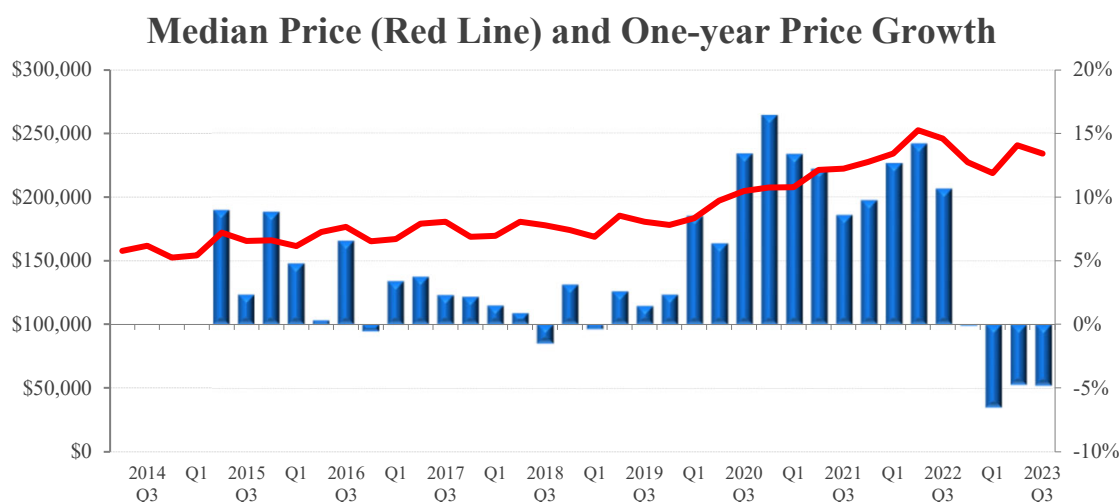


## Jackson Area

### Local Market Report, Third Quarter 2023

## Today's Market...



Local Price Trends			
Price Activity	Jackson	U.S.	Local Trend
Current Median Home Price (2023 Q3)	\$246,000	\$400,867	Prices are down compared to a year earlier and continue to weaken
1-year (4-quarter) Appreciation (2023 Q3)	-4.8%	2.4%	
3-year (12-quarter) Appreciation (2023 Q3)	14.4%	29.7%	
3-year (12-quarter) Housing Equity Gain*	\$29,500	\$91,700	Gains in the last 3 years have extended the trend of positive price growth after the recession
7-year (28 quarters) Housing Equity Gain*	\$57,700	\$161,400	
9-year (36 quarters) Housing Equity Gain*	\$79,000	\$184,500	

\*Note: Equity gain reflects price appreciation only

	Jackson	U.S.	
Conforming Loan Limit**	\$726,200	\$1,089,300	Most buyers in this market have access to government-backed financing
FHA Loan Limit	\$472,030	\$1,089,300	
Local Median to Conforming Limit Ratio	34%	not comparable	

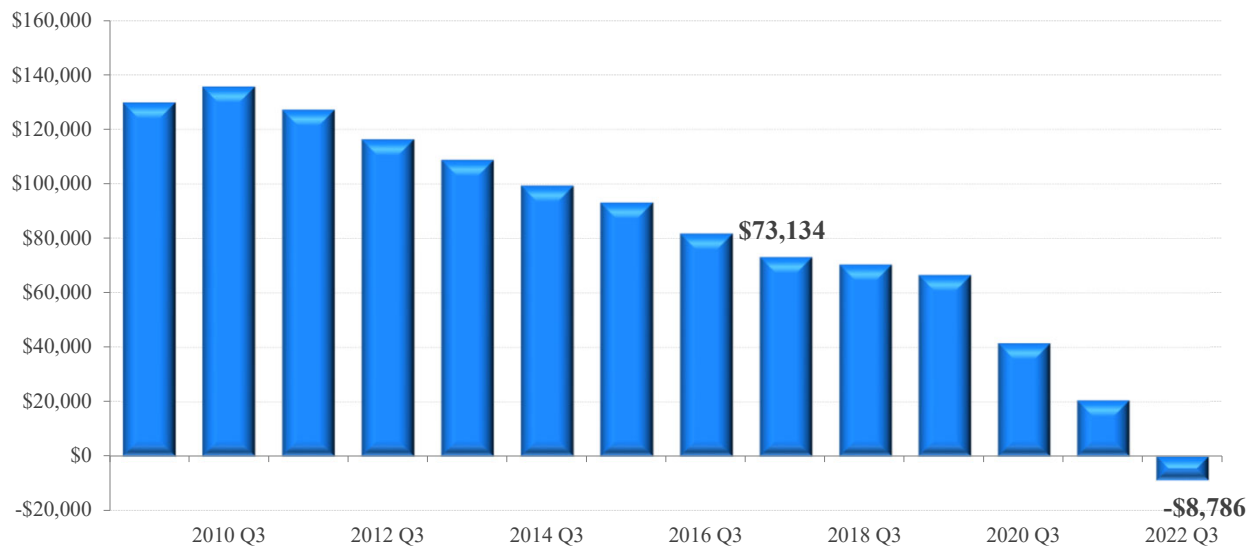
Note: limits are current and include the changes made on January 1st 2023.

#### Local NAR Leadership

The Jackson market is part of region 5 in the NAR governance system, which includes all of Georgia, Florida, Alabama, Mississippi, Virgin Islands, and Puerto Rico. The 2023 NAR Regional Vice President representing region 5 is Faron King.

## Benefits of Ownership: Total Equity Appreciation

**Total Equity Accrued to Owner by Year and Quarter of Purchase**



**Total Equity Gained\*\* through 2023 Q3 from quarter in which home was of purchased**

Price Activity	Jackson	U.S.	Local Trend
1-year (4-quarter)	<b>\$8,786</b>	\$14,262	Price trends in the last three years have undercut the steady post-recession home equity growth despite owners paying down principle
3-year (12-quarter)*	\$41,560	\$109,915	
5-year (20-quarter)*	\$70,508	\$158,012	
7-year (28 quarters)*	\$81,810	\$194,111	
9-year (36 quarters)*	\$99,407	\$220,615	

\*Note: Equity gain reflects price and principle payments since purchase, prevailing 30-year fixed rate mortgage at time of purchase and a 10% downpayment. Downpayment is not included in total equity

# Drivers of Local Supply and Demand...

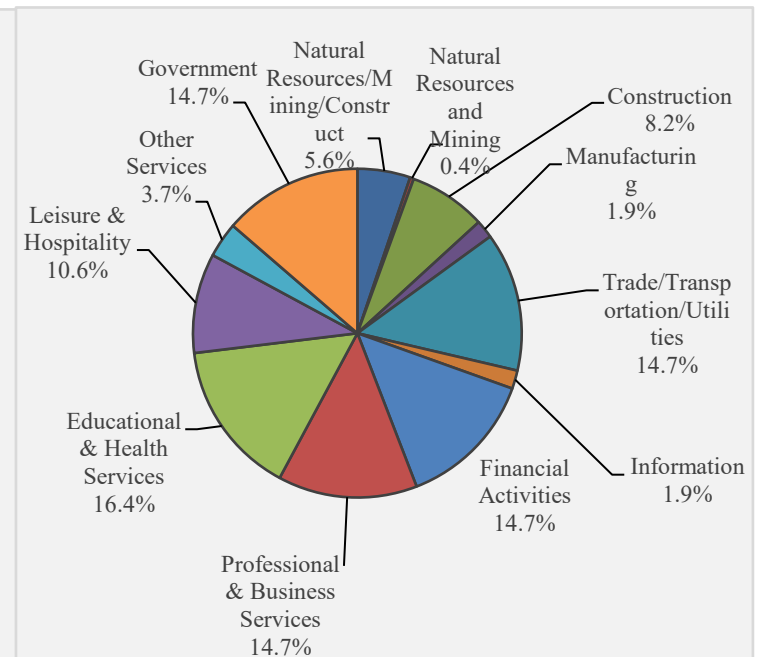
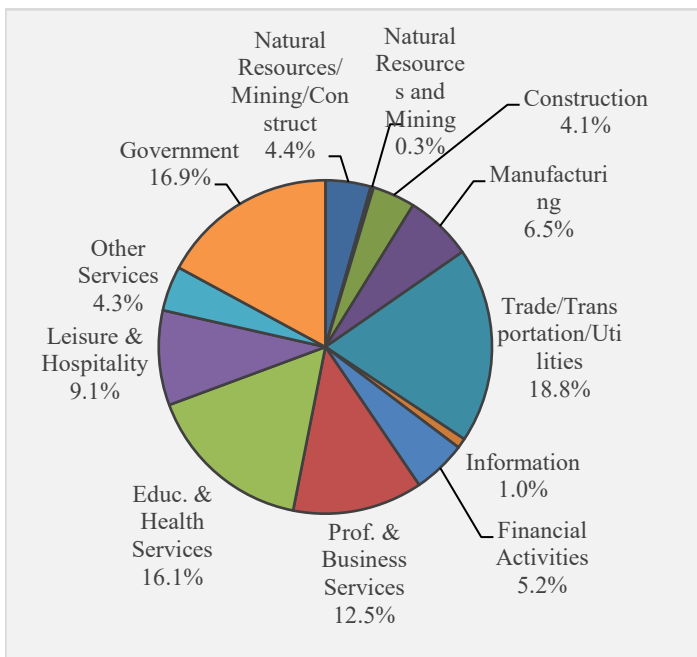


Local Economic Outlook	Jackson	U.S.	
12-month Job Change (Oct)	5,800	NOT Comparable	Employment growth has eased, but remains positive
12-month Job Change (Sep)	7,600	NOT Comparable	
36-month Job Change (Oct)	20,600	NOT Comparable	Unemployment in Jackson is better than the national average and improving
Current Unemployment Rate (Oct)	2.4%	3.9%	
Year-ago Unemployment Rate	3.1%	3.7%	Local employment growth is poor and needs to improve
1-year (12 month) Job Growth Rate	2.1%	2.6%	

## Share of Total Employment by Industry

Jackson Area

U.S.



### 12-month Employment Change by Industry (Oct - 2023)

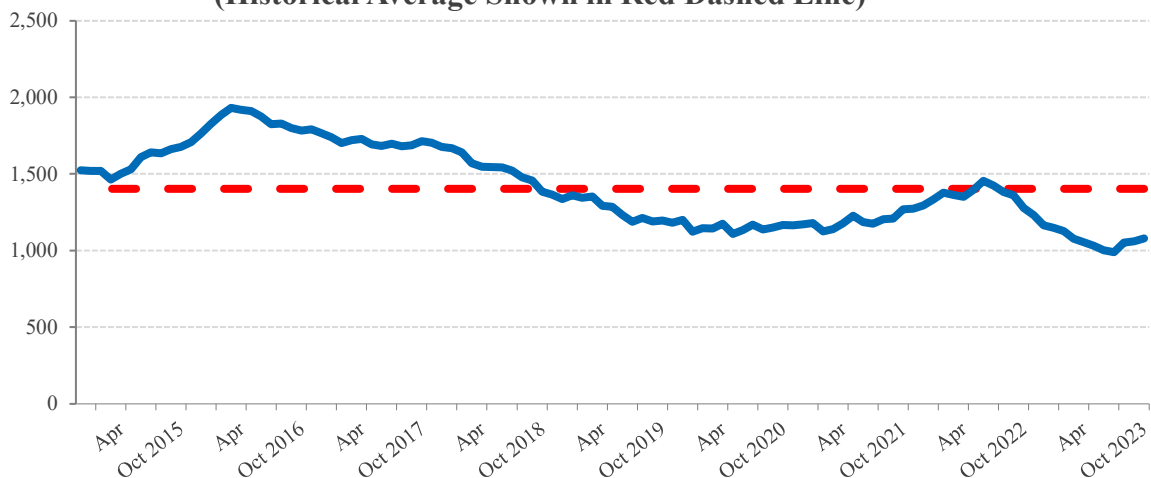
Goods Producing	NA	Information	0
Natural Resources/Mining/Construction	600	Financial Activities	-200
Natural Resources and Mining	0	Prof. & Business Services	-200
Construction	600	Educ. & Health Services	6,800
Manufacturing	-100	Leisure & Hospitality	500
Service Providing Excluding Government	NA	Other Services	300
Trade/Transportation/Utilities	1,100	Government	-1,200

State Economic Activity Index	Mississippi	U.S.	
12-month change (2023 - Oct)	1.8%	3.0%	The economy of Mississippi is growing more slowly than the rest of the nation, but improved modestly from last month's 1.77% change
36-month change (2023 - Oct)	8.4%	14.2%	

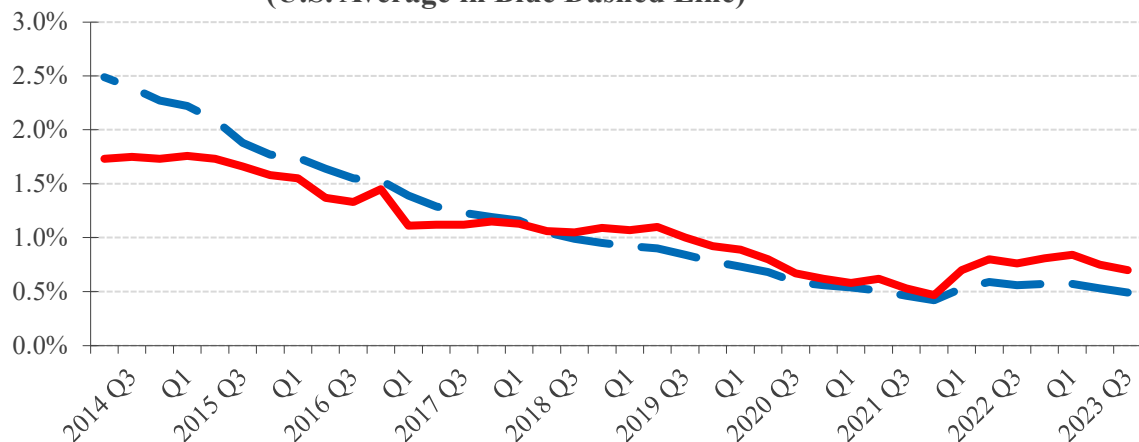
## New Housing Construction

Local Fundamentals	Jackson	U.S.	
12-month Sum of 1-unit Building Permits through Oct 2023	1,079	not comparable	The current level of construction is 23.1% below the long-term average
8-year average for 12-month Sum of 1-Unit Building Permits	1,403	not comparable	Reduced construction will limit new supply to the market, allowing demand to catch up with inventory more quickly
Single-Family Housing Permits (Oct 2023) 12-month sum vs. a year ago	-15.5%	-14.1%	Construction is down from last year, but appears to have bottomed.

**Construction: 12-month Sum of Local Housing Permits**  
(Historical Average Shown in Red Dashed Line)

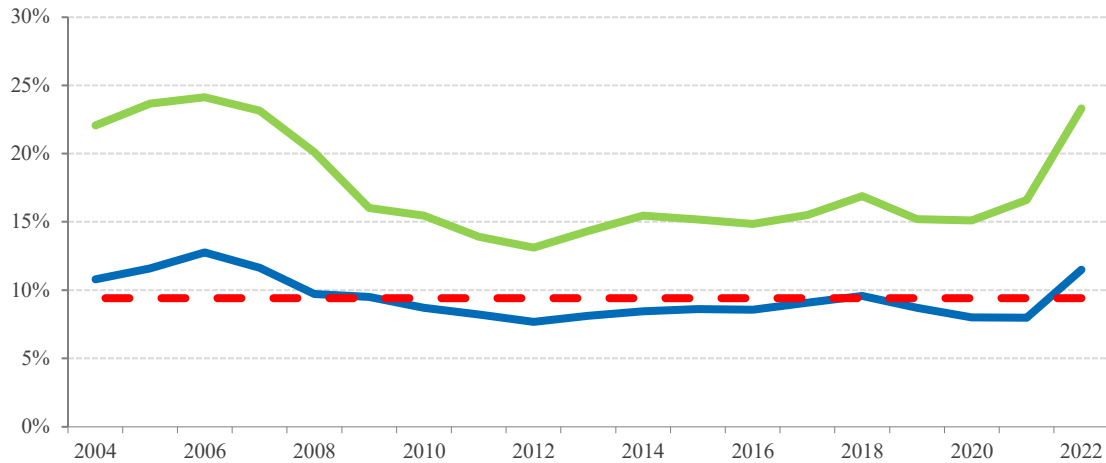


**State Total Foreclosure Rate vs. U.S. Average**  
(U.S. Average in Blue Dashed Line)



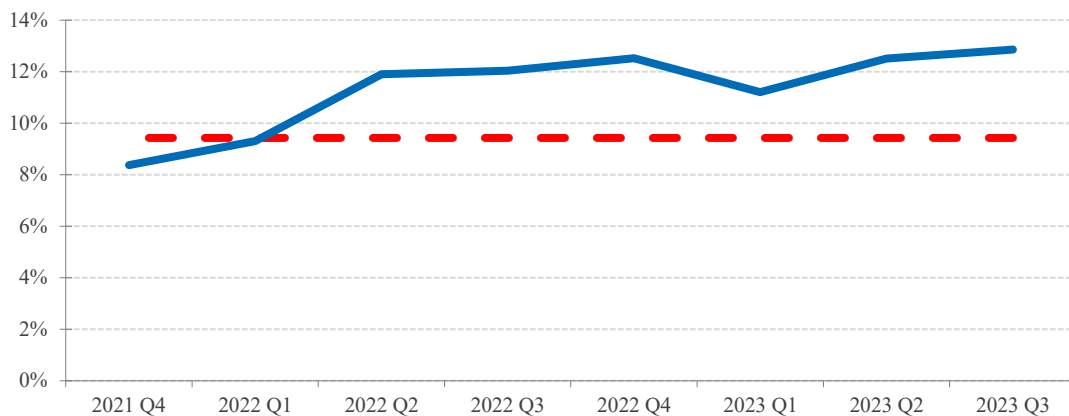
# Affordability

**Long-Term Trend: Ratio of Local Mortgage Servicing Cost to Income**  
(Local Historical Average Shown in Red, U.S. Average in Green)

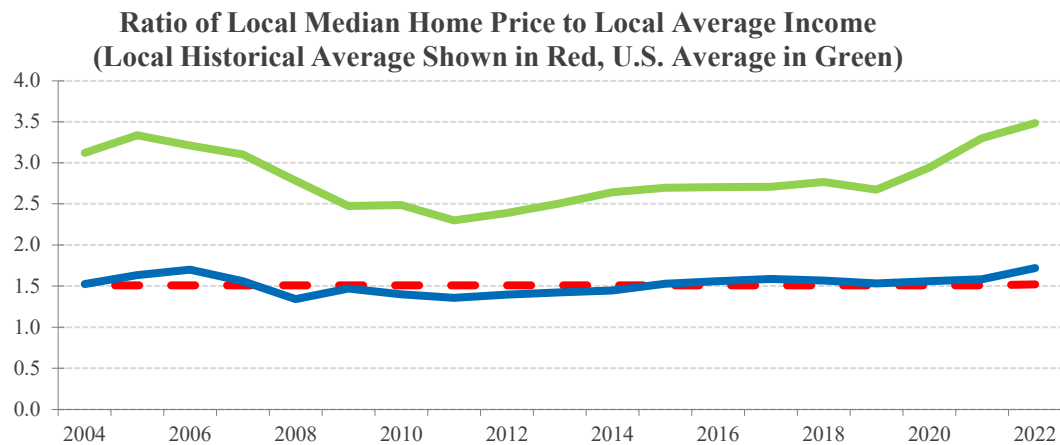


Monthly Mortgage Payment to Income	Jackson	U.S.	
Ratio for 2022	11.5%	23.3%	Weak by local standards and could weigh on demand
Ratio for 2023 Q3	12.9%	27.3%	
Historical Average	9.4%	17.8%	More affordable than most markets

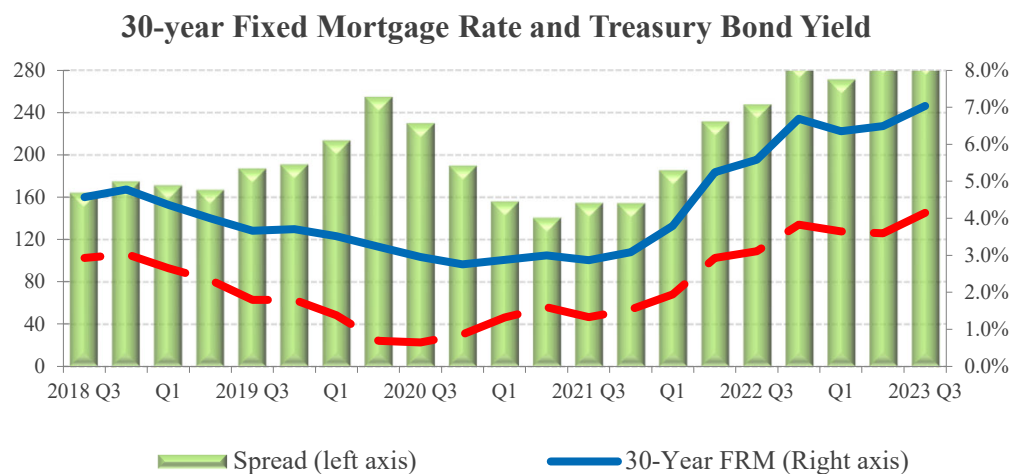
**Recent Trend - Local Mortgage Servicing Cost to Income**  
(Historical Average Shown in Red Dashed Line)



Median Home Price to Income	Jackson	U.S.	
Ratio for 2022	1.7	3.5	The price-to-income ratio is high by historic standards and getting worse
Ratio for 2023 Q3	1.6	3.4	
Historical Average	1.5	2.8	Affordable compared to most markets



## The Mortgage Market



For the most part of the third quarter, mortgage rates hovered above 7 percent, pushing down affordability to record lows. According to the mortgage finance provider Freddie Mac, the 30-year fixed mortgage rate rose to 7.04 percent in the third quarter of 2023 from 5.58 percent the previous year. With this increase, Americans are cost burdened, spending \$1,800 above their budget every year. Nevertheless, the outlook appears more optimistic. If inflation continues to cool, the Federal Reserve will start reducing its interest rates as early as the beginning of next year. NAR forecasts the 30-year fixed mortgage rate to conclude the year at 7.8 percent but then drop to 7.5 percent in the first quarter of next year.

## Geographic Coverage for this Report

The Jackson area referred to in this report covers the geographic area of the Jackson metro area as officially defined by the Office of Management and Budget of the U.S. Government. The official coverage area includes the following counties:

Copiah County, Hinds County, Madison County, Rankin County, Simpson County, and Yazoo County

More information on the OMB's geographic definitions can be found at [https://obamawhitehouse.archives.gov/omb/bulletins\\_default/](https://obamawhitehouse.archives.gov/omb/bulletins_default/)