<table>
<thead>
<tr>
<th>Time</th>
<th>MONDAY 3/22 BE CONNECTED</th>
<th>TUESDAY 3/23 BE YOURSELF</th>
<th>WEDNESDAY 3/24 BE READY</th>
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</thead>
</table>
| 9:00 – 10:00 CST | AEI Kick Off  
Opening Keynote Speaker: Scott Kelly | Welcome from Katie Shotts at Memphis Civil Rights Museum  
REALTORS® and Race, Then and Now  
Moderator: Bryan Greene; Panel: Vince Malta, Antoine Thompson, Fred Underwood | REALTOR® Party Session – How REALTORS® Will Navigate New Political Waters in 2021 |
| 10:00 – 11:00 CST | Welcome  
Bob Goldberg & Charlie Oppler | Legal Update  
Katie Johnson | Economic Update  
Lawrence Yun |
| 11:00 – 11:15 CST | BREAK | BREAK | BREAK |
| 11:15 – 11:30 CST | Build the Perfect President and AE Relationship  
Ginger Downs | Implicit Bias:  
Being Yourself While Appreciating Others  
Dr. Leonard Moore | Hit the Reset Button on Your Strat Plan  
Moderator: Cade Fowler; Panel: Mike Barnett, Ryan McLaughlin, Leslie Rouda Smith |
| 11:30 – 12:00 CST | What the Institutes, Societies, and Councils Can Do for You and Your Members - Rodney Gansho  
Stay Connected, Govern Virtually  
Adorna Carroll & Chris Todd | Difficult Conversations with Staff  
Jim Haisler & Christine Hansen | |
| 12:00 – 12:15 CST | NETWORKING BREAK/ MEET & GREET ROOMS | NETWORKING BREAK/ MEET & GREET ROOMS | NETWORKING BREAK/ MEET & GREET ROOMS |
| 12:15 – 1:00 CST | Engaging in an Interactive World – Ways to Make Your Connections “Sticky”  
Jeremias (“J-Man”) Maneiro | Achieve Big Tent Diversity  
Nate Johnson | Make Sure Your Annual Evaluation Doesn’t Derail You  
– Moderator: Chuck Kasky; Panel: Carole Kaptur, Dee Dee Miller & Andrew Sims |
| 1:00 – 1:15 CST | MLS Administrators Toolkit  
Rene Galicia & Brad Bjelke | How to Make Your Association More Inclusive  
Moderator: Vardell Curtis; Panel: Michelle Mills Clement, Andrea Moore, Fred Underwood | Get the Data You Need to Make Tough Decisions  
Lisa Herceg & Brandi Snowden |
| 1:15 – 2:00 CST | NETWORKING ROUNDTABLE SESSIONS | Staff Wellness: Walking the Line Between HR & Empathy  
- Katie Shotts & Carole Kaptur | Clear Cooperation and What’s Next for MLS  
Moderator: Chris Carrillo; Panel: Jon Coile, Richard Gibbens, Nicole Jensen |

Find out more at www.nar.realtor/AEI