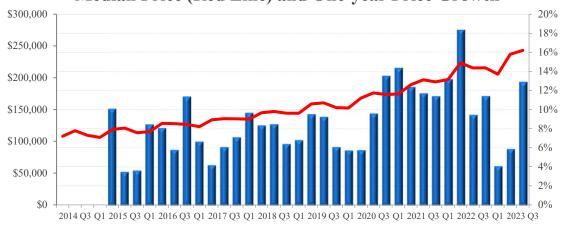


Fort Wayne Area

Local Market Report, Third Quarter 2023

Today's Market...





Local Price Trends				
Price Activity	Fort Wayne	U.S.	Local Trend	
Current Median Home Price (2023 Q3)	\$215,200	\$400,867		
1-year (4-quarter) Appreciation (2023 Q3)	12.9%	2.4%	Prices continue to grow relative to last year	
3-year (12-quarter) Appreciation (2023 Q3)	38.1%	29.7%		
3-year (12-quarter) Housing Equity Gain*	\$67,000	\$91,700	Gains in the last 3 years have extended the	
7-year (28 quarters) Housing Equity Gain*	\$115,300	\$161,400	trend of positive price growth after the	
9-year (36 quarters) Housing Equity Gain*	\$120,000	\$184,500	recession	
*Note: Equity gain reflects price appreciation only				

	Fort Wayne	U.S.	
Conforming Loan Limit**	\$726,200	\$1,089,300	Most have and in this montret have access to
FHA Loan Limit	\$472,030	\$1,089,300	Most buyers in this market have access government-backed financing
Local Median to Conforming Limit Ratio	30%	not comparable	government-backed financing
Note: limits are current and include the changes made on January 1st 2023.			

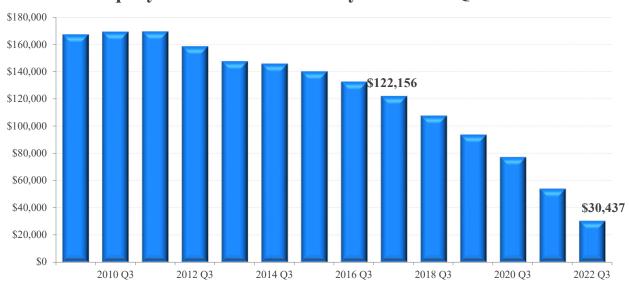
Local NAR Leadership

The Fort Wayne market is part of region 7 in the NAR governance system, which includes all of Indiana, Illinois, and Wisconsin. The 2023 NAR Regional Vice President representing region 7 is Bernice Helman.



Benefits of Ownership: Total Equity Appreciation

Total Equity Accrued to Owner by Year and Quarter of Purchase



Total Equity Gained** through 2023 Q3 from quarter in which home was of purchased				
Price Activity	FtWayne	U.S.	Local Trend	
1-year (4-quarter)	\$30,437	\$14,262		
3-year (12-quarter)*	\$77,369	\$109,915	Price appreciation and principle payment in the last 3 years have boosted total equit growth since the recession	
5-year (20-quarter)*	\$107,740	\$158,012		
7-year (28 quarters)*	\$132,744	\$194,111		
9-year (36 quarters)*	\$145,862	\$220,615		

^{*}Note: Equity gain reflects price and principle payments since purchase, prevailing 30-year fixed rate mortgage at time of purchase and a 10% downpayment. Downpayment is not included in total equity

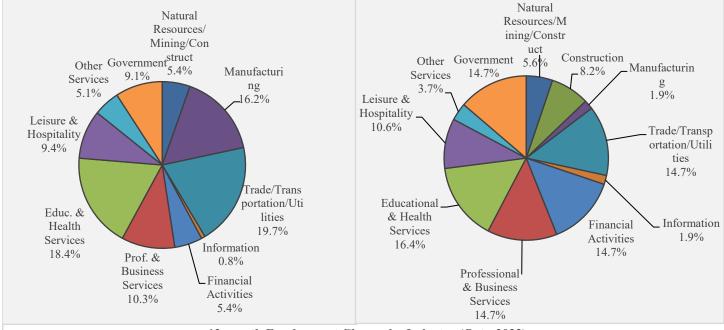
Drivers of Local Supply and Demand...



Local Economic Outlook	Fort Wayne	U.S.	
12-month Job Change (Oct)	4,200	Comparable	Employment growth has eased, but remains
12-month Job Change (Sep)	5,400	Comparable	positive
36-month Job Change (Oct)	18,500	Comparable	period last year, but Fort Wayne's labor
Current Unemployment Rate (Oct)	3.2%	3.9%	market has been more resilient than the
Year-ago Unemployment Rate	2.8%	3.7%	Local employment growth is poor and
1-year (12 month) Job Growth Rate	1.8%	2.6%	needs to improve

Share of Total Employment by Industry

Fort Wayne Area U.S.



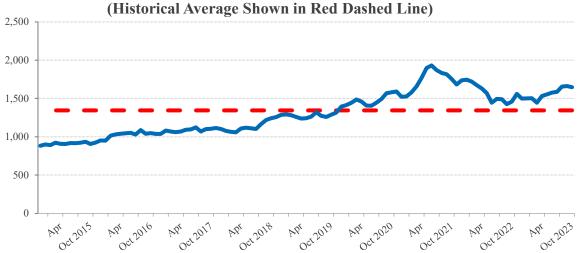
12-month Employment Change by Industry (Oct - 2023)				
Goods Producing	NA	Information	0	
Natural Resources/Mining/Construction	100	Financial Activities	0	
Natural Resources and Mining	NA	Prof. & Business Services	300	
Construction	NA	Educ. & Health Services	1,400	
Manufacturing	-200	Leisure & Hospitality	800	
Service Providing Excluding Government	NA	Other Services	600	
Trade/Transportation/Utilities	1,100	Government	1,300	

State Economic Activity Index	Indiana	U.S.	
12-month change (2023 - Oct)	1.9%	3.0%	Indiana's economy is growing, but decelerated from last month's 1.97% char
36-month change (2023 - Oct)	12.7%	14.2%	and lags the rest of the nation

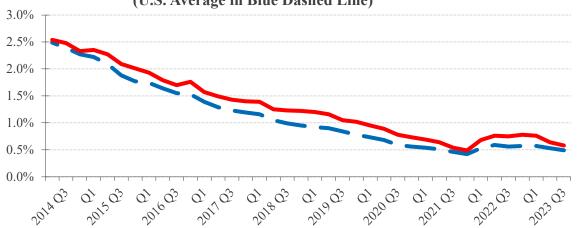


New Housing Construction				
Local Fundamentals	Fort Wayne	U.S.		
12-month Sum of 1-unit Building Permits through Oct 2023	1,647	not comparable	The current level of construction is 22.5% above the long-term average	
8-year average for 12-month Sum of 1-Unit Building Permits	1,345	not comparable	Production above trend for an extended period of time could cause prices to moderate as inventory is built up.	
Single-Family Housing Permits (Oct 2023) 12-month sum vs. a year ago	12.8%	-14.1%	Construction is on the rise relative to last year, suggesting that the local inventory has stabilized	









Source: Mortgage Bankers' Association

Affordability

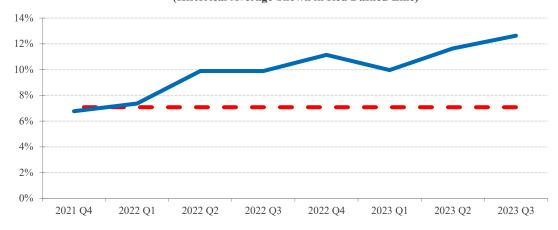


Long-Term Trend: Ratio of Local Mortgage Servicing Cost to Income (Local Historical Average Shown in Red, U.S. Average in Green)



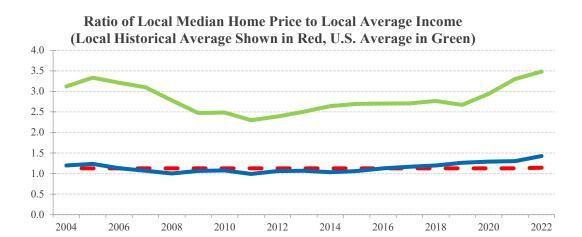
Monthly Mortgage Payment to Income	Fort Wayne	U.S.		
Ratio for 2022	9.6%	23.3%	Weak by local standards and could weigh on demand	
Ratio for 2023 Q3	12.6%	27.3%		
Historical Average	7.1%	17.8%	More affordable than most markets	

Recent Trend - Local Mortgage Servicing Cost to Income (Historical Average Shown in Red Dashed Line)

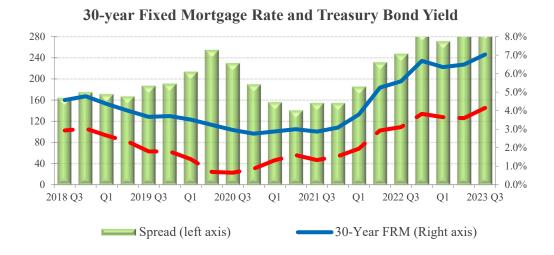


Median Home Price to Income	Fort Wayne	U.S.	
Ratio for 2022	1.4	3.5	The price-to-income ratio is high by historic
Ratio for 2023 Q3	1.6	3.4	standards and getting worse
Historical Average	1.1	2.8	Affordable compared to most markets





The Mortgage Market



For the most part of the third quarter, mortgage rates hovered above 7 percent, pushing down affordability to record lows. According to the mortgage finance provider Freddie Mac, the 30-year fixed mortgage rate rose to 7.04 percent in the third quarter of 2023 from 5.58 percent the previous year. With this increase, Americans are cost burdened, spending \$1,800 above their budget every year. Nevertheless, the outlook appears more optimistic. If inflation continues to cool, the Federal Reserve will start reducing its interest rates as early as the beginning of next year.

NAR forecasts the 30-year fixed mortgage rate to conclude the year at 7.8 percent but then drop to 7.5 percent in the first quarter of next year.



Geographic Coverage for this Report

The Fort Wayne area referred to in this report covers the geographic area of the Fort Wayne metro area as officially defined by the Office of Management and Budget of the U.S. Government. The official coverage area includes the following counties:

Allen County, Wells County, and Whitley County

More information on the OMB's geographic definitions can be found at https://obamawhitehouse.archives.gov/omb/bulletins_default/