 | 15.5% |
| | Inventory Ur | nits Net I | Delivered Units | Net Delivered Un | its 12 Mo Ma | arket Cap Rate |
| 2024 Q2 | 44,551 | | 1,681 | 6,363 | | 6.0% |
| 2023 Q2 | 38,188 | | 1,277 | 4,849 | | 5.5% |

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

| | Net Absorption SF | Net Absorption SF 12 Months | Market Rent Growth 12 Months | Market Rent/SF | Vacancy Rate | | |
|---------|-------------------|--------------------------------|---------------------------------|----------------|---------------------------|--|-------|
| 2024 Q2 | -50,833 | 285,518 | 5.1% | \$19 | 3.0% | | |
| 2023 Q2 | 12,856 | 349,630 | 5.7% | \$18 | 2.8% | | |
| | Inventory SF | Market Cap | Rate Total Sa | les Volume | Transaction Sale Price/SF | | |
| 2024 Q2 | 28,620,666 | 7.5% | \$4 | 6.09M | \$242 | | |
| 2023 Q2 | 28,242,897 | 7.5% | \$55.08M | | 7.5% \$55.08M | | \$143 |

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

| | Net Absorption SF | Net Absorption SF 12 Months | Market Rent Growth 12 Months | Market Rent/SF | Vacancy Rate |
|---------|-------------------|--------------------------------|---------------------------------|-----------------|--------------------|
| 2024 Q2 | -108,803 | 2,208,991 | 6.0% | \$9 | 8.8% |
| 2023 Q2 | 180,394 | 819,009 | 10.0% | \$9 | 9.4% |
| | Inventory SF | Net Delivered SF | Net Delivered SF 12 Months | Market Cap Rate | Total Sales Volume |
| 2024 Q2 | 52,200,895 | 0 | 2,100,001 | 8.4% | \$20.28M |
| 2023 02 | 50.100.894 | 557.100 | 1.455.290 | 8.0% | \$13.90M |

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

| -0.4% | 33.7% | -3.8% | Net Migration -80 (2023) |
|-------------------|---------------------|----------------------------|--------------------------------|
| population growth | share of renters | renter household formation | -1,243 |
| (2022) | (2022) | (2022) | |
| U.S.: 0.4% | U.S.: 34.8 % | U.S.: 2.4 % | |

Economy

| 10.0% GDP growth (2022) U.S.: 9.1% | 700 12-month job creation (June 2024) | 0.4% 1-year job growth (June 2024) U.S.: 1.7% | 4.6% 1-year wage growth (June 2024) U.S.: 3.5% |
|--------------------------------------------------------------------|------------------------------------------------|---------------------------------------------------------------|--------------------------------------------------|
| \$54,430 Average wage per year (June 2024) U.S.: \$62,410 | unemployment rate (June 2024) U.S.: 4.1% | 8.0% share of workers teleworking (2022) U.S.: 17.9% | International Migration 325 (2023) 285 (2022) |

Commercial Real Estate by Sector

15,243,510

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

| | Net Absorption SF | Net Absorption SF 12 Mo | Market Rent Growth 12 Mo | Market Rent/SF | Vacancy Rate |
|---------|-------------------|----------------------------|-------------------------------|--------------------|-----------------|
| 2024 Q2 | -46,414 | 171,846 | 2.4% | \$17 | 4.6% |
| 2023 Q2 | -82,213 | -34,882 | 4.5% | \$17 | 5.7% |
| | Inventory SF | Net Delivered SF | Net Delivered SF 12 Months | Total Sales Volume | Market Cap Rate |
| 2024 Q2 | 15,258,510 | 0 | 15,000 | \$2.65M | 11.6% |

2. Multifamily

2023 02

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

6,600

\$23.53M

11.2%

0

| | Absorption Units | Absorption Units 12 Months | Market Asking Rent Growth 12 Months | Market Asking Rent/Unit | Market Effective Rent/Unit | Vacancy Rate |
|---------|------------------|-------------------------------|-------------------------------------------|----------------------------|-------------------------------|---------------|
| 2024 Q2 | 37 | -214 | 2.3% | \$1,089 | \$1,081 | 9.1% |
| 2023 Q2 | -23 | -222 | 5.2% | \$1,065 | \$1,056 | 7.4% |
| | Inventory Ur | nits Net D | Delivered Units | Net Delivered Un | its 12 Mo Ma | rket Cap Rate |
| 2024 Q2 | 21,423 | | 0 | 160 | | 7.1% |
| 2023 Q2 | 21,263 | | 0 | 0 | | 6.6% |

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

| | Net Absorption SF | Net Absorption SF 12 Months | Market Rent Growth 12 Months | Market Rent/SF | Vacancy Rate |
|---------|-------------------|--------------------------------|---------------------------------|----------------|---------------------------|
| 2024 Q2 | -122,187 | -176,467 | 4.8% | \$17 | 4.2% |
| 2023 Q2 | -137,317 | 136,719 | 4.8% | \$16 | 3.7% |
| | Inventory SF | Market Cap | Rate Total Sa | les Volume | Transaction Sale Price/SF |
| 2024 Q2 | 30,437,336 | 7.8% | \$25.18M | | \$182 |
| 2023 Q2 | 30,446,406 | 8.0% | \$26.71M | | \$135 |

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

| | Net Absorption SF | Net Absorption SF 12 Months | Market Rent Growth 12 Months | Market Rent/SF | Vacancy Rate |
|---------|-------------------|--------------------------------|---------------------------------|-----------------|--------------------|
| 2024 Q2 | -144,484 | -43,254 | 6.2% | \$8 | 5.1% |
| 2023 Q2 | 449,834 | -456,147 | 10.5% | \$7 | 4.6% |
| | Inventory SF | Net Delivered SF | Net Delivered SF 12 Months | Market Cap Rate | Total Sales Volume |
| 2024 Q2 | 38,361,897 | 0 | 175,598 | 9.1% | \$6.14M |
| 2023 O2 | 38 186 299 | 30.255 | 237 335 | 8.6% | \$2.57M |

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

| 0.4% | 31.9% | -7.6% | Net Migration - 619 (2023) |
|-------------------|---------------------|----------------------------|-----------------------------------------|
| population growth | share of renters | renter household formation | 503 (2022) |
| (2022) | (2022) | (2022) | |
| U.S.: 0.4% | U.S.: 34.8 % | U.S.: 2.4% | |

Economy

| 8.8% | 2,100 | 1.1% | 8.1% |
|--------------------------------------------------------|------------------------------------------------|-------------------------------------------------------|-------------------------------------------------|
| GDP growth (2022) U.S.: 9.1% | 12-month job creation (June 2024) | 1-year job growth (June 2024) <i>U.S.:</i> 1.7% | 1-year wage growth (June 2024) U.S.: 3.5% |
| \$52,540 | 2.9% | 7.7% | International Migration 503 (2023) |
| Average wage per year (June 2024) U.S.: \$62,410 | unemployment rate (June 2024) U.S.: 4.1% | share of workers teleworking (2022) U.S.: 17.9% | 401 (2022) |

Commercial Real Estate by Sector

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

| | Net Absorption SF | Net Absorption SF 12 Mo | Market Rent Growth 12 Mo | Market Rent/SF | Vacancy Rate |
|---------|-------------------|----------------------------|-----------------------------|----------------|--------------|
| 2024 Q2 | 64,854 | -272,762 | 2.2% | \$17 | 4.8% |
| 2023 Q2 | -15,425 | 48,674 | 4.7% | \$16 | 3.6% |
| | | | | | |

| | Inventory SF | Net Delivered SF | Net Delivered SF 12 Months | Total Sales Volume | Market Cap Rate |
|---------|--------------|------------------|-------------------------------|--------------------|-----------------|
| 2024 Q2 | 17,152,486 | -24,155 | -67,757 | \$9.24M | 11.5% |
| 2023 Q2 | 17,220,243 | -5,408 | -5,408 | \$3.82M | 10.9% |

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

| | Absorption Units | Absorption Units 12 Months | Market Asking Rent Growth 12 Months | Market Asking Rent/Unit | Market Effective Rent/Unit | Vacancy Rate |
|---------|------------------|-------------------------------|-------------------------------------------|----------------------------|-------------------------------|---------------|
| 2024 Q2 | 63 | -127 | 3.4% | \$1,025 | \$1,017 | 11.8% |
| 2023 Q2 | 50 | -303 | 3.3% | \$991 | \$983 | 11.1% |
| | Inventory Ur | nits Net D | Delivered Units | Net Delivered Un | its 12 Mo Ma | rket Cap Rate |
| 2024 Q2 | 20,610 | | 0 | 34 | | 7.4% |
| 2023 Q2 | 20,576 | | 0 | 127 | | 7.0% |

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

| | Net Absorption SF | Net Absorption SF 12 Months | Market Rent Growth 12 Months | Market Rent/SF | Vacancy Rate |
|---------|-------------------|--------------------------------|---------------------------------|----------------|---------------------------|
| 2024 Q2 | 121,588 | 48,746 | 4.4% | \$15 | 5.1% |
| 2023 Q2 | 7,500 | -84,555 | 5.2% | \$14 | 5.2% |
| | Inventory SF | Market Cap | Market Cap Rate Total | | Transaction Sale Price/SF |
| 2024 Q2 | 28,585,690 | 7.6% | \$2 | 1.83M | \$73 |
| | | | | | |

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

| | Net Absorption SF | Net Absorption SF 12 Months | Market Rent Growth 12 Months | Market Rent/SF | Vacancy Rate |
|---------|-------------------|--------------------------------|---------------------------------|-----------------|--------------------|
| 2024 Q2 | 124,329 | -369,405 | 6.5% | \$6 | 4.5% |
| 2023 Q2 | -83,331 | 835,691 | 10.7% | \$6 | 3.4% |
| | Inventory SF | Net Delivered SF | Net Delivered SF 12 Months | Market Cap Rate | Total Sales Volume |
| 2024 Q2 | 37,677,722 | 0 | 50,000 | 10.0% | \$7.42M |
| 2023 Q2 | 37.627.722 | 0 | 800.000 | 9.3% | \$1,14M |

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar

