

# NAR Commercial Real Estate Metro Market Report | 2022.Q1

## Burlington-South Burlington, VT

Core-Based Statistical Area Code: 15540

The Burlington-South Burlington, VT commercial real estate market is not as strong compared to the overall U.S. market.  
**NAR Commercial Real Estate Market Conditions Index\* 48.0**

Overall economic conditions are stronger than nationally.  
 The apartment property market is not as strong than nationally.  
 The office property market is stronger than nationally.  
 The industrial property market is not as strong than nationally.  
 The retail property market is not as strong than nationally.  
 The hotel/lodging property market is stronger than nationally.

### I. Economic and Demographic

Economic	Burlington-South Burlington, VT			U.S.			
	2022 Q1 (March)	2021 Q4 (Dec)	2021 Q1 (March)	2022 Q1 (March)	2021 Q4 (Dec)	2021 Q1 (March)	
Total non-farm employment ('000)	119	121	117	149,912	150,352	143,308	
Y/Y chg.in nonfarm payroll employment ('000)	2	3	(7)	6,604	6,747	(6,644)	
Y/Y % chg. in nonfarm payroll employment	1.5%	2.1%	-5.3%	4.6%	4.7%	-4.4%	Job creation is weaker than nationally
Unemployment rate (%)	2.2%	2.5%	3.3%	3.6%	3.9%	6.0%	Unemployment rate is lower than nationally
Average weekly wages	\$1,096	\$1,068	\$998	\$1,099	\$1,092	\$1,049	
Wage growth, year-over-year	9.9%	8.7%	4.8%	4.7%	5.2%	6.9%	Wages are rising faster than nationally
	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	
GDP growth (%)	-4.4%	1.6%	1.0%	-3.4%	2.3%	2.9%	
	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	
<b>Demographic</b>							
Net domestic migration ('000)	0.0	(0.5)	0.3	0	0	0	Area is experiencing net domestic in-migration
Population ('000)	226	221	220	331,501	328,330	326,838	
Population growth (%)	2.29%	0.16%	0.43%	0.97%	0.46%	0.53%	Population is growing faster than nationally

### II. Multifamily

Demand indicators	Burlington-South Burlington, VT			U.S.			
	2022 Q1	2021 Q4	2021 Q1	2022 Q1	2021 Q4	2021 Q1	
Vacancy rate	1.5%	1.5%	2.4%	4.9%	4.8%	6.0%	The area has a lower vacancy rate than nationally
Absorption of units over the quarter	(1)	0	16	58,097	61,951	187,113	
Absorption of units in past 12 months	78	95	56	568,362	697,378	498,721	
Absorption in past 12 months as % of inventory	1.5%	1.8%	1.1%	3.3%	4.1%	3.0%	The area has lower absorption than nationally
Market asking rent per unit	\$1,595	\$1,586	\$1,547	\$1,587	\$1,553	\$1,425	
Market asking rent per unit, y/y % chg	3.1%	3.3%	1.9%	11.4%	11.3%	2.4%	
Effective rent per unit	\$1,590	\$1,581	\$1,542	\$1,578	\$1,543	\$1,406	
Effective rent per unit, y/y % chg	3.1%	3.4%	2.0%	12.2%	12.2%	1.8%	Rents are rising more slowly than nationally
Rent as a percent of 2-person annual wage income	16.7%	17.0%	17.8%	16.5%	16.3%	15.4%	Renting is less affordable than nationally
	<b>2022 Q1</b>	<b>2021 Q4</b>	<b>2021 Q1</b>	<b>2022 Q1</b>	<b>2021 Q4</b>	<b>2021 Q1</b>	
<b>Supply indicators</b>							
Inventory	5,261	5,262	5,183	17,251,546	17,194,020	16,685,925	
Net delivered units in past 12 months	30	30	-	387,022	391,271	417,342	
Net delivered units, as % of inventory	0.6%	0.6%	-	2.2%	2.3%	2.5%	
Units under construction	80	80	30	774,864	744,997	732,144	
Units under construction, as % of inventory	1.5%	1.5%	0.6%	4.5%	4.3%	4.4%	Construction is weaker than nationally
Ratio of jobs created to net delivered units (as of latest available month of the quarter)	60.0	83.3	-	17.1	17.2	(15.9)	More jobs per delivered units than nationally
	<b>2022 Q1</b>	<b>2021 Q4</b>	<b>2021 Q1</b>	<b>2022 Q1</b>	<b>2021 Q4</b>	<b>2021 Q1</b>	
<b>Sales transactions</b>							
Total investment acquisitions (in million \$)	\$4	\$36	\$5	\$50,395	\$113,844	\$30,199	Sales transactions are not rising as fast than nationally
Transaction sales price per unit	\$190,227	\$225,210	\$200,052	\$220,078	\$227,367	\$157,676	Prices are not rising as fast than nationally
Market cap rate	6.5%	6.5%	6.9%	5.1%	5.1%	5.2%	Cap rates are higher than nationally

### III. Office

Demand indicators	Burlington-South Burlington, VT			U.S.			
	2022 Q1	2021 Q4	2021 Q1	2022 Q1	2021 Q4	2021 Q1	
Vacancy rate	6.7%	7.2%	7.0%	12.2%	12.1%	11.7%	The area has a lower vacancy rate than nationally
Absorption in sq.ft. over the quarter	49,316	22,265	29,612	3,410,230	11,127,334	(43,926,356)	
Absorption in sq.ft. over 12 months	31,249	11,545	(248,178)	5,610,472	(41,726,112)	(119,807,672)	The area has stronger absorption than nationally
Absorption in past 12 months as % of inventory	0.4%	0.1%	-2.8%	0.1%	-0.6%	-1.7%	
Market rent per sq.ft.	\$20.5	\$20.5	\$20.3	\$34.7	\$34.6	\$34.4	
Market rent growth, y/y % chg.	1.2%	0.9%	0.6%	0.8%	0.4%	-2.1%	Rents are rising faster than nationally
Y/Y chg.in professional/business services jobs ('000) (as of latest available month of the quarter)	0.3	0.5	0.0	1,153	1,161	(283)	
	<b>2022 Q1</b>	<b>2021 Q4</b>	<b>2021 Q1</b>	<b>2022 Q1</b>	<b>2021 Q4</b>	<b>2021 Q1</b>	
<b>Supply indicators</b>							
Inventory in sq. ft.	8,903,501	8,854,185	8,872,252	7,256,351,232	7,252,931,072	7,250,434,560	
Net delivered over 12 months, in sq.ft.	-	5,000	5,000	54,741,303	57,123,296	47,997,877	
Net delivered units, as % of inventory	-	0.1%	0.1%	0.8%	0.8%	0.7%	
Under construction in sq.ft.	-	-	-	143,665,184	143,194,512	153,944,000	
Under construction, as % of inventory	-	-	-	2.0%	2.0%	2.1%	
	<b>2022 Q1</b>	<b>2021 Q4</b>	<b>2021 Q1</b>	<b>2022 Q1</b>	<b>2021 Q4</b>	<b>2021 Q1</b>	
<b>Sales transactions</b>							
Total investment acquisitions (in million \$)	\$10	\$9	\$1	\$26,711	\$35,335	\$17,487	Sales transactions are rising faster than nationally
Transaction sale price per sq.ft.	\$96	\$100	\$500	\$324	\$295	\$325	Prices are not rising as fast than nationally
Market cap rate	8.7%	8.7%	8.7%	7.0%	7.0%	7.0%	Cap rates are higher than nationally

- Some data may not be available for the quarter

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### IV. Industrial

	Burlington-South Burlington, VT			U.S.			
	2022 Q1	2021 Q4	2021 Q1	2022 Q1	2021 Q4	2021 Q1	
<b>Demand indicators</b>							
Vacancy rate	2.9%	2.0%	2.5%	4.1%	4.2%	5.3%	The area has lower vacancy rate than nationally
Absorption in sq.ft. over the quarter	(96,518)	40,477	59,488	98,463,552	139,649,760	92,218,864	
Absorption in sq.ft. over 12 months	(39,408)	116,598	281,064	521,957,216	515,712,512	267,819,536	
Absorption in past 12 months as % of inventory	-0.3%	1.0%	2.5%	3.1%	3.1%	1.6%	The area has lower absorption than nationally
Market rent per sq.ft.	\$10.2	\$10.0	\$9.5	\$10.2	\$9.9	\$9.2	
Market rent growth, y/y % chg.	8.4%	7.8%	6.0%	11.0%	9.3%	5.5%	Rent growth is slower than nationally
<b>Supply indicators</b>							
Inventory in sq. ft.	11,369,995	11,466,513	11,409,547	16,970,607,616	16,872,123,392	16,448,452,608	
Net delivered over 12 months, in sq.ft.	-	-	193,794	316,015,277	299,570,240	290,668,397	
Net delivered units, as % of inventory	-	-	1.7%	1.9%	1.8%	1.8%	
Under construction in sq.ft.	7,000	-	-	591,536,384	531,512,224	391,175,904	
Under construction, as % of inventory	0.1%	-	-	3.5%	3.2%	2.4%	Less delivered space relative to inventory than nationally
<b>Sales transactions</b>							
Total investment acquisitions (in million \$)	\$6	\$25	\$1	\$21,817	\$51,629	\$16,323	Sales transactions are rising faster than nationally
Transaction sale price per sq.ft.	\$125	\$83	\$65	\$140	\$136	\$105	Prices are rising faster nationally
Market cap rate	7.0%	6.9%	7.0%	6.3%	6.3%	6.3%	Cap rates are higher than nationally

### V. Retail

	Burlington-South Burlington, VT			U.S.			
	2022 Q1	2021 Q4	2021 Q1	2022 Q1	2021 Q4	2021 Q1	
<b>Demand indicators</b>							
Vacancy rate	2.9%	3.5%	2.6%	4.5%	4.7%	5.1%	The area has a lower vacancy rate than nationally
Absorption in sq.ft. over the quarter	58,764	(12,916)	(24,771)	24,405,304	24,416,072	3,996,477	
Absorption in sq.ft. over 12 months	43,570	(39,965)	39,399	94,035,968	73,627,144	(22,757,808)	
Absorption in past 12 months as % of inventory	0.4%	-0.4%	0.4%	0.8%	0.7%	-0.2%	The area has lower absorption than nationally
Market rent per sq.ft.	\$16.7	\$16.6	\$16.4	\$22.9	\$22.6	\$22.0	
Market rent growth, y/y % chg.	2.0%	1.9%	1.2%	3.9%	3.1%	1.1%	Rent growth is slower than nationally
Y/Y chg.in retail trade payroll employment ('000) (as of latest available month of the quarter)	(0.10)	(0.30)	(0.30)	570.90	382.90	(187.70)	The area has stronger retail trade job creation than nationally
<b>Supply indicators</b>							
Inventory in sq. ft.	9,796,217	9,737,453	9,752,647	11,256,099,840	11,231,675,392	11,161,937,920	
Net delivered over 12 months, in sq.ft.	80,000	80,000	29,478	19,624,738	21,905,704	37,703,262	Relatively more units delivered than nationally
Net delivered units, as % of inventory	0.8%	0.8%	0.3%	0.2%	0.2%	0.3%	More delivered space relative to inventory than nationally
Under construction in sq.ft.	-	-	80,000	54,194,816	56,052,512	54,297,696	
Under construction, as % of inventory	-	-	0.8%	0.5%	0.5%	0.5%	
<b>Sales transactions</b>							
Total investment acquisitions (in million \$)	\$68	\$8	\$10	\$22,755	\$33,245	\$12,773	Sales transactions are rising faster than nationally
Transaction sale price per sq.ft.	\$101	\$68	\$120	\$219	\$226	\$182	Prices are not rising as fast than nationally
Market cap rate	7.5%	7.4%	7.6%	6.8%	6.8%	6.8%	Cap rates are higher than nationally

### VI. Hotel/Lodging

	2022 Q1 (March)	2021 Q4 (Dec)	2021 Q1 (March)	2022 Q1 (March)	2021 Q4 (Dec)	2021 Q1 (March)	
Leisure and hospitality payroll workers ('000)	10.8	11.1	8.7	14,939	14,804	12,876	
Y/Y change ('000)	2.1	3.1	(3.2)	2,063.0	2,337.0	(2,869.0)	Job creation in the leisure industry is stronger than nationally
% share to nonfarm payroll employment	9.1%	9.2%	7.4%	10.0%	9.8%	9.0%	Lower fraction of workers in leisure industry than nationally

- Some data may not be available for the quarter

Sources of data used: CoStar®, US Census Bureau, US Bureau of Labor Statistics, and US Bureau of Economic Analysis.

\*An index below 50 means local market conditions are weaker than nationally, above 50 means local market conditions are stronger, and 50 means local market conditions are about the same as nationally.

NAR derived the index by assigning 1 point for each indicator where local market conditions are better than the national (US) condition.

The total points for each local market are divided by the number of variables that are available at the local area, with 25 indicators if all the data are available. The fraction is multiplied by 100 to get the index.

Economic data may not be available for all markets. In some submarkets or metropolitan divisions (e.g., Long Island) reported by CoStar®, the economic data that is reported (e.g. employment) is of the metropolitan area (New York-Newark-Jersey City). The 390 markets in this report are based on the CoStar® market areas.

NAR reserves the right to add new variables or drop variables that comprise the index based on its analysis of variables that impact market trends.

Market cap rate is based on CoStar proprietary model that is based on both sales transaction cap rates and modeled cap rates based on characteristics of comparable properties in the geographic area.

Data may not be available for some markets or property types.

For information about this report, email data@nar.realtor.

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