# **COMMERCIAL REAL ESTATE REPORT Q3 2022**

### Demographics and Economy

### Demographics

0.1%	31.4%	0.1%	55.2%
population growth	share of renters	renter household formation	share of inbound moves
(2020-2021)	(2021)	(2021)	(Jan-Sept 2022)

#### **Economy**

-0.6%	8,800	2.3%	7.9%
GDP growth (2021) <b>U.S.: 5.9</b> %	12-month job creation (September 2022)	1-year job growth (September 2022) U.S.: 3.9%	1-year wage growth (September 2022) <i>U.S.:</i> 4.8%
\$46,665	4.2%	18.5%	40.2%
Average wage per year (September 2022) U.S.: \$49,100	unemployment rate (September 2022) U.S.: 3.5%	share of workers teleworking (2021) <b>U.S.: 17.9%</b>	inbound businesses moves (Jan-Sept 2022)

# Commercial Real Estate by Sector

38.980.015

38,978,900

**Demand** for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
Q3 2022	320,268	580,403	1.6%	\$18	4.9%
Q3 2021	149,040	24,169	2.5%	\$17	6.4%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate

1.115

27,328

\$20.925.000

\$24,158,468

8.9%

8.9%

# 2. Multifamily

03 2022

O3 2021

**Demand** for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

7.000

0

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
Q3 2022	-133	-181	8.4%	\$1,146	\$1,140	5.2%
Q3 2021	85	406	15.9%	\$1,057	\$1,053	4.8%
	Inventory Un	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
Q3 2022	53,067		0	0		5.2%
Q3 2021	53,067		102	572		5.3%

## 3. Retail

**Demand** for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
Q3 2022	296,359	1,103,853	5.4%	\$18	2.8%
Q3 2021	23,605	146,529	3.6%	\$17	4.9%
	Inventory SF	Market Cap	Rate Total Sa	iles Volume	Transaction Sale Price/SF
Q3 2022	57,068,264	6.9%	\$33,9	968,056	\$189
Q3 2021	57,165,810	7.1%	\$24,	257,772	\$191

**Demand** for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
Q3 2022	-397,502	506,119	6.5%	\$11	1.7%
Q3 2021	251,518	606,990	7.1%	\$10	2.2%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
Q3 2022	58,032,597	212,000	232,703	7.2%	\$2,449,900
Q3 2021	57.799.894	441.750	563.651	7.0%	\$8,736,250

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, USPS, CoStar

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