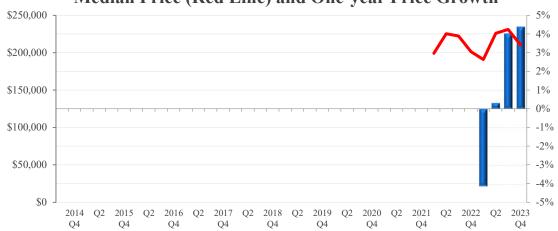


Pittsburgh Area

Local Market Report, Fourth Quarter 2023

Today's Market...





	rends		
Pittsburgh	U.S.	Local Trend	
\$210,200	\$387,300		
4.4%	3.9%	Prices continue to grow relative to last year	
NA	24.5%		
NA	\$76,300		
NA	\$153,367	Information on the long-term trend is n available	
NA	\$179,667		
	\$210,200 4.4% NA NA NA	\$210,200 \$387,300 4.4% 3.9% NA 24.5% NA \$76,300 NA \$153,367	

	Pittsburgh	U.S.		
Conforming Loan Limit**	\$766,550	\$1,149,825	Most buyers in this market have access to	
FHA Loan Limit	\$498,257	\$1,149,825	government-backed financing	
Local Median to Conforming Limit Ratio	27%	not comparable	government-backed imancing	
Note: limits are current and include the changes made on January 1st 2024.				

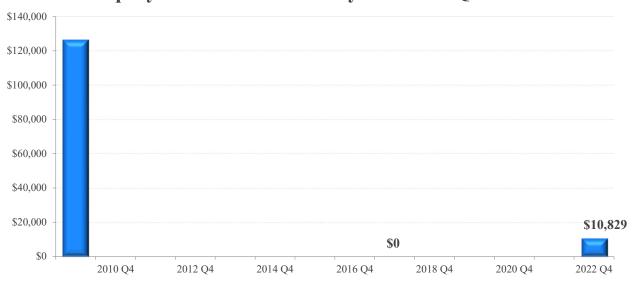
Local NAR Leadership

The Pittsburgh market is part of region 2 in the NAR governance system, which includes all of New York, New Jersey, and Pennsylvania. The 2024 NAR Regional Vice President representing region 2 is Jennifer Stevenson.



Benefits of Ownership: Total Equity Appreciation

Total Equity Accrued to Owner by Year and Quarter of Purchase



Total Equity Gained** through 2023 Q4 from quarter in which home was of purchased				
Price Activity	Pittsburgh	U.S.	Local Trend	
1-year (4-quarter)	\$10,829	\$18,387		
3-year (12-quarter)*	NA	\$95,158		
5-year (20-quarter)*	NA	\$151,356	Information on the long-term trend is not	
7-year (28 quarters)*	NA	\$183,780	available	
9-year (36 quarters)*	NA	\$215,076		

^{*}Note: Equity gain reflects price and principle payments since purchase, prevailing 30-year fixed rate mortgage at time of purchase and a 10% downpayment. Downpayment is not included in total equity

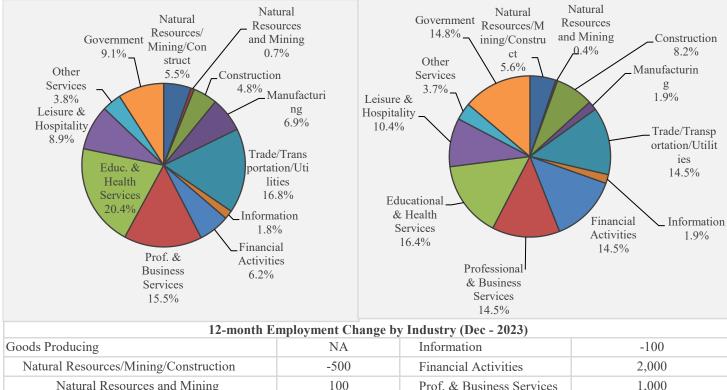


Drivers of Local Supply and Demand...

Local Economic Outlook	Pittsburgh	U.S.		
12-month Job Change (Dec)	10,800	Not Comparable	Employment growth has eased, but remains	
12-month Job Change (Nov)	16,300	Not Comparable	positive	
36-month Job Change (Dec)	80,600	Not Comparable	Unemployment in Pittsburgh is better that	
Current Unemployment Rate (Dec)	2.9%	3.7%	the national average and improving	
Year-ago Unemployment Rate	4.1%	3.5%	Local employment growth is poor and	
1-year (12 month) Job Growth Rate	0.9%	2.3%	needs to improve	

Share of Total Employment by Industry

Pittsburgh Area U.S.



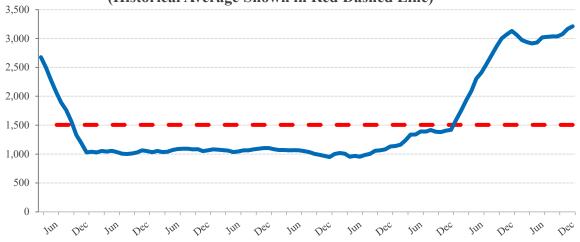
Goods Producing	NA	Information	-100
Natural Resources/Mining/Construction	-500	Financial Activities	2,000
Natural Resources and Mining	100	Prof. & Business Services	1,000
Construction	-600	Educ. & Health Services	7,500
Manufacturing	3,300	Leisure & Hospitality	-600
Service Providing Excluding Government	NA	Other Services	1,300
Trade/Transportation/Utilities	2,300	Government	100

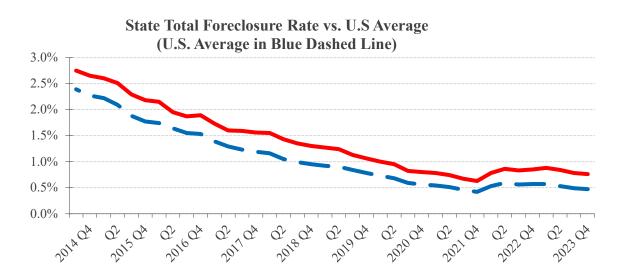
State Economic Activity Index	Pennsylvania	U.S.	
12-month change (2023 - Dec)	4.0%	3.0%	Pennsylvania's economy is stronger than the nation's, but slowed from last month's
36-month change (2023 - Dec)	19.3%	14.3%	4.43% change



New Housing Construction						
Local Fundamentals Pittsburgh U.S.						
12-month Sum of 1-unit Building Permits through Dec	3,213	not comparable	The current level of construction is 113.4% above the long-term average			
8-year average for 12-month Sum of 1-Unit Building Permits	1,506	not comparable	Production above trend for an extended period of time could cause prices to moderate as inventory is built up.			
Single-Family Housing Permits (Dec) 12-month sum vs. a year ago	2.6%	-6.1%	Construction is on the rise relative to last year, suggesting that the local inventory has stabilized			





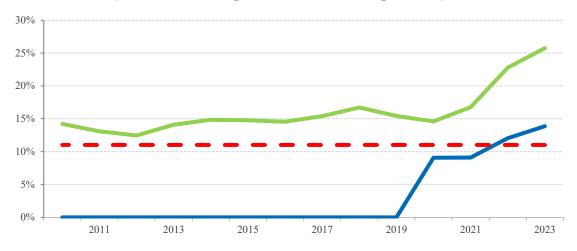


Source: Mortgage Bankers' Association

Affordability

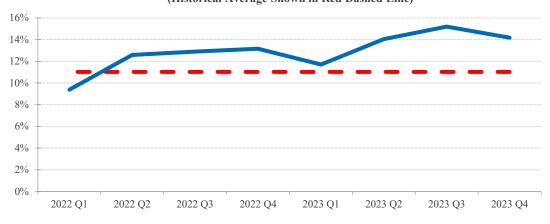


Long-Term Trend: Ratio of Local Mortgage Servicing Cost to Income (Local Historical Average Shown in Red, U.S. Average in Green)



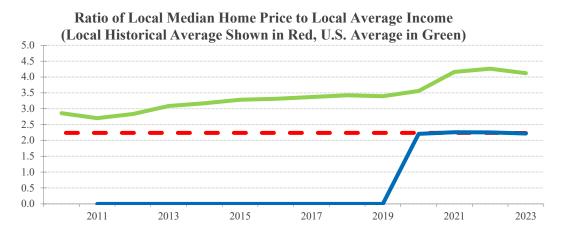
Monthly Mortgage Payment to Income	Pittsburgh	U.S.		
Ratio for 2023	13.9%	25.8%	Weak by local standards and could weig	
Ratio for 2023 Q4	14.2%	25.5%	on demand	
Historical Average	11.0%	17.0%	More affordable than most markets	

Recent Trend - Local Mortgage Servicing Cost to Income (Historical Average Shown in Red Dashed Line)

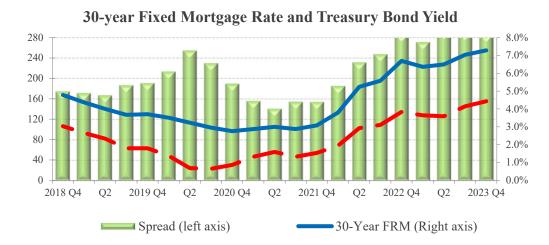


Median Home Price to Income	Pittsburgh	U.S.		
Ratio for 2023	2.2	4.1	The price-to-income ratio has fallen and is	
Ratio for 2023 Q4	2.2	3.9	below the historical average	
Historical Average	2.2	3.4	Affordable compared to most markets	





The Mortgage Market



Throughout much of the final quarter of the year, mortgage rates remained elevated near 7.5 percent. According to the mortgage provider Freddie Mac, the 30-year fixed mortgage rate rose to 7.3 percent in the fourth quarter of 2023 from 6.7 percent the previous year. Nevertheless, rates fell below 7 percent at the end of year as the Federal Reserve continued to halt its interest rates hikes. With lower interest rates on the horizon, mortgage rates are expected to continue their downward trend in 2024, thereby enhancing affordability for potential homebuyers.

NAR forecasts the 30-year fixed mortgage rate to average 6.8 percent in the first quarter of 2024, with a further decline expected to bring them below 6.6% by the end of the first half.



Geographic Coverage for this Report

The Pittsburgh area referred to in this report covers the geographic area of the Pittsburgh metro area as officially defined by the Office of Management and Budget of the U.S. Government. The official coverage area includes the following counties:

Allegheny County, Armstrong County, Beaver County, Butler County, Fayette County, Washington County, and Westmoreland County

More information on the OMB's geographic definitions can be found at https://obamawhitehouse.archives.gov/omb/bulletins_default/